

GENERAL INTERVIEW QUESTIONS

PERSONAL

- Tell me about yourself.
- How would you describe yourself?
- How would a good friend describe you?
- How would a supervisor/boss/professor describe you?
- What are your three strongest qualities? Three worst?
- What mistakes have you made? What have you learned from them?
- Outside of your career, what goals have you set for yourself?
- What is one of the hardest decisions you have ever had to make.
- What do you really want to do in life?
- What is success to you?
- What are your greatest accomplishments?
- Tell me about a bad decision you have made.
- What are your hobbies? How do you fill free time?

EDUCATION

- Why did you choose to study _____ ?
- What is your resume not telling us about you?
- Why is your GPA not higher?
- What were your three most valuable classes? Three favorite classes? Three classes you did not need to take/ should not have taken?
- What classes have you taken that will help you with this job?
- Do you have any plans for further education?

PROFESSIONAL

GENERAL

- Why do you want this position? Why should I hire you?
- What makes you qualified for this position/career?
- How would you make a contribution to this company?
- What can you tell us about this company/ our products?
- What do you think you will get/What do want out of this position?
- What are your long and short-range career goals?
- How do you plan to achieve your career goals?
- What do you expect you will be earning in five years?
- What criteria are you using to evaluate the companies you apply to?
- What are the most important rewards you expect in your career?
- Would you be willing to travel or relocate?
- Do you have any questions for me?

WORK STYLE/ ETHIC

- How would you describe your work style?
- What have you accomplished that shows your willingness to work hard?
- What motivates you to work harder and 'go the extra mile'?
- How do you work under pressure?
- Tell me about a time in which you worked effectively under pressure.
- Tell me about a project you initiated. Was it successful?

- How do you collect information and analyze problems?
- Give an example of a time you had to make a difficult decision.
- Tell me about a breakthrough idea or 'outside the box' solution you came up with.
- Describe an occasion when you were forced to function effectively under ambiguous circumstances.

INTERPERSONAL SKILLS

- Do you prefer to work by yourself or with others?
- How well do you work in teams? Are you a good leader?
- Have you ever had to be assertive? Resolve a conflict?
- Tell me about a time when you had to work with a person you did not like.
- Give me an example of a time you disagreed with someone in your team.
- Can you give us an example you have witnessed of successful teamwork?
- What are the qualities of a good leader?
- How do you handle conflict?
- Give a specific example of a time when you had to conform to a policy with which you did not agree.
- Can you tell us about a difficult situation you have recently been in? How did you handle it?