

JOSEPH T. MAHONEY
Curriculum Vitae
September 2007

Investors in Business Education Professor of Strategy
Department of Business Administration
College of Business
University of Illinois at Urbana-Champaign

Joined faculty: January 1988
Date of Rank to Associate: May 1995
Date of Rank to Full: May 2003

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Birth date: September 8, 1958 Philadelphia, Pennsylvania
Married: January 7, 1989 (Jeanne Connell of Camden, Maine)

EDUCATION

Wharton School, University of Pennsylvania, Philadelphia, PA
Ph.D., Business Economics, May 1989
Topic: Vertical Integration, Multidivisionals, and Organizational Economics
Committee: Almarin Phillips (Chairperson), Ned Bowman,
Claudia Goldin, Bruce Kogut, and Gordon Walker

Wharton School, University of Pennsylvania, Philadelphia, PA
M.S., Business Economics, December 1984
Honors: Mellon Bank (Competitive) Scholarship

University of Pennsylvania, Philadelphia, PA
B.A. Economics, Faculty of Arts and Sciences, December 1980
Honors: *Cum Laude*, Girard Bank (Competitive) Scholarship

MEMBERSHIP IN ACADEMIC ORGANIZATIONS

Academy of Management:

- ***Business Policy and Strategy Division***
- Entrepreneurship Division
- Human Resources Division
- International Management Division
- Organization and Management Theory Division
- Social Issues in Management Division
- Technology and Innovation Management Division

Strategic Management Society

American Economic Association

ACADEMIC HONORS

Elected BPS Program Chair for Academy of Management, 2005.

Received *Honorable Mention* in the selection process for the UIUC Campus-wide Award for Excellence in Graduate and Professional Education, 2005.

Co-Chair of the New Faculty Consortium for the Business Policy and Strategy Division of the Academy of Management, August 2003 and August 2004.

Elected to Executive Committee of Business Policy and Strategy Division of Academy of Management, 2002-2003.

CONSULTING EXPERIENCE

Consulted for two companies on their vertical coordination strategies, 2001-2005.

Consulted on the effects of information technology on vertical coordination and contracting in Canada. This assignment was carried out in October-November, 1993.

PUBLICATIONS

BOOKS

Mahoney, Joseph T. (2005). **Economic Foundations of Strategy**. Thousand Oaks, CA: Sage Publications. [A research book intended for first-year doctoral students; 12 journal citations in Google Scholar and 3 additional citations in Google Books]

Adopted for doctoral seminars at:

- Carleton University in Canada (Sprott School of Business)
- Copenhagen Business School, Denmark
- Florida State University (College of Business)
- Georgia State University (Robinson College of Business)
- Hong Kong University of Science and Technology (HKUST Business School)
- Michigan State University (Eli Broad College of Business)
- National Chengchi University in Taiwan (College of Commerce)
- National Taiwan University (College of Management)
- Purdue University (Krannert Graduate School of Management)
- Rutgers University (Business School of Newark and New Brunswick)
- University of Colorado at Boulder (Leeds School of Business)
- University of Illinois at Urbana-Champaign (College of Business)
- University of Oregon (Lundquist College of Business)
- University of Texas, Dallas (School of Management)
- University of Washington at Seattle (Business College)
- University of Wisconsin at Madison (School of Business)
- York University in Canada (Schulich School of Business)

EDITED BOOKS

Alvarez, Sharon, Jay B. Barney, Joseph T. Mahoney and Steven C. Michael (Eds.), (forthcoming). **Resources, Capabilities and Entrepreneurial Perceptions**. Cambridge, MA: Blackwell.

CHAPTERS IN BOOKS

Mahoney, Joseph T. and Steven C. Michael (2005), “A Subjectivist Theory of Entrepreneurship,” in **Handbook of Entrepreneurship**, edited by Sharon Alvarez, Rajshree Agarwal, and Olav Sorenson (pp. 33-53). New York, NY: Springer. [2 journal citations from Google Scholar and 3 additional citations from Google Books]

Sanchez, Ron and Joseph T. Mahoney (2001), “Modularity and Dynamic Capabilities,” in **Rethinking Strategy**, edited by Henk Volberda and Tom Elfring (pp. 158-171). Thousand Oaks, CA: Sage Publications. [3 journal citations from Google Scholar and 9 additional citations from Google Books]

Mahoney, Joseph T., and Ron Sanchez (1997), "Competence Theory Building: Reconnecting Management Research and Management Practice," in Aime Heene, and Ron Sanchez (Eds.) Competence-based Strategic Management (pp. 45-64). Chichester, UK: John Wiley & Sons.

[4 journal citations from Google Scholar and 13 additional citations from Google Books]

Mahoney, Joseph T., and David A. Crank (1995), "Vertical Coordination: The Choice of Organizational Form," in Karen Coaldrake, Steven T. Sonka, Devanathan Sudharshan, and Frederick W. Winter (Eds.), New Industries and Strategic Alliances in Agriculture: Concepts and Cases (pp. 89-126). Champaign, IL: Stipes Publishing.

[1 journal citation from Google Scholar and 2 additional citations from Google Books]

ARTICLES REPRINTED IN BOOKS AND IN JOURNALS

Mahoney, Joseph T. (2007), "A Resource-Based Theory of Sustainable Rents" in Fundamentals of Business Strategy, edited by Mie Augier and David J. Teece (forthcoming). London, UK: Sage Publications. [This book chapter is a reprint of the 2001 *Journal of Management* article].

Sanchez, Ron and Joseph T. Mahoney (2003), "Modularity, Flexibility, and Knowledge Management in Product and Organization Design," in Managing in the Modular Age: Architectures, Networks and Organizations, edited by Raghu Garud, Arun Kumaraswamy and Richard N. Langlois (pp. 362-380). New York, NY: Basil Blackwell Publishers.

[This book chapter is a reprint of the 1996 *Strategic Management Journal* article.]

Mahoney, Joseph T., and J. Rajendran Pandian (2002), "The Resource-Based View Within the Conversation of Strategic Management," (volume II) in Alternative Theories of the Firm, edited by Richard N. Langlois, Tony Fu-Lai Yu and Paul L. Robertson (pp.150-167). Northampton, MA: Edward Elgar. [This book chapter is a reprint of the 1992 *Strategic Management Journal* article.]

Sanchez, Ron and Joseph T. Mahoney (2001), "Modularity, Flexibility, and Knowledge Management in Product and Organization Design," (volume I) in The Legacy of Herbert Simon in Economic Analysis, edited by Peter E. Earl (pp. 535-548). Cheltenham, UK: Edward Elgar.

[This book chapter is a reprint of the 1996 *Strategic Management Journal* article.]

Mahoney, Joseph T., and J. Rajendran Pandian (1997), "The Resource-Based View within the Conversation of Strategic Management," in Nicolai J. Foss (Ed.), Resources, Firms, and Strategies (pp. 204-231). Oxford: Oxford University Press. [This book chapter is a reprint of the 1992 *Strategic Management Journal* article.]

Sanchez, Ron and Joseph T. Mahoney (1997), "Modularity, Flexibility, and Knowledge Management in Product and Organization Design," in Engineering Management Review, 25 (4): pp. 50-61. [This journal article is a reprint of the 1996 *Strategic Management Journal* article.]

ARTICLES IN REFEREED JOURNALS

- [38] Kor, Yasemin, Joseph T. Mahoney and Steven C. Michael (2007), "Resources, Capabilities and Entrepreneurial Perceptions." Journal of Management Studies, 44 (7), pp. 1185-1210. [1 journal citation from Google Scholar]
- [37] Li, Yong, Barclay James, Ravi Madhavan, and Joseph T. Mahoney (2007), "Real Options: Taking Stock and Looking Ahead." Advances in Strategic Management, 24 (June), pp. 33-66. [1 journal citation from Google Scholar*]
- [36] Lajili, Kaouthar, Marko Madunic and Joseph T. Mahoney (2007). "Testing Organizational Economics Theories of Vertical Integration." Research Methodology in Strategy and Management, 4: 343-368. [1 journal citation from Google Scholar*]
- [35] Tan, Danchi and Joseph T. Mahoney (2007), "The Dynamics of Japanese Firm Growth in U.S. Industries: The Penrose Effect." Management International Review, 47 (2), pp. 259-279. [2 journal citations from Google Scholar and 1 from Google Books]
- [34] Kim, Jongwook and Joseph T. Mahoney (2007), "Appropriating Economic Rents from Resources: An Integrative Property Rights and Resource-Based Approach." International Journal of Learning and Intellectual Capital, 4 (1), pp. 11-28. [1 citation from Google Scholar]
- [33] Mahoney, Joseph T. and Anita M. McGahan (2007), "The Field of Strategic Management within the Evolving Science of Strategic Organization." Strategic Organization, 5 (1), pp. 79-99. [1 journal citation from EBSCO]
- [32] Lajili, Kaouthar and Joseph T. Mahoney (2006), "Revisiting Agency and Transaction Costs Theory Predictions on Vertical Financial Ownership and Contracting: Electronic Integration as an Organizational Form Choice." Managerial and Decision Economics, 27 (7), pp. 573-586. [1 journal citation from Google Scholar]
- [31] Kim, Sung Min and Joseph T. Mahoney (2006), "Mutual Commitment to Support Exchange: Relation-Specific IT System as a Substitute for Managerial Hierarchy." Strategic Management Journal, 27 (5), pp. 401-423. [1 journal citation from Google Scholar]
- [30] Tan, Danchi and Joseph T. Mahoney (2006), "Why a Multinational Firm Chooses Expatriates: Integrating Resource-Based, Agency, and Transaction Costs Perspectives." Journal of Management Studies, 43 (3), pp. 457-484. [1 journal citation from Google Scholar]
- [29] Kim, Jongwook and Joseph T. Mahoney (2006), "How Property Rights Economics Furthers the Resource-Based View: Resources, Transaction Costs *and Entrepreneurial Discovery*." International Journal of Strategic Change Management, 1 (1), pp. 40-52. [1 journal citation from Google Scholar]

- [28] Kor, Yasemin, and Joseph T. Mahoney (2005), "How Dynamics, Management, and Governance of Resource Deployments Influence Firm-Level Performance." Strategic Management Journal, 26 (5), pp. 489-496. [1 journal citation from Social Citation Index, 2 journal citations from Google Scholar, 4 citations from Google Books and 5 journal citations from EBSCO]
- [27] Kim, Jongwook and Joseph T. Mahoney (2005), "Property Rights Theory, Transaction Costs Theory, and Agency Theory: An Organizational Economics Approach to Strategic Management." Managerial and Decision Economics, 26 (4), pp. 223-242. [6 journal citations from Google Scholar]
- [26] Tan, Danchi and Joseph T. Mahoney (2005), "Examining the Penrose Effect in an International Business Context: The Dynamics of Japanese Firm Growth in U.S. Industries." Managerial and Decision Economics, 26 (2), pp. 113-127. [6 journal citations from Google Scholar and an additional 2 citations from Google Books]
- [25] Asher, Cheryl Carleton, James M. Mahoney and Joseph T. Mahoney (2005), "Towards a Property Rights Foundation for a Stakeholder Theory of the Firm." Journal of Management and Governance, 9 (1), pp. 5-32. [6 journal citations from Google Scholar, an additional citation from Google Books, and an additional citation from EBSCO]
- [24] Mahoney, Joseph T. and Ron Sanchez (2004), "Building New Management Theory by Integrating Processes and Products of Thought." Journal of Management Inquiry, 13 (1), pp. 34-47. [3 journal citations from Social Citation Index, an additional journal citation from Google Scholar, 2 additional citations from Google Books, and 2 additional citations from EBSCO]
- [23] Kor, Yasemin and Joseph T. Mahoney (2004), "Edith Penrose's (1959) Contributions to the Resource-Based View of Strategic Management." Journal of Management Studies, 41 (1), pp. 183-191. [12 journal citations from Social Citation Index, an additional 8 journal citations from Google Scholar, and an additional 6 citations from Google Books]
- [22] Tan, Danchi and Joseph T. Mahoney (2003), "Explaining the Utilization of Managerial Expatriates from the Perspectives of Resource-Based, Agency, and Transaction Costs Theories." Advances in International Management, 15, pp. 179-205. [3 journal citations from Google Scholar, and an additional citation from Google Books*]
- [21] Kim, Jongwook and Joseph T. Mahoney (2002), "Resource-Based and Property Rights Perspectives on Value Creation: The Case of Oil Field Unitization." Managerial and Decision Economics, 23 (4), pp. 225-245. [13 journal citations from Google Scholar and an additional 2 citations from Google Books]
- [20] Mahoney, Joseph T. (2002), "The Relevance of Chester I. Barnard's Teachings to Contemporary Management Education." International Journal of Organization Theory and Behavior, 5 (1), pp. 159-172. [1 journal citation from Google Scholar and an additional citation from Google Books]

- [19] Mahoney, Joseph T. (2001), "A Resource-Based Theory of Sustainable Rents." Journal of Management, 27 (6), pp. 651-660. [17 journal citations from Social Citation Index, an additional 12 journal citations from Google Scholar, an additional 15 citations from Google Books, and an additional 4 journal citations from EBSCO]
- [18] Kor, Yasemin and Joseph T. Mahoney (2000), "Penrose's Resource-Based Approach: The Process and Product of Research Creativity." Journal of Management Studies, 37 (1), pp. 109-139. [19 journal citations from Social Citation Index, an additional 21 journal citations from Google Scholar, an additional 2 citations from Google Books and an additional 2 citations in EBSCO]
- [17] Bogner, William C., Joseph T. Mahoney and Howard Thomas (1998), "Paradigm Shift: Parallels in the Origin, Evolution and Function of the Strategic Group Concept and the Resource-based Theory of the Firm." Advances in Strategic Management, 14, pp. 63-102. [6 journal citations from Social Citation Index and an additional 5 journal citations from Google Scholar*]
- [16] Mahoney, James M., Chamu Sundaramurthy, and Joseph T. Mahoney (1997), "The Effects of Corporate Antitakeover Provisions on Long-term Investment: Empirical Evidence." Managerial and Decision Economics, 18 (5), pp. 349-365. [6 journal citations from Google Scholar and an additional 2 citations from Google Books]
- [15] Sundaramurthy, Chamu, James M. Mahoney, and Joseph T. Mahoney (1997), "Board Structure, Antitakeover Provisions, and Stockholder Wealth." Strategic Management Journal, 18 (3), pp. 231-245. [20 journal citations from Social Citation Index, an additional 5 journal citations from Google Scholar, an additional 8 citations from Google Books, an additional 3 journal citations in EBSCO, and an additional journal citation from Hein Online]
- [14] Lajili, Kaouthar, Peter J. Barry, Steven T. Sonka, and Joseph T. Mahoney (1997), "Farmers' Preferences for Crop Contracts: A Principal-Agent Analysis." Journal of Agricultural and Resource Economics, 22 (2), pp. 264-280. [9 journal citations from Social Citation Index, an additional 3 journal citations from Google Scholar, and an additional citation from Google Books]
- [13] Sanchez, Ron and Joseph T. Mahoney (1996), "Modularity, Flexibility, and Knowledge Management in Product and Organization Design." Strategic Management Journal, 17 (December), pp. 63-76. [173 journal citations from Social Citation Index, an additional 173 journal citations from Google Scholar, an additional 113 citations from Google Books, and an additional 15 journal citations from EBSCO]
- [12] Mahoney, James M., Chamu Sundaramurthy, and Joseph T. Mahoney (1996), "The Differential Impact on Stockholder Wealth of Various Antitakeover Provisions." Managerial and Decision Economics, 17 (6), pp. 531-549. [5 journal citations from Google Scholar, an additional citation from Google Books, and an additional journal citation from Hein Online]
- [11] Mahoney, Joseph T. (1995), "Progress and its Discontents: Data Scarcity and the Limits of Falsification in Strategic Management." Advances in Strategic Management, 12, pp. 151-153. [1 citation from Google Books*]

Note: * = referee comments received but part of an edited yearly volume.

- [10] Mahoney, Joseph T. (1995), "The Management of Resources and the Resource of Management." Journal of Business Research, 33 (2), pp. 91-101.
[72 journal citations from Social Citation Index, an additional 62 journal citations from Google Scholar, an additional 45 citations from Google Books, and an additional 5 citations in EBSCO]
- [9] Mahoney, Joseph T., Anne S. Huff, and James O. Huff (1994), "Management's Search for Balance." Journal of Management Inquiry, 3 (2), pp. 173-174.
[2 citations from Google Books]
- [8] Mahoney, Joseph T., Anne S. Huff, and James O. Huff (1994), "Toward a New Social Contract Theory in Organization Science." Journal of Management Inquiry, 3 (2), pp. 153-168. [4 journal citations from Google Scholar, an additional 5 citations from Google Books, and an additional 4 journal citations from EBSCO]
- [7] Mahoney, Joseph T. (1993), "Strategic Management and Determinism: Sustaining the Conversation." Journal of Management Studies, 30 (1), pp. 173-191.
[17 journal citations from Social Citation Index, an additional 7 journal citations from Google Scholar, and an additional 11 citations from Google Books]
- [6] Mahoney, James M. and Joseph T. Mahoney (1993), "An Empirical Investigation of the Effect of Antitakeover Amendments on Stockholder Wealth." Strategic Management Journal, 14 (1), pp. 17-31. [18 journal citations from Social Citation Index, an additional 9 journal citations from Google Scholar, and an additional 8 citations from Google Books]
- [5] Mahoney, Joseph T. (1992), "Organizational Economics within the Conversation of Strategic Management." Advances in Strategic Management, 8, pp. 103-155.
[22 journal citations from Google Scholar and an additional 14 citations from Google Books*]
- [4] Mahoney, Joseph T. (1992), "The Choice of Organizational Form: Vertical Financial Ownership versus Other Methods of Vertical Integration." Strategic Management Journal, 13 (8), pp. 559-584. [85 journal citations from Social Citation Index, an additional 22 journal citations from Google Scholar, an additional 23 citations from Google Books, and an additional 5 journal citations from EBSCO*]
- [3] Mahoney, Joseph T. and J. R. Pandian (1992), "The Resource-Based View Within the Conversation of Strategic Management." Strategic Management Journal, 13 (5), pp. 363-380. [284 journal citations from Social Citation Index, an additional 223 journal citations from Google Scholar, and an additional 197 citations from Google Books]
- [2] Mahoney, Joseph T. (1992), "The Adoption of the Multidivisional Form of Organization: A Contingency Model." Journal of Management Studies, 29 (1), pp. 49-72.
[14 journal citations from Social Citation Index, an additional citation from Google Scholar, and an additional 6 citations from Google Books]
- [1] Phillips, Almarin and Joseph T. Mahoney (1985), "Unreasonable Rules and Rules of Reason: Economic Aspects of Vertical Price Fixing." Antitrust Bulletin, 30 (1), pp. 99-115. [8 journal citations from Hein Online, an additional journal citation from Google Scholar and an additional journal citation from Google Books]

OTHER PUBLICATIONS:

Ordonez, de Pablos, Patricia, Margaret A. Peteraf, Eduardo Bueno, Joseph T. Mahoney and Alok Chakrabarti (2006). Foreword. International Journal of Strategic Change Management, 1 (1), pp. 1-2.

Sundaramurthy, Chamu, James M. Mahoney, and Joseph T. Mahoney (1996). "Board Structure, Antitakeover Provisions, and Stockholder Wealth," in the *Academy of Management Best Paper Proceedings*.

Mahoney, Joseph T. and Anne S. Huff (1992). "Toward a New Social Contract Theory in Strategic Management" in *Commerce Research*, (Fall), pp. 3-6.

BOOK REVIEWS

Banerjee, Preeta and Joseph T. Mahoney (2007). "*Organizations at the Limit: Lessons from the Columbia Disaster*, edited by William Starbuck and Moshe Farjoun." Academy of Management Perspectives, forthcoming.

Miller, Douglas and Joseph T. Mahoney (2007). "*Strategizing, Disequilibrium and Profit* by John A. Mathews." British Journal of Management, forthcoming.

Mahoney, Joseph T. (2007). "*Organizational Realities: Studies of Strategizing and Organizing*, by Williams Starbuck." Academy of Management Review, 32 (April): 677-680.

Mahoney, Joseph T. and Charles Williams (2003). "*Sticky Knowledge: Barriers to Knowing in the Firm*, by Gabriel Szulanski." Academy of Management Review, 28 (October), pp. 679-681.

Kor, Yasemin Y. and Joseph T. Mahoney (2003), "*The Growth of the Firm: The Legacy of Edith Penrose*, edited by Christos Pitelis." Academy of Management Review, 28 (January), pp. 160-163.

Mahoney, Joseph T. (1998), "*Pattern in Corporate Evolution* by Neil M. Kay." Economic Journal, 108 (November), pp. 1905-1907.

Mahoney, Joseph T. (1998), "*Information and Organization: A New Perspective on the Theory of the Firm* by Mark Casson." Academy of Management Review, 23 (October), pp. 810-811.

Mahoney, Joseph T. (1997), "*The Mechanisms of Governance* by Oliver Williamson." Academy of Management Review, 22 (July), pp. 799-802.

EDITORIAL BOARDS

Associate Editor:	<u>INTERNATIONAL JOURNAL OF STRATEGIC CHANGE MANAGEMENT</u> (<i>Associate Executive Editor</i>)	2006 - present
	<u>STRATEGIC MANAGEMENT JOURNAL</u> (<i>Associate Editor</i>)	2006 - present
<u>Editorial Board:</u>	<u>JOURNAL OF MANAGEMENT STUDIES</u>	2003 – present
	<u>STRATEGIC MANAGEMENT JOURNAL</u>	1991 - 2006
	<u>ACADEMY OF MANAGEMENT REVIEW</u> (<i>Book Review Editor</i>)	1999 - 2002
	<u>ACADEMY OF MANAGEMENT REVIEW</u>	2002 – 2005
Ad hoc reviewer:	<i>Academy of Management Journal</i>	1991 - present
	<i>Academy of Management Review</i>	1990 - present
	<i>Academy of Management Proceedings</i>	1990 - present
	<i>British Journal of Management</i>	1993 –present
	<i>Industrial and Corporate Change</i>	2002 - present
	<i>Journal of Business Research</i>	2002 - present
	<i>Journal of Institutional and Theoretical Economics</i>	1997 - present
	<i>Journal of International Business Studies</i>	2002 - present
	<i>Journal of Management</i>	1990 - present
	<i>Journal of Management Inquiry</i>	1992 - present
	<i>Journal of Management Studies</i>	1991 – present

<i>Journal of Marketing</i>	1995 - present
<i>Management Science</i>	1991 - present
<i>Managerial and Decision Economics</i>	1993 - present
<i>Organization Science</i>	1992 –present
<i>Organization Studies</i>	2005 - present
<i>Quarterly Review of Economics and Finance</i>	1995 – present

- Appointed to the Program Advisory Committee of The Conference Board, 2004-2005.
- Member, Best Article Nominating Committee, Strategic Management Journal, 1993-2000.
- Member of Research Committee for the Business Policy and Strategy Division of the Academy of Management, 1996-1998.
- Member, Best Dissertation Committee, Academy of Management, BPS Division, 1996, and 1997.
- Member, Best Paper Committee, Academy of Management, BPS Division, 1996, 1997

Reviewer for Associate Professor tenure-cases at:

- Washington University at St. Louis (1997)
- Louisiana State University (1998)
- University of Pittsburgh (2002)
- Brigham Young University (BYU) (2003)
- Clarkson University (2003)
- Purdue University (2003)
- University of Pittsburgh (2004)
- University of Southern California (USC) (2005)
- Washington University at St. Louis (2005)
- University of Notre Dame (2006)
- Texas A&M University (2006)
- University of Southern California (USC) (2006)
- London Business School (2006)
- University of Oklahoma (2006)
- City University of New York (2006)
- Arizona State University (2006)
- University of Missouri – Columbia (2006)
- York University (2006)
- University of Utah (2006)
- Brigham Young University (BYU) (2006)
- Georgetown University (2006)
- The Ohio State University (2007)
- Washington University at St. Louis (2007)

Reviewer for Full Professor Cases at:

- University of Illinois at Chicago (2005)
- Hong Kong University of Science and Technology (HKUST) (2006)
- Kent State University (2006)
- University of Southern California (USC) (2006)
- University of Richmond (2006)
- Clarkson University (2006)
- University of North Carolina at Chapel Hill (2007)

Reviewer for Full Chair Professor Case at:

- University of Pittsburgh (2003)

FACULTY WORKING PAPERS AND CONFERENCE PRESENTATIONS

FACULTY WORKING PAPERS:

- [64] College of Business, Office of Research Working Paper 07-0111. “Chandler’s Living History: The *Visible Hand* of Vertical Integration in 19th Century America Seen Under a 21st Century Transaction Costs Economic Lens” (by Marcelo Bucheli, Joseph T. Mahoney and Paul Vaaler) (pp. 1-35).
- [63] College of Business, Office of Research Working Paper 07-0110. “Why Firms Make Unilateral Investments Specific to Other Firms: The Case of OEM Suppliers” (By Min-Ping Kang, Joseph T. Mahoney and Danchi Tan) (pp. 1-35).
- [62] College of Business, Office of Research Working Paper 07-0108. “Decision-Making in Strategic Alliances: An Experimental Investigation” (by Rajshree Agarwal, Rachel Croson and Joseph T. Mahoney) (pp. 1-37).
- [61] College of Business, Office of Research Working Paper 07-0104. “Testing Organizational Economics Theories of Vertical Integration” (by Kaouthar Lajili, Marko Madunic and Joseph T. Mahoney) (pp. 1-34).
- [60] College of Business, Office of Research, Working Paper 07-0103. “Firm-Specific Knowledge Resources and Competitive Advantage: The Role of Economic- and Relationship-Based Employee Governance Mechanisms” (by Heli Wang, Jinyu He and Joseph T. Mahoney) (pp. 1-50).
- [59] College of Business, Office of Research, Working Paper 07-0101. “Organization at the Limits: Lessons from the Columbia Disaster.” (by Preeta M. Banerjee and Joseph T. Mahoney) (pp. 1-36).
- [58] College of Business, Office of Research, Working Paper 07-0100. “A Theory of Change in Turbulent Environments: The Sequencing of Dynamic Capabilities Following Industry Deregulation” (by Michael L. Pettus, Yasemin Y. Kor and Joseph T. Mahoney) (pp. 1-43).
- [57] College of Business, Office of Research, Working Paper 06-0121. “Entrepreneurship, Subjectivism, and the Resource-Based View: Towards a New Synthesis” (by Nicolai J. Foss, Peter G. Klein, Yasemin Y. Kor and Joseph T. Mahoney) (pp. 1-39).
- [56] College of Business, Office of Research, Working Paper 06-0119. “The Field of Strategic Management within the Evolving Science of Strategic Organization” (by Joseph T. Mahoney and Anita M. McGahan) (pp. 1 – 35).

- [55] College of Business, Office of Research, Working Paper 06-0114. “Real Options: Taking Stock and Looking Ahead” (by Yong Li, Barclay James, Ravi Madhavan and Joseph T. Mahoney) (pp. 1-47).
- [54] College of Business, Office of Research, Working Paper 06-0108. “A Real Options View of Corporate Venture Capital Investment Decisions: An Empirical Examination” (by Yong Li and Joseph T. Mahoney) (pp. 1-48).
- [53] College of Business, Office of Research, Working Paper 06-0103. “Firm Capability, Corporate Governance, and Firm Competitive Behavior: A Multidimensional Framework” (by Jinyu He and Joseph T. Mahoney) (pp. 1-52).
- [52] College of Business, Office of Research, Working Paper 06-0102. “Collaborative Planning, Forecasting and Replenishment (CPFR) as a Relational Contract: An Incomplete Contracting Perspective” (by Sung Min Kim and Joseph T. Mahoney) (pp. 1-42).
- [51] College of Business, Office of Research, Working Paper 06-0100. “How Property Rights Economics Furthers the Resource-Based View: Resources, Transaction Costs and *Entrepreneurial Discovery*” (by Jongwook Kim and Joseph T. Mahoney) (pp. 1 – 21).
- [50] College of Business, Office of Research: Working Paper 05-0124. “New Venture Valuation by Venture Capitalists: An Integrative Approach” (by Dingkun Ge, James M. Mahoney and Joseph T. Mahoney) (pp. 1 – 43).
- [49] College of Business, Office of Research: Working Paper 05-0123. “Appropriating Economic Rents from Resources: An Integrative Property Rights and Resource-Based Approach” (by Jongwook Kim and Joseph T. Mahoney) (pp. 1-30).
- [48] College of Business, Office of Research: Working Paper 05-0121. “The Dynamics of Japanese Firm Growth in U.S. Industries: The Penrose Effect” (by Danchi Tan and Joseph T. Mahoney) (pp. 1-32).
- [47] College of Business, Office of Research: Working Paper 05-0120. “Resources, Capabilities and Entrepreneurial Perceptions” (by Yasemin Kor, Joseph T. Mahoney and Steven C. Michael) (pp. 1-41).
- [46] College of Business, Office of Research Working Paper 05-0106. “Revisiting Agency and Transaction Costs Theory Predictions on Vertical Financial Ownership and Contracting: Electronic Integration as an Organizational Form Choice” (by Kaouther Lajili and Joseph T. Mahoney) (pp. 1-35).
- [45] College of Business, Office of Research: Working Paper 04-0116. “Towards a Property Rights Foundation for a Stakeholder Theory of the Firm” (by Cheryl Carleton-Asher, James M. Mahoney and Joseph T. Mahoney), (pp. 1-39).

- [44] College of Business, Office of Research Working Paper 04-0109. “Explaining and Predicting the Choice of Organizational Form: An Integrated Transaction Costs and Organization Theory Approach” (by Regina C. McNally and Joseph T. Mahoney), (pp. 1–28).
- [43] College of Business, Office of Research Working Paper 04-0108. “Industry Effects on the Use of Board and Institutional Investor Monitoring and Executive Incentive Compensation” (by Yasemin Y. Kor, Sharon Watson and Joseph T. Mahoney), (pp. 1–43).
- [42] College of Business, Office of Research Working Paper 04-0104. “A Subjectivist Theory of Entrepreneurship” (by Joseph T. Mahoney, Steven C. Michael), (pp. 1- 32).
- [41] College of Business, Office of Research Working Paper 03-0113. “Examining the Penrose Effect in an International Business Context: The Dynamics of Japanese Firm Growth in U.S. Industries” (by Danchi Tan and Joseph T. Mahoney), (pp. 1-37).
- [40] College of Business, Office of Research Working Paper 02-0129. “An Empirical Investigation of Expatriate Utilization: Resource-Based, Agency, and Transaction Costs Perspectives” (by Danchi Tan and Joseph T. Mahoney), (pp. 1-34).
- [39] College of Business, Office of Research Working Paper 02-0116. “The Utilization of Expatriates: An Agency and Transaction Costs Theory of Managerial Transfer from a Multinational Parent Company to its Foreign Affiliate” (by Danchi Tan and Joseph T. Mahoney), (pp. 1-30).
- [38] College of Business, Office of Research Working Paper 02-0115. “Mutual Commitment to Support Exchange: Specific IT System as a Substitute for Managerial Hierarchy” (by Sung Min Kim and Joseph T. Mahoney), (pp. 1-40).
- [37] College of Business, Office of Research Working Paper 02-0107. “Property Rights Theory, Transaction Costs Theory, and Agency Theory: An Organizational Economics Approach to Strategic Management” (by Jongwook Kim and Joseph T. Mahoney), (pp. 1-44).
- [36] College of Business, Office of Research Working Paper 01-0130. “Resource-Based and Property Rights Perspectives on Value Creation: The Case of Oil Field Unitization” (by Jongwook Kim and Joseph T. Mahoney), (pp. 1-45).
- [35] College of Business, Office of Research Working Paper 01-0129. “Performance Outcomes of Resource Deployment Strategies, Top Management Experience and Corporate Governance” (by Yasemin Y. Kor and Joseph T. Mahoney), (pp. 1-39).

- [34] College of Business, Office of Research Working Paper 01-0120. "A Resource-Based Theory of Sustainable Rents" (by Joseph T. Mahoney), (pp. 1-18).
- [33] College of Business, Office of Research Working Paper 01-0101. "The Relevance of Chester I Barnard's Teaching to Contemporary Management Education: Communicating the Aesthetics of Management" (by Joseph T. Mahoney), (pp.1-20).
- [32] College of Business, Office of Research Working Paper 98-0126. "Penrose's Resource-Based Approach: The Process and Product of Research Creativity" (by Yasemin Kor and Joseph T. Mahoney), (pp. 1-54).
- [31] College of Business, Office of Research Working Paper 97-0119. "Farmers' Preferences for Crop Contracts: A Principal-Agent Analysis" (by Kaouthar Lajili, Peter J. Barry, Steven T. Sonka, and Joseph T. Mahoney). (pp. 1-34).
- [30] Federal Reserve Bank of New York: Working Paper #9618, 1996. "The Effects of Corporate Antitakeover Provisions on Long-term Investment: Empirical Evidence" (by James M. Mahoney, Chamu Sundaramurthy, and Joseph T. Mahoney), (pp. 1-36).
- [29] College of Business, Office of Research Working Paper 96-0117. "Integrating Product and Process of Thought: Beyond Dissociative Theories of Strategy" (by Joseph T. Mahoney, and Ron Sanchez), (pp. 1-44).
- [28] College of Business, Office of Research Working Paper 96-0108. "An Empirical Investigation of the Effects of Corporate Antitakeover Provisions on Long-term Investment" (by James M. Mahoney, Chamu Sundaramurthy, and Joseph T. Mahoney), (pp. 1-36).
- [27] College of Business, Office of Research Working Paper 95-0134. "Competence Theory as Integrating Product and Process of Thought: Beyond Dissociative Theories of Strategy" (by Joseph T. Mahoney, and Ron Sanchez), (pp. 1-25).
- [26] College of Business, Office of Research Working Paper 95-0121. "Modularity, Flexibility, and Knowledge Management in Product and Organization Design" (by Ron Sanchez, and Joseph T. Mahoney), (pp. 1-61).
- [25] Federal Reserve Bank of New York: Working Paper #9516, 1995. "Board Structure, Antitakeover Provisions, and Stockholder Wealth" (by Chamu Sundaramurthy, James M. Mahoney, and Joseph T. Mahoney) (pp. 1-22).
- [24] Federal Reserve Bank of New York: Working Paper #9512, 1995. "The Differential Impact on Stockholder Wealth of Various Antitakeover Provisions" (by James M. Mahoney, Chamu Sundaramurthy, and Joseph T. Mahoney), (pp. 1-37).

- [23] College of Business, Office of Research Working Paper 94-0162. "The Corporate Strategy of Vertical Integration: Empirical Evidence" (by Joseph T. Mahoney, and Kaouthar Lajili), (pp. 1-52).
- [22] College of Business, Office of Research Working Paper 94-0157. "The Modularity Principle in Product and Organization Design," (by Ron Sanchez, and Joseph T. Mahoney), (pp. 1-61).
- [21] College of Business, Office of Research Working Paper 94-0151. "Spot Markets, Vertical Contracting, and Vertical Financial Ownership: Competition among Organizational Forms" (by Joseph T. Mahoney, David A. Crank, and Kaouthar Lajili), (pp. 1-129).
- [20] College of Business, Office of Research Working Paper 94-0139R. "The Modularity Principle in Product and Organization Design: Achieving Flexibility in the Fusion of Intended and Emergent Strategies in Hypercompetitive Product Markets" (by Ron Sanchez, and Joseph T. Mahoney), (pp. 1-44).
- [19] College of Business, Office of Research Working Paper 94-0138. "Board Structure, Antitakeover Provisions, and Stockholder Wealth" (by Chamu Sundaramurthy, James M. Mahoney, and Joseph T. Mahoney), (pp. 1-41).
- [18] College of Business, Bureau of Economic and Business Research [BEBR] Faculty Working Paper 93-0172. "Paradigm Shift: Parallels in the Origin, Evolution and Function of the Strategic Group Concept and the Resource-based Theory of the Firm" (by Bill Bogner, Joseph T. Mahoney, and Howard Thomas), (pp. 1-46).
- [17] College of Business: BEBR Faculty Working Paper 93-0169. "Vertical Coordination: The Choice of Organizational Form" (by Joseph T. Mahoney, and David A. Crank), (pp. 1-24).
- [16] College of Business: BEBR Faculty Working Paper 93-0146. "Board Structure, Type of Antitakeover Provision, and Stock Price Effects" (by Chamu Sundaramurthy, James M. Mahoney, and Joseph T. Mahoney), (pp. 1-39).
- [15] College of Business: BEBR Faculty Working Paper 93-0144. "Managerial Models of Competitive Dynamics: Addressing the Relevance Issue in Game Theoretic Modeling" (by Rhonda Reger, and Joseph T. Mahoney), (pp. 1-37).
- [14] College of Business: BEBR Faculty Working Paper 93-0136. "Toward a New Social Contract Theory in Organization Science" (by Joseph T. Mahoney, Anne Huff, and Jim Huff), (pp. 1-29).
- [13] College of Business: BEBR Faculty Working Paper 93-0131. "The Management of Resources and the Resource of Management" (by Joseph T. Mahoney), (pp. 1-29).

- [12] College of Business: BEBR Faculty Working Paper 93-0114. "Are Walsh and Seward's (1990) Dimensions for Classifying Antitakeover Defenses Critical From a Stockholder Wealth Perspective? An Empirical Examination" (by James M. Mahoney, Joseph T. Mahoney, and Chamu Sundaramurthy), (pp. 1-22).
- [11] College of Business: BEBR Faculty Working Paper 92-0139. "Forward Integration in the United States, 1870-1920: An Organizational Economics Interpretation" (by Joseph T. Mahoney), (pp. 1-29).
- [10] College of Business: BEBR Faculty Working Paper 92-0132. "Can All Antitakeover Amendments Be Treated Equally?: An Empirical Examination" (by James M. Mahoney, Joseph T. Mahoney, and Chamu Sundaramurthy). (pp. 1-36).
- [9] College of Business: BEBR Faculty Working Paper 92-0130. "Toward a New Social Contract Theory in Strategic Management" (by Joseph T. Mahoney, and Anne Huff), (pp. 1-24).
- [8] College of Business: Faculty Working Paper 91-0154. "An Empirical Investigation of the Effect of Antitakeover Amendments on Stockholder Wealth" (by James M. Mahoney, and Joseph T. Mahoney), (pp. 1-25).
- [7] College of Business: BEBR Faculty Working Paper 91-0144. "Organizational Economics within the Conversation of Strategic Management" (by Joseph T. Mahoney), (pp. 1-84).
- [6] College of Business: BEBR Faculty Working Paper 90-1696. "The Choice of Organizational Form: Vertical Financial Ownership versus Other Methods of Vertical Integration" (by Joseph T. Mahoney), (pp. 1-51).
- [5] College of Business: BEBR Faculty Working Paper 90-1692. "The Resource-Based View within the Conversation of Strategic Management" (by Joseph T. Mahoney, and J. R. Pandian), (pp. 1-44).
- [4] College of Business: BEBR Faculty Working Paper 90-1671. "The Adoption of the Multidivisional Form of Organization: A Contingency Model" (by Joseph T. Mahoney), (pp. 1-45).
- [3] College of Business: BEBR Faculty Working Paper 90-1669. "Strategic Management and Determinism: Sustaining the Conversation" (by Joseph T. Mahoney), (pp. 1-37).
- [2] College of Business: BEBR Faculty Working Paper 89-1622. "The Choice of Organizational Form: Vertical Integration versus Other Methods of Vertical Control" (by Joseph T. Mahoney), (pp. 1-40).
- [1] College of Business: BEBR Faculty Working Paper 89-1577. "A Contingency Model of the Adoption of the Multidivisional Organization" (by Joseph T. Mahoney), (pp. 1-36).

Research Grants:

“Resources, Capabilities and Entrepreneurial Perceptions” (with Steven C. Michael). Kaufmann Foundation Research Grant for 2005-2006 for \$20,500.

“Incorporating Property Rights and Resource-Based Theory: An Experiment to Assess Potential and Realized Value Differentials for Common Pool Resources” (with Rajshree Agarwal). UIUC Campus Research Grant for 2002-2003.

“The Decision to Outsource Services: Strategic and Resource Implications” (with Ravi Madhavan). Center for Human Resource Management: UIUC Research Grant for 2000-2001.

“The Utilization of Expatriates: Agency and Transaction Cost Perspectives” (with Danchi Tan). CIBER Research Grant for 1999-2000.

“R&D Investments, Innovative Capability and Performance of Entrepreneurial, Start-up Firms in the Medical Devices and Pharmaceutical Drug Industries” (with Yasemin Kor). UIUC Campus Research Grant for 1999-2000.

Northeast Regional Research Project NE-165, Research Grant for Study in Agribusiness, 1994.

Awarded a CIBER Research Grant, 1994.

Awarded a BEBR Research Summer Research Grant, 1989, 1990, and 1993.

Received a Scholar's Travel Fund Grant, University of Illinois at Urbana-Champaign, 1989, 1992, 1995, and 1996.

CURRENT WORK IN PROGRESS:

- [1] “The Effects of Demand, Competitive, and Technological Uncertainty on Monitoring by Boards and Institutional Owners” (by Yasemin Kor, Joseph T. Mahoney and Sharon Watson). Revision invited to Journal of Management and Governance. [WP #43]
- [2] “New Venture Valuation by Venture Capitalists: An Integrative Approach” (by Dingkun Ge, James M. Mahoney and Joseph T. Mahoney). To be submitted to Journal of Business Venturing. [Working paper #50]
- [3] “Collaborative Planning, Forecasting and Replenishment (CPFR) as a Relational Contract: An Incomplete Contracting Perspective” (by Sung Min Kim and Joseph T. Mahoney). Submitted to International Journal of Learning and Intellectual Capital. [Working paper #52]
- [4] “Firm Capability, Corporate Governance, and Firm Competitive Behavior: A Multi-dimensional Framework” (by Jinyu He and Joseph T. Mahoney). Revision invited to Strategic Management Journal [Working paper #53]
- [5] “A Real Options View of Corporate Venture Capital Investment Decisions: An Empirical Examination” (by Yong Li and Joseph T. Mahoney). Revision submitted to Strategic Management Journal. [Working paper #54]
- [6] “Entrepreneurship, Subjectivism, and the Resource-Based View: Towards a New Synthesis” (by Nicolai J. Foss, Peter G. Klein, Yasemin Y. Kor and Joseph T. Mahoney). Revision submitted to Strategic Entrepreneurship Journal [Working paper #57]
- [7] “A Theory of Change in Turbulent Environments: The Sequencing of Dynamic Capabilities Following Industry Deregulation” (by Michael L. Pettus, Yasemin Y. Kor and Joseph T. Mahoney). Submitted to International Journal of Strategic Change Management. [Working paper #58]
- [8] “Firm-Specific Knowledge Resources and Competitive Advantage: The Role of Economic- and Relationship-Based Employee Governance Mechanisms” (by Heli Wang, Jinyu He and Joseph T. Mahoney). Revision invited to Strategic Management Journal. [Working paper #60]
- [9] “Decision-making in Strategic Alliances: An Experimental Investigation” (by Rajshree Agarwal, Rachel Croson and Joseph T. Mahoney). Revision invited to Strategic Management Journal. [Working paper #62]

- [10] “Why Firms Make Unilateral Investments Specific to Other Firms: The Case of OEM Suppliers” (by Min-Ping Kang, Joseph T. Mahoney and Danchi Tan). Revision invited to Strategic Management Journal. [Working paper #63]
- [11] “Chandler’s Living Scholarship: The *Visible Hand* of Vertical Integration in 19th Century America Seen under a 21st Century Transaction Costs Economic Lens” (by Marcelo Bucheli, Joseph T. Mahoney and Paul M. Vaaler). Submitted to Journal of Management Studies. [Working paper #64]
- [12] “Vertical De-Integration Based on Product Modularization and Reconfiguration: An Organizational Economics Perspective” (by Judith Gebauer and Joseph T. Mahoney). To be submitted to Organization Science.
- [13] “Organizational Innovation in the Private and Public Interest” (by Anita M. McGahan, Joseph T. Mahoney, Christos Pitelis and David Teece). To be submitted to Organization Science.
- [14] “A Strategic Theory of the Firm as a Nexus of Incomplete Contracts: A Property Rights Approach” (by Jongwook Kim and Joseph T. Mahoney). To be submitted to Industrial and Corporate Change.
- [15] “Stakeholder Theory of the Firm: An Incomplete Contracting Approach” (by Joseph T. Mahoney). To be submitted to Strategic Management Journal.

CONFERENCE PRESENTATIONS:

- [48] “Vertical De-Integration Based on Product Modularization and Reconfiguration: An Organizational Economics Perspective” (by Judith Gebauer and Joseph T. Mahoney). To be presented by Gebauer and Mahoney at the Strategic Management Society Annual Meeting, October, 2007 in San Diego, CA.
- [47] “Why Firms Make Unilateral Investments Specific to Other Firms: The Case of OEM Suppliers” (by Min-Ping Kang, Joseph T. Mahoney and Danchi Tan). To be presented by Mahoney at the Strategic Management Society at the Strategic Management Society Annual Meeting, October, 2007 in San Diego, CA.
- [46] “The Austrian School of Economics: Applications to Organization, Strategy and Entrepreneurship” (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management at the August 2007 meetings in Philadelphia.
- [45] “Resources, Capabilities and Entrepreneurial Perceptions” (by Yasemin Y. Kor, Joseph T. Mahoney and Steven C. Michael). Presented by Mahoney at the Agricultural Economics Association at the July 2007 Meeting in Portland, Oregon.
- [44] “Corporate Venture Capital Investment Decisions: Real Options and Absorptive Capacity” (by Yong Li, and Joseph T. Mahoney). Presented by Li and Mahoney at the Academy of Management at the August 2006 meetings in Atlanta.
- [43] “Towards a Stakeholder Theory of the Firm in Strategic Management: An Incomplete Contracting Approach” (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management at the August 2006 meetings in Atlanta.
- [42] “Firm Capability, Corporate Governance, and Firm Competitive Behavior: A Multi-Theoretic Framework” (by Jinyu He and Joseph T. Mahoney). Presented by He and Mahoney at the Academy of Management at the August 2006 meetings in Atlanta.
- [41] “Towards a Stakeholder Theory of Strategic Management” (by Joseph T. Mahoney). Presented by Mahoney at a Professional Development Workshop at the Academy of Management at the August 2006 meetings in Atlanta.
- [40] “Advances in Competitive Advantage: Firm Capability, Corporate Governance, and Firm Competitive Behavior” (by Joseph T. Mahoney). Presented by Mahoney at a Professional Development Workshop at the Academy of Management at the August 2006 Meeting in Atlanta.
- [39] “Real Options: Taking Stock and Looking Ahead” (by Yong Li, Barclay James, Ravi Madhavan and Joseph T. Mahoney). Presented by Yong Li at the Real Options Conference held at University of North Carolina at Chapel Hill in June 2006.

- [38] “Towards a Property Rights Foundation for a Stakeholder Theory of the Firm in Strategic Management” (by Matt Kraatz, Joseph T. Mahoney and Edward Zajac). Presented by Edward Zajac at the Strategic Management Society Conference at the October 2005 Meeting in California.
- [37] “Resource-Based Theory: Taking Stock and Looking Ahead” (by Joseph T. Mahoney and Asli Arikan). Presented by Asli Arikan at the Strategic Management Society Conference at the October 2005 meetings in California.
- [36] “Resources, Capabilities and Entrepreneurial Perceptions” (by Yasemin Kor, Joseph T. Mahoney and Steven C. Michael). Presented by Joseph T. Mahoney at the Academy of Management at the August 2005 meetings in Hawaii.
- [35] “The Dynamics of Japanese Firm Growth in U.S. Industries: The Penrose Effect.” (by Danchi Tan and Joseph T. Mahoney). Presented by Danchi Tan and Joseph T. Mahoney at the Academy of Management at the August 2005 meetings in Hawaii.
- [34] “New Venture Valuation by Venture Capitalists: An Integrative Strategic Management Approach” (by Dingkun Ge, James M. Mahoney and Joseph T. Mahoney). Presented by Dingkun Ge at the Strategic Management Society Conference in Puerto Rico, November 2004.
- [33] “Towards a Property Rights Foundation for a Stakeholder Theory of the Firm” (by Cheryl Carleton Asher, James M. Mahoney and Joseph T. Mahoney). Presented by Joseph T. Mahoney at the Academy of Management Meeting in New Orleans in August 2004.
- [32] "Penrose's Resource-Based Approach: The Process and Product of Research Creativity" (by Yasemin Y. Kor and Joseph T. Mahoney). Presented by Kor and Mahoney at the Academy of Management Meeting in New Orleans in August 2004.
- [31] “Vertical De-Integration Based on Product Modularization and Reconfiguration: An Organizational Economics Perspective” (by Judith Gebauer and Joseph T. Mahoney). Presented by Mahoney at the Academy of Management Annual Meeting in New Orleans in August 2004).
- [30] “Industry Effects on the Choice and Effectiveness of Board Monitoring and Executive Incentive Compensation” (by Yasemin Kor, Joseph T. Mahoney and Sharon Watson). Presented by Kor at the SMS Conference in Baltimore in November 2003.
- [29] “Investigating Learning Processes in Alliances: An Experimental Methodology” (by Rajshree Agarwal, Rachel Croson, and Joseph T. Mahoney). Presented by Agarwal at the Academy of Management Annual Meeting in Seattle in August 2003.

- [28] "Equilibrium and Disequilibrium in Resource-Based Theory" (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management Annual Meeting in Seattle in August 2003.
- [27] "An Empirical Investigation of Expatriate Utilization: Resource-Based, Agency, and Transaction Costs Perspectives" (by Danchi Tan and Joseph T. Mahoney). Presented by Mahoney and Tan at the Academy of Management Annual Meeting in Seattle in August 2003.
- [26] "Combining Transaction Costs Theory, Resource-Based Theory and Dynamic Capabilities Theory for Explaining (and Perhaps Predicting) Sustainable Competitive Advantage" (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management Annual Meeting in Denver in August 2002.
- [25] "Property Rights Theory, Transaction Costs Theory, and Agency Theory: An Organizational Economics Approach to Strategic Management" (by Jongwook Kim and Joseph T. Mahoney). Presented by Kim and Mahoney at the Academy of Management Annual Meeting in Denver in August 2002.
- [24] "An Empirical Investigation of the Utilization of Expatriates: Agency Theory and Transaction Costs Perspectives" (by Danchi Tan and Joseph T. Mahoney). Paper presented by Tan at the Annual Meeting of the Academy of International Business in Sidney, Australia, November 2001.
- [23] "Performance Outcomes of Resource Deployment Strategies, Top Management Experience, and Corporate Governance" (by Yasemin Kor and Joseph T. Mahoney). Paper presented by Kor and Mahoney at SMS Conference in San Francisco, CA. October 2001.
- [22] "The Utilization of Expatriates: An Agency and Transaction Costs Theory of Managerial Transfer from a Multinational Parent Company to its Foreign Affiliates" (by Danchi Tan and Joseph T. Mahoney). Paper presented by Tan at International Business Division at annual Academy of Management Meetings in Toronto, Canada, August 2000.
- [21] "Integrating Process and Product of Thought: Towards a Pragmatic Theory of Strategy" (by Joseph T. Mahoney and Ron Sanchez). Paper presented by Mahoney at Business Policy and Strategy Division at annual Academy of Management Meetings in San Diego, CA, August 1998.
- [20] "The Resource-Based Theory of the Firm" (by Joseph T. Mahoney). Paper presented by Mahoney at Business Policy and Strategy, Research Methods, and Organization and Management Theory Divisions at annual Academy of Management Meetings in Boston, MA, August 1997.

- [19] "The Strategy and Governance of Vertical Integration: Empirical Evidence" (by Joseph T. Mahoney, and Kaouthar Lajili). Paper presented by Mahoney at the annual Agricultural and Economics Association Meetings in Toronto, Canada, July 1997.
- [18] "The Co-evolution of Firm Capabilities and Industry Dynamics" (by Gregory Winter, and Joseph T. Mahoney). Paper presented by Mahoney at the annual Strategic Management Society Conference in Phoenix, Arizona, November 1996.
- [17] "An Empirical Investigation of the Effects of Corporate Antitakeover Provisions on Long-term Investment" (by James M. Mahoney, Chamu Sundaramurthy, and Joseph T. Mahoney). Paper presented by Mahoney, Sundaramurthy and Mahoney, at the Business Policy and Strategy Division at annual Academy of Management Meetings, in Cincinnati, Ohio, August 1996.
- [16] "Competence Theory as Integrating Product and Process of Thought: Beyond Dissociative Theories of Strategy" (by Joseph T. Mahoney, and Ron Sanchez). Paper presented by Sanchez at "The Theory and Practice of Competence-Based Competition," Ghent (Belgium), November 16, 1995.
- [15] "The Modularity Principle in Product and Organization Design," (by Ron Sanchez, and Joseph T. Mahoney). Paper presented by Sanchez at the Rotterdam School of Management, Rotterdam, Netherlands on December 12, 1994.
- [14] "The Modularity Principle in Product and Organization Design: Achieving Flexibility in the Fusion of Intended and Emergent Strategies in Hypercompetitive Product Markets" (by Ron Sanchez, and Joseph T. Mahoney). Paper presented by Sanchez at the Whittemore Conference on Hypercompetition at the Amos Tuck School, Dartmouth College, September 8, 1994.
- [13] "Spot Markets, Vertical Contracting and Vertical Financial Ownership" (by Joseph T. Mahoney, David A. Crank, and Kaouthar Lajili) (pp. 1-55). Paper presented by Mahoney, Crank, and Lajili at a research conference on "Interactions between Public Policies and Private Strategies in the Food Industries," in Montreal, Quebec, June 26, 1994.
- [12] "Paradigm Shift: Parallels in the Origin, Evolution and Function of the Strategic Group Concept and the Resource-based Theory of the Firm" (by Bill Bogner, Joseph T. Mahoney, and Howard Thomas). Paper presented by Bogner at the Business Policy and Strategy Division for the 1993 Academy of Management Meetings in Atlanta, August 1993.
- [11] "Vertical Coordination: The Choice of Organizational Form" (by Joseph T. Mahoney, and David A. Crank). Paper presented by Mahoney at Agribusiness Alliance Conference in Chicago, November 1993.

- [10] "Board Structure, Type of Antitakeover Provision, and Stock Price Effects" (by Chamu Sundaramurthy, James M. Mahoney, and Joseph T. Mahoney). Results presented by James Mahoney at a finance seminar at Wharton, November 1993.
- [9] "Are Walsh and Seward's (1990) Dimensions for Classifying Antitakeover Defenses Critical From a Stockholder Wealth Perspective? An Empirical Examination" (by James M. Mahoney, Joseph T. Mahoney, and Chamu Sundaramurthy). Paper presented by Joseph Mahoney and Chamu Sundaramurthy at the Business Policy and Strategy Division for the annual Academy of Management Meetings in Las Vegas, August 1992.
- [8] "Forward Integration in the United States, 1870-1920: An Organizational Economics Interpretation" (by Joseph T. Mahoney). Paper presented by Mahoney at the Management History Division for the annual Academy of Management Meetings in Las Vegas, August 1992.
- [7] "Can All Antitakeover Amendments Be Treated Equally?: An Empirical Examination" (by James M. Mahoney, Joseph T. Mahoney, and Chamu Sundaramurthy). Paper presented by Mahoney and Mahoney at the Strategic Management Society Conference in Toronto, October 1991.
- [6] "Toward a New Social Contract Theory in Strategic Management" (by Joseph T. Mahoney, and Anne Huff). Paper presented by Mahoney at the Strategic Management Society Conference in Toronto, October 1991.
- [5] "An Empirical Investigation of the Effect of Antitakeover Amendments on Stockholder Wealth" (by James M. Mahoney, and Joseph T. Mahoney). Paper presented by Mahoney and Mahoney to the Business Policy and Strategy Division at the Academy of Management Meetings in Miami, August 1991.
- [4] "Strategic Management and Determinism: Sustaining the Conversation" (by Joseph T. Mahoney). Paper presented by Mahoney at a Strategy Conference held at the University of Illinois at Urbana-Champaign, May 1991.
- [3] "A Contingency Model of the Adoption of the Multidivisional Organization" (by Joseph T. Mahoney). Paper presented by Mahoney at the Business Policy and Strategy Division for the 1990 National Academy of Management Meetings in San Francisco, August 1990.
- [2] "Technology Strategy, Manufacturing Strategy, and Interfunctional Linkages" (by Joseph T. Mahoney). Paper presented by Mahoney at the ninth annual Strategic Management Conference in San Francisco, October 12, 1989.
- [1] "Prospectus for Theory Building in Competitive Strategies," (by Joseph T. Mahoney, Howard Thomas and Ming-Je Tang). Presented by Mahoney in a symposium on "Theory Building in Strategic Management" at the Academy of Management Meeting in Washington, D.C., August 13, 1989.

FORMAL DEVELOPMENT AND RENEWAL

COURSES ATTENDED

Business Administration 490: "The Behavioral Foundations of Strategic Management" (taught by Professor Anne S. Huff)

PLANTS VISITED

Visited Nucor's Crawfordsville, Indiana plant for a three-hour personal tour and interview with plant manager, Ron Dickerson, June 1998, February 1999, and March 2000, 2001, 2002, 2003, and 2004; and April 2005.

OTHER CONFERENCES ATTENDED

Invited discussant on doctoral student education in Strategic Management at the Strategic Management Society Conference, San Diego, CA, October 2007.

Invited discussant on corporate social responsibility at the Strategic Management Conference, San Diego, CA, October 2007.

Invited discussant on Entrepreneurship at The Ohio State University Conference, August 2007.

Invited discussant on Economic Theory and Entrepreneurship at the American Agricultural Economics Association Meeting, in Portland, Oregon, July 2007.

Invited discussant on Evidence-Based Management Conference at Carnegie Mellon University, June 2007.

Invited discussant for the Fourth Annual Competitive Advantage Conference, held at Emory University, June 2007.

Invited discussant for the International Society for New Institutional Economics (ISNIE) held in Boulder, Colorado, September 2006 for a session on "Transaction Cost Economics: Anomalies, Extensions, Variations on a Theme" (papers given by George John, Witold Henisz, Scott Masten, Jackson Nickerson and Oliver Williamson).

Invited discussant for National Academy of Management Meeting Conference session on "Future of the Field of Strategic Management," August 2005.

Invited discussant for National Academy of Management Meeting Pre-Conference session on "The Next Generation of Entrepreneurship Theory," August 2005.

Invited discussant for National Academy of Management Meeting Pre-Conference session on “Different Types of Capabilities and their Effects on Market Positioning,” August 2005.

Invited discussant for National Academy of Management Meeting Pre-Conference session on “Strategic Competencies and Environmental Management,” August 2005.

Invited discussant for the Second Annual Competitive Advantage Conference, held at Emory University, June 2005.

Distinguished Research Mentor for the National Science Council, Taiwan, June 2005.

Participant at SMS Workshop on “Fundamental Issues in Strategy” at the Silverado Resort in Napa, CA, March 2005.

Invited discussant at the First Annual Competitive Advantage Conference, Emory University, June 2004.

Presented and participated at New Faculty Consortium for the Business Policy and Strategy Division of the Academy of Management, August, 1999.

Discussant at the Academy of Management Annual Meeting in San Diego: August 1998.

Facilitator for Shared Interest Track on vertical integration at annual Academy of Management Meetings in Boston, MA: August 1997.

Presented and participated at Doctoral Consortium for the Business Policy and Strategy Division of the Academy of Management, August, 1997.

Presented keynote address on vertical integration at the American Agricultural Economics Association meeting, July 1997.

Participant in the Executive MBA business trip to Germany: March 1997.

Presented at New Faculty Consortium for the Business Policy and Strategy Division of the Academy of Management, August 1996.

Discussant at a session at the International Conference on Global Competition at the Beckman Institute, University of Illinois at Urbana-Champaign, April, 1996.

Participant in the Executive MBA business trip to Belgium: March 1995.

Chaired a session at the International Conference on Global Competition at the Beckman Institute, University of Illinois at Urbana-Champaign, October 1994.

Presented my work on vertical integration at the New Industries in Agriculture Symposium, "Strategic Alliances in Agriculture" in Chicago, November 1993.

Chaired a session at the Strategic Management Society Conference in Chicago, September 1993.

Discussant at the Academy of Management Annual Meetings in Atlanta, August 1993.

Reviewer for SMS Conference at Northwestern University, March 1993.

Participated in the "Coase Conference" held at the University of Chicago Law School in June 1990.

Participated in the Business Policy and Strategy new faculty consortium (as a new faculty member), Annual Academy of Management meeting in Washington, D.C., August 1989.

OTHER PRESENTATIONS

“Resources, Capabilities and Entrepreneurial Perceptions”
(By Yasemin Kor, Joseph T. Mahoney and Steven C. Michael)

- Presented by Mahoney at Copenhagen Business School, June 2006
- Presented by Mahoney at Nankai University in Mainland China, June 2006
- Presented by Michael at Ohio State Conference in Columbus, Ohio, October 2005

“Strategic Management: An Organizational Economics Approach”
(By Joseph T. Mahoney)

- Presented at Copenhagen Business School, June 2006
- Presented at the Hong Kong University of Science and Technology, June 2006
- Presented at National Taiwan University, June 2005
- Presented at Boston University, April 2004
- Presented at University of Southern California, October 2003
- Presented at Georgia State University, October 2003
- Presented at University of Pittsburgh, October 2003
- Presented at Ohio State University, May 2003
- Presented at Cornell University, May 2003
- Presented at University of Ottawa, April 2003
- Presented at University of Michigan, February 2003
- Presented at Washington University at St. Louis, September 2002
- Presented at Purdue University, October 2001

“Towards a Property Rights Foundation for a Stakeholder Theory of the Firm”
(By Joseph T. Mahoney)

- To be presented at Southern Methodist University, February, 2008
- To be presented at University of Texas at Dallas, February, 2008
- To be presented at University of Minnesota, October 2007
- To be presented at SUNY – Buffalo, September, 2007
- Presented at University of North Carolina at Chapel Hill, April 2007
- Presented at York University, April 2007
- Presented at Michigan State University, April 2007
- Presented at University of Colorado at Boulder, September 2006
- Presented at Copenhagen Business School, June 2006
- Presented at Beijing University, June 2006
- Presented at Hong Kong University of Science and Technology, June 2006
- Presented at Purdue University, January 2006
- Presented at National Cheng-chi University, Taiwan, June 2005
- Presented at National Cheng Kang University, Taiwan, June 2005
- Presented at National Taiwan University, June 2005
- Presented at Northwestern University, April 2005

“The Corporate Strategy of Vertical Integration: Empirical Evidence” (by Joseph T. Mahoney and Kaouthar Lajili). Paper presented by Mahoney at University of Kentucky, November 1997.

"The Choice of Organizational Form: Vertical Integration versus Other Methods of Vertical Control" (by Joseph T. Mahoney) (pp. 1-40). Paper presented by Mahoney at a strategy seminar at the Wharton School of Business, University of Pennsylvania in Philadelphia, Pennsylvania in February 1991.

DOCTORAL DISSERTATION COMMITTEES

<u>Name</u> [Placement]	<u>Area</u>	<u>Year</u>	<u>Supervisor</u>
43. Prasanna Karhade [Proposal to be defended]	Information Systems	current	Mike Shaw
42. Barclay James [Proposal to be defended]	Strategic Management	current	Joseph Mahoney
41. Marko Madunic [Proposal to be defended]	Strategic Management	current	Joseph Mahoney
40. Jason Franken [Proposal to be defended]	Agricultural Economics	current	Joost Pennings
39. Denisa Mindruta [Proposal defended]	Strategic Management	current	Rajshree Agarwal
38. Katherine Zhao [UNC-Charlotte]	Information Systems	2007	Mike Shaw
37. Pao-Lien Chen [National Chengchi University]	Strategic Management	2007	Rajshree Agarwal
36. Candace Martinez [Saint Louis University]	Strategic Management	2006	Joseph Mahoney
35. Yong Li [SUNY – Buffalo]	Strategic Management	2006	Joseph Mahoney
34. Jinyu He [Hong Kong University of Science and Technology]	Strategic Management	2005	Joseph Mahoney
33. Nina Shah [SUNY -- Fredonia]	Organization Behavior	2005	Matt Kraatz
32. Jeet Dutta [Consulting]	Economics	2004	Larry Neal

31. Jongwook Kim [Western Washington University]	Strategic Management	2004	Joseph Mahoney
30. Yuri Mishina [Michigan State University]	Organization Behavior	2004	Joseph Porac
29. Dingkun Ge [Ceibs: China European International Business School]	Strategic Management	2003	Joseph Mahoney
28. Jim Moore [Louisiana State University]	Organization Behavior	2003	Matt Kraatz
27. Chandrasekar Subramanian [UNC – Charlotte]	Information Systems	2003	Mike Shaw
26. Monica Yang [Adelphi University]	Organization Behavior	2003	Huseyin Leblebici
25. Sung-min Kim [Loyola University Chicago]	Strategic Management	2003	Joseph Mahoney
24. Gina McNally [Michigan State University]	Marketing	2002	Abbie Griffin
23. Martin Nunlee [Syracuse University]	Marketing	2002	William Qualls
22. Ayse Olcay [Eastern Illinois University]	Strategic Management	2002	Anju Seth
21. Tyas Soekarsono [University of Indonesia]	Agricultural Economics	2001	Mike Mazzaco
20. Yasemin Kor [University of South Carolina]	Strategic Management	2001	Joseph Mahoney
19. Danchi Tan [National Chengchi University]	International Business	2000	Jean-Francois Hennart

18. Lucy Ojode [Indiana University at Kokomo]	Strategic Management	2000	Joseph Mahoney
17. Stephen Bowden [University of Waikato, New Zealand]	Strategic Management	1999	Anju Seth
16. Kannan Ramanathan [General Electric Research Unit]	Strategic Management	1999	Anju Seth
15. Greg Winter [Oklahoma State University]	Strategic Management	1999	D. Sudharshan
14. Ming Zeng [INSEAD]	International Business	1998	Jean-Francois Hennart
13. Mike Pettus [Millikin University]	Strategic Management	1997	D. Sudharshan
12. Kaouther Lajili [University of Ottawa]	Agricultural Economics	1996	Peter Barry
11. Vonda Powell [University of Virginia]	Marketing	1995	Kent Monroe
10. Don O'Neal [University of Illinois at Springfield]	Strategic Management	1995	Howard Thomas
9. Ji-ren Lee [National Taiwan University]	Strategic Management	1994	Ming-je Tang
8. Deborah Windes [UIUC Program Director]	Organization Behavior	1993	Huseyin Leblebici
7. Tom Nine [Consulting]	Marketing	1993	Richard Hill
6. Young Ryeol Park [Yonsei University, Korea]	International Business	1993	Jean-Francois Hennart

5. Jung Taik Oh [Hong Kong University of Science and Technology]	Strategic Management	1992	Anne Huff
4. Chamu Sundaramurthy [University of Kentucky]	Strategic Management	1991	Anne Huff
3. Larry Stimpert [Michigan State University]	Strategic Management	1990	Irene Duhaime
2. Dennis Patterson [University of Notre Dame]	Strategic Management	1990	Howard Thomas
1. Bill Bogner [Georgia State University]	Strategic Management	1989	Howard Thomas

TEACHING SCHEDULE

<u>Semester</u>	<u>Course number</u>	<u>Enrollment</u>	<u>Teaching Effectiveness</u>	
			(ICES #1)*	(ICES #2) **
Spring 2007	449	30	4.6	4.6
Spring 2007	449	42	4.8	4.7
Spring 2007	449	41	4.7	4.6
Spring 2006	449	32	4.8	4.8
Spring 2006	449	41	4.7	4.5
Fall 2005	544EX	31	3.5	3.5
Fall 2005	590MS	28	4.3	4.3
Spring 2005	544IM	26	4.3	4.5
Spring 2005	546	09	4.6	4.3
Fall 2004	544EX	25	4.6	4.5
Fall 2004	590MS	23	4.8	4.6
Spring 2004	444IM	45	4.7	4.8
Spring 2004	389	30	4.9	4.6
Fall 2003	444EX	23	4.1	4.4
Fall 2003	490MS	24	4.4	4.4
Spring 2003	444EX	30	4.3	4.3
Spring 2003	444IM	40	4.3	4.4
Fall 2002	446	06	4.5	4.5
Fall 2002	389	40	4.9	4.6
Spring 2002	444IM	35	4.7	4.5
Spring 2002	444EX	35	4.8	4.7
Spring 2001	444IM	30	4.9	4.9
Spring 2001	444EX	30	4.7	4.6
Fall 2000	389	45	4.1	4.1
Fall 2000	490	11	4.8	4.8
Spring 2000	444EX	35	4.7	4.7
Spring 2000	444IM	35	4.7	4.8
Fall 1999	389	42	4.3	4.1
Fall 1999	389	47	4.5	4.1
Spring 1999	444EX	37	4.8	4.7
Spring 1999	389	48	4.8	4.6
Fall 1998	490Q	14	4.6	4.8
Fall 1998	389	41	4.7	4.5
Spring 1998	444EX	31	4.6	4.5

Fall 1997	401A	75	3.9	4.0
Fall 1997	401B	75	3.7	4.0
Fall 1997	401C	75	4.1	4.2
Fall 1997	401D	75	3.8	3.8
Spring 1997	389	41	4.7	4.6
Spring 1997	444EX	39	3.3	3.6
Fall 1996	389	42	4.3	4.3
Fall 1996	490	13	4.5	4.6
Spring 1995	444EX	39	4.5	4.5
Spring 1995	490	07	4.1	4.3
Summer 1995	444	33	4.0	4.1
Fall 1995	444	54	4.0	4.0
Fall 1995	444	55	4.0	4.0
Fall 1995	444	44	4.2	4.0

Note: The number of evaluators in all almost all cases was within 5 of the enrollment.

BA 401 =	Strategy (MBA first-year requirement)
BA 444 =	Policy and Planning (MBA second-year requirement)
BA 449/389 =	Business Policy (Senior-level undergraduate requirement)
BA 490(Ph.D.) =	Economic Foundations of Strategy (Doctoral requirement/elective)
BA 544/444EX =	Business Policy and Strategy (Executive MBA second-year requirement)
BA 544/444IM=	Business Policy and Strategy (International MBA second-year requirement)
BA 546/446 =	Strategy Content and Formulation Research (Doctoral requirement)
BA 590/490MS =	The Economics of Organization (MSA elective course)

* = Rate the Instructor's overall Teaching Effectiveness on a 5-point scale

** = Rate the Overall Quality of this Course on a 5-point scale (5 = maximum)

Teaching Awards:

Received *Honorable Mention* in the selection process for the Campus Award for Excellence in Graduate and Professional Education, 2005.

Received the Graduate Studies Teaching Award for the College of Business, 2000.

Executive MBA Outstanding Teaching Award (as voted by executives): 1995, 1996, 1998, 1999 and 2002.

Included in List of Excellent Instructors: 1992-2006.

Executive Development Center

June 1998: One-half day discussion on topics in strategic management with four executives from Executive Development Center (EDC).

January 1999: One-hour seminar on investment decision-making under uncertainty: A real options perspective.

October 2001: Six-hour seminar on Industry Analysis to Transwitch.

March 2004: Six-hour seminar at Archer Daniel Midland (ADM) given to the Chairperson, the CEO, and 22 other top-level managers at Decatur, Illinois.

March 2005: Six-hour seminar at Archer Daniel Midland (ADM) given to top-level managers at their Executive Development Center in Decatur, Illinois.

Independent Study Students:

Spring, 2001	Jaime Coakley (Masters Thesis)
Summer, 1998	Byeongjo Kim (MBA student)
Summer, 1998	Summer Research Opportunity Program — Rosa Torres
Summer, 1998	Summer Research Opportunity Program — Ingrid Jones

SERVICE

Department

Advisory Committee, 2007-2008

Participated in information session for those interested in Ph.D. in Business, October 2005

Undergraduate Studies Committee, 2004-2005

Undergraduate Advisor, 2004-2005

Technology and Entrepreneurship Committee, 2004-2005

Promotion and Tenure Committee 2004-2005

Undergraduate Studies Committee, 1999-2000

James F. Towey Search Committee for the James F. Towey Chair, 1999-2001

Search Committee for Hoeft Chair of Information Systems/Information Technology, 1999-2001

Committee on the Use of Human Subjects in Research, 1997-1998, 1998-1999

Strategic Planning Committee, 1996-1997, 1997-1998, 1998-1999

MSBA Committee, 1997-1998

Ethics Review Committee, 1996-1997

Strategy Coordinator, 1993-1996, 1999-2000

Advisory Committee 1994-1995, 1995-1996, 1997-1998, 1998-1999, 2002-2003, 2006-2007

Area Coordinators Committee 1994-1995

Department Head Search Committee 1992-1993, 1993-1994
Advisor to Faculty Search Committee for Senior Position in Strategy, 1993-1994
Member of Strategic Planning Committee, 1992-1993

College

Library Committee 2007-2008
College Executive Committee, 2005-2006
Strategic Planning Committee 2005-2006
Undergraduate Core Curriculum Sub-Committee on Compute Skills, 2004-2005
Limited Status Admissions Committee, 2004-2005
College Executive Committee, 2003-2004
Undergraduate Studies Committee, 2003-2004
CCBA Learning Advisory Board, 2002-2003, 2003-2004
Limited Status Admissions Committee, 2002-03, 2003-04, 2004-05, 2005-06
Educational Policy Committee, 2002-2003, 2003-2004
Assisted with PEP Case Competition for MBA Program, 2003
Library Committee, 1999-2000
Executive Education Committee, 1996-1997, 1997-1998
Director of Executive MBA Program, Search Committee, 1996
Committee for Director of MBA Communications Program, 1995
Member of MBA Course Revision and MS Committee, 1992-1993, 1993-1994
Chair of Affirmative Action Committee 1991-1993

University

Provost Committee on Faculty Retention, 2002-2006
Library Committee 2002-2003
Search Committee for Associate Dean, 1998
Summer Research Opportunities Program, 1994, 1995, 1998

Papers with Ten or More Citations: *

•	Mahoney and Pandian (1992), SMJ	704 citations
•	Sanchez and Mahoney (1996), SMJ	408 citations
•	Mahoney (1995) JBR	194 citations
•	Mahoney (1992) SMJ	135 citations
•	Mahoney (2001) JOM	48 citations
•	Kor and Mahoney (2000), JMS	42 citations
•	Sundaramurthy, Mahoney, & Mahoney (1997), SMJ	37 citations
•	Mahoney (1992) ASM	36 citations
•	Mahoney and Mahoney (1993), SMJ	35 citations
•	Mahoney (1993), JMS	35 citations
•	Kor and Mahoney (2004) JMS	28 citations
•	Mahoney (1992) JMS	21 citations
•	Mahoney (2005) <i>Economic Foundations of Strategy</i>	15 citations
•	Kim and Mahoney (2002) MDE	15 citations
•	Mahoney, Huff and Huff ((1994), JMI	13 citations
•	Kor and Mahoney (2005) SMJ	12 citations
•	Lajili, Barry, Sonka and Mahoney (1997) JARE	12 citations
•	Bogner, Mahoney and Thomas (1998), ASM	11 citations
•	Phillips and Mahoney (1985) AB	10 citations

Top Paper Citations (with 10 or more each) TOTAL: 1,811 citations

Total Citations: 1,913 citations

Sources: Social Citation Index, Google Scholar, Google Books, EBSCO, and Hein Online.

* Note: These numbers include only citations in research journals and edited book chapters. The numbers would be several hundred higher if working-paper citations were included.

PARTIAL LIST OF SCHOLARS WHO HAVE CITED MY RESEARCH:

Alan Afuah (University of Michigan)
Rajshree Agarwal (University of Illinois at Urbana-Champaign)
Ruth Aguilera (University of Illinois at Urbana-Champaign)
Guatam Ahuja (University of Michigan)
Umit Akinc (Wake Forest University)
Jeffrey Alexander (University of Michigan)
John Allison (University of Texas at Austin)
Brent Allred (William and Mary College)
Paul Almeida (Georgetown University)
Kersi Antia (University of Wisconsin – Madison)
Mai Antilla (Helsinki School of Economics)
Preet Aulakh (York University, Canada)
Sharon Alvarez (The Ohio State University)
Veronique Ambrosini (Cranfield University, UK)
Birgette Andersen (University of London)
Erin Anderson (INSEAD)
Phil Anderson (Dartmouth College)
Jan Annerstedt (Copenhagen Business School)
Shahzad Ansari (Erasmus University)
Erik Antonsson (California Institute of Technology)
Luis Araujo (Michigan State University)
Richard Arend (UNLV)
Nick Argyres (Boston University)
Asli Arikan (Georgia State University)
Jay Aronson (University of Georgia)
Ashish Arora (Carnegie Mellon University)
Jonathan Arthurs (Washington State University)
Gamal Atallah (University of Ottawa, Canada)
David Audretsch (Indiana University)
Mie Augier (Stanford University)
Preet Aulakh (York University, Canada)

Charles Baden-Fuller (City University of New York)
Joseph Bailey (University of Maryland at College Park)
Enzo Baglieri (Bocconi University)
Constance Bagley (Harvard University)
Carliss Baldwin (Harvard University)
Tima Bansal (University of Western Ontario)
Karen Bantel (University of Michigan)
Nina Baranchuk (University of Texas – Dallas)
Jay Barney (The Ohio State University)
William Barnett (Stanford University)

Evelyn Barry (Texas A&M University)
Peter Barry (University of Illinois at Urbana-Champaign)
Chris Bartlett (Harvard University)
Joy Batchelor (Warwick University, UK)
Kimberly Bates (University of Toronto)
Joel Baum (University of Toronto)
Paul Beamish (University of Western Ontario)
Arthur Bedian (Louisiana State University)
Rafik Beekun (University of Nevada)
Betsy Belleville (The Ohio State University)
Ben M. Benasou (INSEAD)
Mark Bergen (University of Minnesota)
Don Bergh (Purdue University)
Shawn Berman (Boston University)
Andrew Bernard (Dartmouth College)
John Bessant (Cranfield School of Management, UK)
Richard Bettis (University of North Carolina at Chapel Hill)
Sanjay Bhagat (University of Colorado at Boulder)
Sundar Bharadwaj (Emory University)
Paul Bierly (James Madison University)
Leonard Bierman (Texas A&M University)
Gregory Bigley (University of Washington, Seattle)
Julian Birkinshaw (London Business School)
Bernie Black (University of Texas at Austin)
Janice Black (New Mexico State University)
Kate Blackmon (Said Business School, University of Oxford)
Margaret Blair (Vanderbilt University)
Stanley Block (Texas Christian University)
James Bloodgood (Kansas State University)
Kimberly Boal (Texas Tech University)
Max Boisot (University of Cambridge, UK)
Jean Boddewyn (Baruch College, City University of New York)
Michael Boehlje (Purdue University)
Warren Boeker (University of Washington – Seattle)
William Bogner (Georgia State University)
Kevin Boudreau (HEC – Paris)
Mike Bourne (Cranfield School of Management)
Cliff Bowman (Cranfield School of Management)
Oana Branzei (York University, Canada)
Rudi Bresser (University of Berlin)
Peter Brews (University of North Carolina at Chapel Hill)
Sundar Bharadwaj (Emory University)
Richard Brooks (Yale Law School)
Robert Brown (Virginia Tech University)
Tyson Browning (Texas Christian University)

Stefano Brusoni (Bocconi University)
David Bryce (Brigham Young University)
Peter Buckley (University of Leeds, UK)
Brian Buhr (University of Minnesota)
Derek Bunn (London Business School, UK)
Oliver Burgel (London Business School, UK)
Ronald Burke (York University, Canada)
Lawton Burns (University of Pennsylvania, Wharton)
Richard Burton (Duke University)
Lowell Busenitz (University of Oklahoma)

Andrew Campbell (Leeds University, UK)
Linda Canina (Cornell University)
Bert Cannella (Arizona State University)
Alan Cannon (University of Texas at Arlington)
John Cantwell (Rutgers University)
Noel Capon (Columbia University)
Laurence Capron (INSEAD)
Carmina Caringal (Australian Graduate School of Management)
Mark Casson (University of Reading, UK)
S. Tamer Cavusgil (Michigan State University)
H. Trevis Certo (Texas A&M University)
Balaji Chakravarthy (IMD, Switzerland)
Sea-Jin Chang (Korea University)
Debabroto Chatterjee (University of Georgia)
Sayan Chatterjee (Case Western Reserve University)
Ming-jer Chen (University of Virginia)
Fabio Chaddad (Washington State University)
Dilip Chhajed (University of Illinois at Urbana-Champaign)
Young-Rok Choi (Singapore Management University)
Clayton Christensen (Harvard University)
H. Kurt Christensen (Northwestern University)
Jon Christianson (University of Minnesota)
You-Ta Chuang (York University, Canada)
Delwyn Clark (University of Waikato, New Zealand)
Kim Clark (Harvard University)
Stewart Clegg (Aston Business School, UK)
Eric Clemons (University of Pennsylvania, Wharton)
John Coates (Harvard University)
Theresa Coates (Clarkson University)
Corinne Coen (SUNY – Buffalo)
Russ Coff (Emory University)
Sue Cohen (University of Pittsburgh)
Barry Colbert (York University)
Jeffrey Coles (Arizona State University)

Kathleen Reavis Conner (University of Michigan)
James Coombs (Texas A&M University)
Michael Cook (University of Missouri, Columbia)
Karel Cool (INSEAD)
Arnie Cooper (Purdue University)
Kathleen Reavis Conner (University of Michigan)
Farok Contractor (Rutgers University)
Jeff Covin (Indiana University)
Brian Cozzarin (University of Waterloo, Canada)
Victoria Crittenden (Boston College)
Simon Croom (University of Warwick)
Mary Crossan (University of Western Ontario)
Larry Cummings (University of Minnesota)
Michael Cusamano (Massachusetts Institute of Technology)

Robert Daines (Stanford University)
Frederic Dalsace (HEC, Paris)
Erwin Danneels (Worcester Polytech)
T.K. Das (Baruch College, City University of New York)
Patricia Daugherty (University of Oklahoma)
Richard D'Aveni (Dartmouth College)
Thomas Davenport (Babson College)
Robert David (McGill University)
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Jan de Kok (Erasmus University)
Thomas Dean (University of Colorado at Boulder)
David Deeds (University of Texas at Dallas)
Andrew Delios (National University of Singapore)
Magali Delmas (University of California, Santa Barbara)
Gordon DePledge (Georgia State University)
Gregory Dess (University of Texas at Dallas)
Yuval Deutsch (York University, Canada)
Timothy DeVinney (Australian Graduate School of Management)
Rocki-Lee DeWitt (Pennsylvania State University)
Anthony Di Benedetto (Temple University)
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Pinar Dogan (Harvard University)
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Paul Drnevich (University of Alabama)
Cornelia Droge (Michigan State University)
W. Jack Duncan (University of Alabama)

Rodolphe Durand (HEC, Paris)
Boris Durisin (University of Bocconi, Italy)
Shantanu Dutta (University of Southern California)
Soumitra Dutta (INSEAD)
Geert Duysters (University of Maastricht)
Jeff Dyer (Brigham Young University)

Peter Earl (University of Queensland, Australia)
P. Christopher Early (London Business School)
Mark Easterby-Smith (University of Lancaster)
Kathleen Eisenhardt (Stanford University)
Omar El Sawy (University of Southern California)
Cathy Enz (Cornell University)
Steven D. Eppinger (Massachusetts Institute of Technology)
Saul Estrin (London Business School)
Sendil K. Ethiraj (University of Michigan)

Frances Fabian (Tulane University)
Liam Fahey (Boston University)
Marc Fajer (University of Miami)
Olubunmi Faleye (Northeastern University)
Moshe Farjoun (York University, Canada)
Teppo Felin (Brigham Young University)
Joy Field (Boston College)
James Fiet (University of Louisville)
Igor Filatotchev (King's College, University of London)
Sebastian Fixson (University of Michigan)
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Kirsten Foss (Copenhagen Business School)
Nicolai Foss (Copenhagen Business School)
James Fredrickson (University of Texas at Austin)
Patrick Francois (Tilburg University)
Ulrich Franke (Cranfield University, UK)
Vance Van Fried (Oklahoma State University)
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Martin Gargiulo (INSEAD)
Elizabeth Garnsey (University of Cambridge)
William Gartner (Clemson University)
Raghu Garud (London Business School)
Gerald Garvey (University of British Columbia)
Hubert Gatignon (INSEAD)
Annabelle Gawer (Imperial College, London)
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Michael Goold (Ashridge Business School, UK)
Luis Gomez-Mejia (Arizona State University)
Jerry Goodstein (Washington State University)
C. Gopinath (Suffolk University)
Jeffrey Gordon (Columbia Law School)
Sanjay Gosain (University of Maryland – College Park)
Hamish Gow (University of Illinois at Urbana-Champaign)
Manuel Graca (University of Lancaster)
Alberto Grandi (Bocconi University)
Anna Grandori (Bocconi University)
Rob Grant (Georgetown University)
Jane Gravill (University of Western Ontario)
Allan Gray (Purdue University)

Hal Gregersen (Brigham Young University)
Abbie Griffin (University of Utah)
Daniel Griffith (University of Texas – Dallas)
David Griffith (Michigan State University)
Curtis Grimm (University of Maryland – College Park)
Peter Groenewegen (National University of Australia)
Ranjay Gulati (Northwestern University)
Re-Jin Guo (University of Illinois – Chicago)
Anil Gupta (University of Maryland at College Park)
Devi Gnyawali (Virginia Tech University)

Timothy Habberschon (Babson College)
Lorike Hagdorn (Erasmus University)
John Hagedoorn (University of Maastricht)
Lars Hakanson (Uppsala University)
John Haltiwanger (University of Maryland – College Park)
Shin-Kap Han (University of Illinois at Urbana-Champaign)
Robert Handfield (North Carolina State University)
Mark Hansen (Brigham Young University)
Morten Hansen (INSEAD)
Jeffrey Harrison (Cornell University)
Stephen Harsh (Michigan State University)
Anne-Wil Harzing (University of Melbourne)
Nile Hatch (Brigham Young University)
Don Hatfield (Virginia Tech University)
Aime Heene (Ghent University)
William Hegarty (Indiana University)
Koen Heimeriks (Copenhagen Business School)
Connie Helfat (Dartmouth College)
John Henderson (Boston University)
George Hendrikse (Erasmus University)
Jean-Francois Hennart (Tilberg University)
Randall Heron (Indiana University)
William Hesterly (University of Utah)
Purse Heugens (Erasmus University)
Charles Hill (Washington University – Seattle)
Amy Hillman (Arizona State University)
Timothy Hinkin (Cornell University)
Mark Hirschey (University of Kansas)
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Martin Hoegl (Washington State University)
Joanna Ho (University of California, Irvine)
Glenn Hoetker (University of Illinois at Urbana-Champaign)
Timothy Holcombe (Florida State University)
Christopher Holland (University of Manchester)

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Joanna Ho (University of California – Irvine)
David Hoopes (Southern Methodist University)
Robert Hoskisson (Arizona State University)
Mark Houston (University of Missouri, Columbia)
Juliana Hsuan (Copenhagen Business School)
George Huber (University of Texas at Austin)
Anne S. Huff (University of Colorado at Boulder)
John Hulland (University of Pittsburgh)
Shelby Hunt (Texas Tech University)
Larry Hunter (University of Wisconsin – Madison)
Starling Hunter (Massachusetts Institute of Technology)
Morten Huse (Norwegian School of Management)

Marco Iansati (Harvard University)
Duane Ireland (Texas A&M University)

Michael Jacobides (London Business School)
Constance James (Pepperdine University)
Show-Ling Jang (National Taiwan University)
Sandy Jap (Emory University)
Sirikka Jarvenpaa (University of Texas, Austin)
Ferdinand Jaspers (Erasmus University)
Jayanth Jayaram (University of South Carolina)
Jan Johanson (Uppsala University, Sweden)
George John (University of Minnesota)
Mark Johnson (Michigan State University)
Candace Jones (Boston College)
Gareth Jones (Texas A&M University)
Neil Jones (INSEAD)
Thomas Jones (University of Washington – Seattle)
Satish Joshi (Michigan State University)
Timothy Judge (University of Florida)
William Judge (University of Tennessee)

Rezaul Kabir (Tilburg University)
Jukka Kaisla (Copenhagen Business School)
Ken Kamoche (City University, Hong Kong)
Sarah Kaplan (University of Pennsylvania, Wharton)
Samina Karim (Boston University)
Neil Kay (University of Nottingham)
Thomas Keil (University of York, Canada)

Donna Kelley (Babson College)
Chris Kemerer (University of Pittsburgh)
Idie Kessner (Indiana University)
David Ketchen (Auburn University)
Robert Kieschnick (University of Texas, Dallas)
John Kimberly (University of Pennsylvania, Wharton)
Rajiv Kishore (SUNY – Buffalo)
Michael Klausner (Stanford University)
Peter Klein (University of Missouri)
Sandra Klein (University of Missouri)
Brayden King (Brigham Young University)
Robert King (University of Minnesota)
Gary Knight (Florida State University)
Anne Marie Knott (University of Washington at St. Louis)
Christian Knudsen (Copenhagen Business School)
Fumio Kodama (University of Tokyo)
Ajay Kohli (Emory University)
Baliji Koka (Arizona State University)
Suresh Kotha (Washington University – Seattle)
Yasemin Kor (University of South Carolina)
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