

**JOSEPH T. MAHONEY**  
**Curriculum Vitae**  
**October 2009**

Investors in Business Education Professor of Strategy, &  
Director of Graduate Studies  
Department of Business Administration  
College of Business  
University of Illinois at Urbana-Champaign

Joined faculty: January 1988  
Date of Rank to Associate: May 1995  
Date of Rank to Full: May 2003

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Birth date: September 8, 1958 Philadelphia, Pennsylvania  
Married: January 7, 1989 (Jeanne Connell of Camden, Maine)

**EDUCATION**

Wharton School of Business, University of Pennsylvania, Philadelphia, PA  
Ph.D., Business Economics, May 1989  
Topic: Vertical Integration, Multidivisionals, and Organizational Economics  
Committee: Almarin Phillips (Chairperson), Ned Bowman,  
Claudia Goldin, Bruce Kogut, and Gordon Walker

Wharton School of Business, University of Pennsylvania, Philadelphia, PA  
M.S., Business Economics, December 1984  
Honors: Mellon Bank (Competitive) Scholarship

University of Pennsylvania, Philadelphia, PA  
B.A. Economics, Faculty of Arts and Sciences, December 1980  
Honors: *Cum Laude*, Girard Bank (Competitive) Scholarship

## **MEMBERSHIP IN ACADEMIC ORGANIZATIONS**

Academy of Management:

- ***Business Policy and Strategy Division***
- Entrepreneurship Division
- Human Resources Division
- International Management Division
- Organization and Management Theory Division
- Social Issues in Management Division
- Technology and Innovation Management Division

Strategic Management Society

American Economic Association

## **ACADEMIC HONORS**

Elected Chair of Business Policy and Strategy (BPS) Division of Academy of Management, 2008- 2009.

Elected Business Policy and Strategy (BPS) Program Chair for Academy of Management, August, 2005, Philadelphia, PA.

Received *Honorable Mention* in the selection process for the UIUC Campus-wide Award for Excellence in Graduate and Professional Education, 2005.

Elected to Executive Committee of Business Policy and Strategy Division of Academy of Management, 2002-2003.

## **CONSULTING EXPERIENCE**

Consulted for State Farm in Bloomington, August 2009.

Consulted for two companies on their vertical coordination strategies, 2001-2005.

Consulted on the effects of information technology on vertical coordination and contracting in Canada. This assignment was carried out in October-November, 1993.

## PUBLICATIONS

### BOOKS

Mahoney, Joseph T. (2005), **Economic Foundations of Strategy**. Thousand Oaks, CA: Sage Publications. [A research book intended for first-year doctoral students; 34 journal citations in Google Scholar, 7 additional citations in Google Books and 1 additional journal citation in Hein Online]

Adopted for doctoral seminars at:

- Carleton University in Canada (Sprott School of Business)
- Copenhagen Business School, Denmark
- ESADE, Barcelona, Spain
- Florida State University (College of Business)
- Georgia State University (Robinson College of Business)
- HEC-Paris (School of Management)
- Hong Kong University of Science and Technology (HKUST Business School)
- Instituto de Empresa (IE) Business School, Spain
- Michigan State University (Eli Broad College of Business)
- National Chengchi University in Taiwan (College of Commerce)
- National Cheng Kung University in Taiwan (College of Management)
- National Taiwan University (College of Management)
- Purdue University (Krannert Graduate School of Management)
- Rutgers University (Business School of Newark and New Brunswick)
- Syracuse University (Whitman School of Management)
- University of Central Florida (College of Business Administration)
- University College Dublin, Ireland
- University of Colorado at Boulder (Leeds School of Business)
- University of Illinois at Urbana-Champaign (College of Business)
- University of Florida (Warrington College of Business Administration)
- University of Kansas (School of Business)
- University of Lausanne in Switzerland (HEC, School of Business & Economics)
- University of Louisville (College of Business)
- University of Oklahoma (Price College of Business)
- University of Oregon (Lundquist College of Business)
- University of Pennsylvania (Wharton School of Business)
- University of Texas, Dallas (School of Management)
- University of Texas, El Paso (College of Business Administration)
- University of Washington at Seattle (Foster School of Business)
- University of Wisconsin at Madison (School of Business)
- York University in Canada (Schulich School of Business)

## CHAPTERS IN BOOKS

Madhavan, Ravi and Joseph T. Mahoney (forthcoming), "Evidence-Based Management in Strategy and Organization Theory," in Handbook of Evidence-Based Management: Companies, Classrooms and Research, edited by Denise Rousseau. New York, NY: Oxford University Press.

Mahoney, Joseph T. and Steven C. Michael (2005), "A Subjectivist Theory of Entrepreneurship," in Handbook of Entrepreneurship, edited by Sharon Alvarez, Rajshree Agarwal, and Olav Sorenson (pp. 33-53). New York, NY: Springer. [7 journal citations from Google Scholar and 4 additional citations from Google Books]

Sanchez, Ron and Joseph T. Mahoney (2001), "Modularity and Dynamic Capabilities," in Rethinking Strategy, edited by Henk Volberda and Tom Elfring (pp. 158-171). Thousand Oaks, CA: Sage Publications. [5 journal citations from Google Scholar and 10 additional citations from Google Books]

Mahoney, Joseph T., and Ron Sanchez (1997), "Competence Theory Building: Reconnecting Management Research and Management Practice," in Aime Heene, and Ron Sanchez (Eds.) Competence-based Strategic Management (pp. 45-64). Chichester, UK: John Wiley & Sons. [7 journal citations from Google Scholar and 18 additional citations from Google Books]

Mahoney, Joseph T., and David A. Crank (1995), "Vertical Coordination: The Choice of Organizational Form," in Karen Coaldrake, Steven T. Sonka, Devanathan Sudharshan, and Frederick W. Winter (Eds.), New Industries and Strategic Alliances in Agriculture: Concepts and Cases (pp. 89-126). Champaign, IL: Stipes Publishing. [1 journal citation from Google Scholar and 2 additional citations from Google Books]

## ARTICLES REPRINTED IN BOOKS AND IN JOURNALS

Asher, Cheryl Carleton, James M. Mahoney and Joseph T. Mahoney (2009), "Towards a Property Rights Foundation for a Stakeholder Theory of the Firm" in Stakeholders, edited by Robert A. Phillips and R. Edward Freeman (forthcoming). Northampton, MA: Edward Elgar Publishing. [This book chapter is a reprint of the 2005 *Journal of Management and Governance* article].

Mahoney, Joseph T. (2008), "The Adoption of the Multidivisional Form of Organization: A Conceptual Model" in Corporate Strategy; edited by Jeffrey A. Krug (pp. 235-256). Thousand Oaks, CA: Sag. [This book chapter is a reprint of the 1992 *Journal of Management Studies* article].

Kor, Yasemin and Joseph T. Mahoney (2008), "Edith Penrose's (1959) Contributions to the Resource-Based View of Strategic Management" in Les Grandes Auteurs en Economie des Organisations; edited by Didier Chabaud, Jean-Michel Glachant, Claude Parthenay and Yannick Perez (pp. 51-62). Paris, France: EMS. [This book chapter is a reprint of the 2004 *Journal of Management Studies* article].

Sanchez, Ron and Joseph T. Mahoney (2003), “Modularity, Flexibility, and Knowledge Management in Product and Organization Design,” in Managing in the Modular Age: Architectures, Networks and Organizations; edited by Raghuram Garud, Arun Kumaraswamy and Richard N. Langlois (pp. 362-380). New York, NY: Basil Blackwell Publishers. [This book chapter is a reprint of the 1996 *Strategic Management Journal* article.]

Mahoney, Joseph T., and J. Rajendran Pandian (2002), “The Resource-Based View Within the Conversation of Strategic Management,” (volume II) in Alternative Theories of the Firm; edited by Richard N. Langlois, Tony Fu-Lai Yu and Paul L. Robertson (pp.150-167). Northampton, MA: Edward Elgar. [This book chapter is a reprint of the 1992 *Strategic Management Journal* article.]

Sanchez, Ron and Joseph T. Mahoney (2001), “Modularity, Flexibility, and Knowledge Management in Product and Organization Design,” (volume I) in The Legacy of Herbert Simon in Economic Analysis; edited by Peter E. Earl (pp. 535-548). Cheltenham, UK: Edward Elgar. [This book chapter is a reprint of the 1996 *Strategic Management Journal* article.]

Mahoney, Joseph T. and J. Rajendran Pandian (1997), “The Resource-Based View within the Conversation of Strategic Management,” in Resources, Firms, and Strategies; edited by Nicolai J. Foss (pp. 204-231). Oxford, UK: Oxford University Press. [This book chapter is a reprint of the 1992 *Strategic Management Journal* article.]

Sanchez, Ron and Joseph T. Mahoney (1997), “Modularity, Flexibility, and Knowledge Management in Product and Organization Design,” in Engineering Management Review, 25 (4): pp. 50-61. [This article is a reprint of the 1996 *Strategic Management Journal* article.]

## ARTICLES IN REFEREED JOURNALS

- [51] Foss, Nicolai J. and Joseph T. Mahoney (2009), “Knowledge Governance: Taking Stock and Looking Ahead.” International Journal of Strategic Change Management, forthcoming.
- [50] Li, Yong and Joseph T. Mahoney (2009). “When Are Venture Capital Projects Initiated?” Journal of Business Venturing, forthcoming.
- [49] Kim, Jongwook and Joseph T. Mahoney (2009), “A Strategic Theory of the Firm as a Nexus of Incomplete Contracts: A Property Rights Approach.” Journal of Management, forthcoming.
- [48] He, Jinyu, Joseph T. Mahoney and Heli Wang (2009). “Firm Capability, Corporate Governance, and Firm Competitive Behavior: A Multi-dimensional Framework.” International Journal of Strategic Change Management, forthcoming.
- [47] Agarwal, Rajshree, Rachel Croson and Joseph T. Mahoney (2009), “The Role of Incentives and Communication in Strategic Alliances: An Experimental Investigation.” Strategic Management Journal, forthcoming.
- [46] Wang, Heli, Jinyu He and Joseph T. Mahoney (2009), “Firm-Specific Knowledge Resources and Competitive Advantage: The Role of Economic- and Relationship-Based Employee Governance Mechanisms.” Strategic Management Journal, forthcoming.
- [45] Mahoney, Joseph T., Anita M. McGahan and Christos Pitelis (2009), “The Interdependence of Private and Public Interests.” Organization Science, forthcoming.
- [44] Bucheli, Marcelo, Joseph T. Mahoney and Paul M. Vaaler (2009), “Chandler’s Living Scholarship: The *Visible Hand* of Vertical Integration in 19<sup>th</sup> Century America Seen under a 21<sup>st</sup> Century Transaction Costs Economic Lens.” Journal of Management Studies, forthcoming.
- [43] Kim, Sung Min and Joseph T. Mahoney (2009), “Collaborative Planning, Forecasting and Replenishment (CPFR) as a Relational Contract: An Incomplete Contracting Perspective.” International Journal of Learning and Intellectual Capital, forthcoming.
- [42] Pettus, Michael, Yasemin Kor and Joseph T. Mahoney (2009), “A Theory of Change in Turbulent Environments: The Sequencing of Dynamic Capabilities Following Industry Deregulation.” International Journal of Strategic Change Management, 1 (3), pp. 186-212. [1 journal citation from Google Scholar, and 1 citations from Google Books]
- [41] Kang, Min-Ping, Joseph T. Mahoney and Danchi Tan (2009), “Why Firms Make Unilateral Investments Specific to Other Firms: The Case of OEM Suppliers.” Strategic Management Journal, 30 (2), pp. 117-135.

- [40] Kor, Yasemin Y., Joseph T. Mahoney and Sharon Watson (2008), "The Effects of Demand, Competitive, and Technological Uncertainty on Board Monitoring and Institutional Ownership of IPO Firms." Journal of Management and Governance, 12 (3), pp. 239-259. [1 journal citation from Google Scholar]
- [39] Foss, Nicolai, J., Peter G. Klein, Yasemin Y. Kor and Joseph T. Mahoney (2008), "Entrepreneurship, Subjectivism, and the Resource-Based View: Toward a New Synthesis." Strategic Entrepreneurship Journal, 2 (1), pp. 73-94. [4 journal citations from Google Scholar and 1 citation from Google Books]
- [38] Kor, Yasemin, Joseph T. Mahoney and Steven C. Michael (2007), "Resources, Capabilities and Entrepreneurial Perceptions." Journal of Management Studies, 44 (7), pp. 1187-1212. [8 journal citations from Social Science Citation Index, 3 additional journal citations from Google Scholar\* and 2 citations from Google Books]
- [37] Li, Yong, Barclay James, Ravi Madhavan, and Joseph T. Mahoney (2007), "Real Options: Taking Stock and Looking Ahead." Advances in Strategic Management, 24 (June), pp. 33-66. [6 journal citations from Social Science Citation Index and 4 additional journal citations from Google Scholar]
- [36] Lajili, Kaouthar, Marko Madunic and Joseph T. Mahoney (2007), "Testing Organizational Economics Theories of Vertical Integration." Research Methodology in Strategy and Management, 4, pp. 343-368. [1 journal citation from Google Scholar and 1 citation from Google Books]
- [35] Tan, Danchi and Joseph T. Mahoney (2007), "The Dynamics of Japanese Firm Growth in U.S. Industries: The Penrose Effect." Management International Review, 47 (2), pp. 259-279. [2 journal citations from Google Scholar and 4 additional citations from Google Books]
- [34] Kim, Jongwook and Joseph T. Mahoney (2007), "Appropriating Economic Rents from Resources: An Integrative Property Rights and Resource-Based Approach." International Journal of Learning and Intellectual Capital, 4(1), pp. 11-28. [1 citation from Google Scholar]
- [33] Mahoney, Joseph T. and Anita M. McGahan (2007), "The Field of Strategic Management within the Evolving Science of Strategic Organization." Strategic Organization, 5 (1), pp. 79-99. [7 journal citations from Social Science Citation Index, 1 additional journal citation from Google Scholar and 1 additional citation from Google Books]
- [32] Lajili, Kaouthar and Joseph T. Mahoney (2006), "Revisiting Agency and Transaction Costs Theory Predictions on Vertical Financial Ownership and Contracting: Electronic Integration as an Organizational Form Choice." Managerial and Decision Economics, 27 (7), pp. 573-586. [4 journal citation from Google Scholar and 4 additional citations from Google Books]

- [31] Kim, Sung Min and Joseph T. Mahoney (2006), "Mutual Commitment to Support Exchange: Relation-Specific IT System as a Substitute for Managerial Hierarchy." Strategic Management Journal, 27 (5), pp. 401-423. [3 citations from Social Science Citation Index, 6 additional citations from Google Scholar, and 2 additional citations from Google Books]
- [30] Tan, Danchi and Joseph T. Mahoney (2006), "Why a Multinational Firm Chooses Expatriates: Integrating Resource-Based, Agency, and Transaction Costs Perspectives." Journal of Management Studies, 43(3), pp. 457-484. [6 journal citations from Social Science Citation Index, 2 additional journal citations from Google Scholar and 2 additional citations from Google Books]
- [29] Kim, Jongwook and Joseph T. Mahoney (2006), "How Property Rights Economics Furthers the Resource-Based View: Resources, Transaction Costs and *Entrepreneurial Discovery*." International Journal of Strategic Change Management, 1 (1), pp. 40-52. [2 journal citations from Google Scholar]
- [28] Kor, Yasemin, and Joseph T. Mahoney (2005), "How Dynamics, Management, and Governance of Resource Deployments Influence Firm-Level Performance." Strategic Management Journal, 26 (5), pp. 489-496. [11 journal citations from Social Science Citation Index, 12 additional journal citations from Google Scholar, 11 additional citations from Google Books, and 2 additional journal citations from EBSCO]
- [27] Kim, Jongwook and Joseph T. Mahoney (2005), "Property Rights Theory, Transaction Costs Theory, and Agency Theory: An Organizational Economics Approach to Strategic Management." Managerial and Decision Economics, 26 (4), pp. 223-242. [22 journal citations from Google Scholar and 5 additional citations from Google Books]
- [26] Tan, Danchi and Joseph T. Mahoney (2005), "Examining the Penrose Effect in an International Business Context: The Dynamics of Japanese Firm Growth in U.S. Industries." Managerial and Decision Economics, 26(2), pp. 113-127. [17 journal citations from Google Scholar and 5 additional citations from Google Books]
- [25] Asher, Cheryl Carleton, James M. Mahoney and Joseph T. Mahoney (2005), "Towards a Property Rights Foundation for a Stakeholder Theory of the Firm." Journal of Management and Governance, 9 (1), pp. 5-32. [13 journal citations from Google Scholar, 3 additional citations from Google Books, and 1 additional journal citation from EBSCO]
- [24] Mahoney, Joseph T. and Ron Sanchez (2004), "Building New Management Theory by Integrating Processes and Products of Thought." Journal of Management Inquiry, 13 (1), pp. 34-47. [5 journal citations from Social Science Citation Index, 2 additional journal citations from Google Scholar, and 4 additional citations from Google Books]
- [23] Kor, Yasemin and Joseph T. Mahoney (2004), "Edith Penrose's (1959) Contributions to the Resource-Based View of Strategic Management." Journal of Management Studies, 41 (1), pp. 183-191. [20 journal citations from Social Science Citation Index, 12 additional journal citations from Google Scholar, and 18 additional citations from Google Books]

- [22] Tan, Danchi and Joseph T. Mahoney (2003), "Explaining the Utilization of Managerial Expatriates from the Perspectives of Resource-Based, Agency, and Transaction Costs Theories." Advances in International Management, 15, pp. 179-205. [7 journal citations from Google Scholar and 2 additional citations from Google Books\*]
- [21] Kim, Jongwook and Joseph T. Mahoney (2002), "Resource-Based and Property Rights Perspectives on Value Creation: The Case of Oil Field Unitization." Managerial and Decision Economics, 23 (4), pp. 225-245. [18 journal citations from Google Scholar and 5 additional citations from Google Books]
- [20] Mahoney, Joseph T. (2002), "The Relevance of Chester I. Barnard's Teachings to Contemporary Management Education." International Journal of Organization Theory and Behavior, 5 (1), pp. 159-172. [1 journal citation from Google Scholar and 2 additional citations from Google Books]
- [19] Mahoney, Joseph T. (2001), "A Resource-Based Theory of Sustainable Rents." Journal of Management, 27 (6), pp. 651-660. [23 journal citations from Social Science Citation Index, 15 additional journal citations from Google Scholar, 25 additional citations from Google Books, 2 additional journal citations from EBSCO and 3 additional citations from Science Direct]
- [18] Kor, Yasemin and Joseph T. Mahoney (2000), "Penrose's Resource-Based Approach: The Process and Product of Research Creativity." Journal of Management Studies, 37 (1), pp. 109-139. [30 journal citations from Social Science Citation Index, 28 citations from Google Scholar, 16 additional citations from Google Books and 1 additional citation in EBSCO]
- [17] Bogner, William C., Joseph T. Mahoney and Howard Thomas (1998), "Paradigm Shift: Parallels in the Origin, Evolution and Function of the Strategic Group Concept and the Resource-based Theory of the Firm." Advances in Strategic Management, 14, pp. 63-102. [6 journal citations from Social Science Citation Index, 7 additional journal citations from Google Scholar and 2 additional citations from Google Books\*]
- [16] Mahoney, James M., Chamu Sundaramurthy, and Joseph T. Mahoney (1997), "The Effects of Corporate Antitakeover Provisions on Long-term Investment: Empirical Evidence." Managerial and Decision Economics, 18 (5), pp. 349-365. [10 journal citations from Google Scholar and 3 additional citations from Google Books]
- [15] Sundaramurthy, Chamu, James M. Mahoney, and Joseph T. Mahoney (1997), "Board Structure, Antitakeover Provisions, and Stockholder Wealth." Strategic Management Journal, 18 (3), pp. 231-245. [29 citations from Social Science Citation Index, 8 citations from Google Scholar, 12 citations from Google Books and 2 additional citations from Hein Online]
- [14] Lajili, Kaouthar, Peter J. Barry, Steven T. Sonka, and Joseph T. Mahoney (1997), "Farmers' Preferences for Crop Contracts: A Principal-Agent Analysis." Journal of Agricultural and Resource Economics, 22 (2), pp. 264-280. [9 citations from Social Science Citation Index, 5 citations from Google Scholar and 3 additional citations from Google Books]

- [13] Sanchez, Ron and Joseph T. Mahoney (1996), "Modularity, Flexibility, and Knowledge Management in Product and Organization Design." Strategic Management Journal, 17 (December), pp. 63-76. [253 journal citations from Social Science Citation Index, 155 additional journal citations from Google Scholar, 138 additional citations from Google Books, 13 additional journal citations from EBSCO and 2 additional journal citations from Science Direct]
- [12] Mahoney, James M., Chamu Sundaramurthy, and Joseph T. Mahoney (1996), "The Differential Impact on Stockholder Wealth of Various Antitakeover Provisions." Managerial and Decision Economics, 17 (6), pp. 531-549. [10 journal citations from Google Scholar, and 4 additional citations from Google Books]
- [11] Mahoney, Joseph T. (1995), "Progress and its Discontents: Data Scarcity and the Limits of Falsification in Strategic Management." Advances in Strategic Management, 12, pp. 151-153. [1 citation from Google Books]
- [10] Mahoney, Joseph T. (1995), "The Management of Resources and the Resource of Management." Journal of Business Research, 33 (2), pp. 91-101. [97 citations from Social Science Citation Index, 75 additional citations from Google Scholar, 67 additional citations from Google Books, 4 additional citations in EBSCO and 8 additional citations from Science Direct]
- [9] Mahoney, Joseph T., Anne S. Huff, and James O. Huff (1994), "Management's Search for Balance." Journal of Management Inquiry, 3(2), pp. 173-174. [2 citations from Google Books]
- [8] Mahoney, Joseph T., Anne S. Huff, and James O. Huff (1994), "Toward a New Social Contract Theory in Organization Science." Journal of Management Inquiry, 3 (2), pp. 153-168. [8 journal citations from Google Scholar, 10 additional citations from Google Books, and 1 additional journal citation from EBSCO]
- [7] Mahoney, Joseph T. (1993), "Strategic Management and Determinism: Sustaining the Conversation." Journal of Management Studies, 30 (1), pp. 173-191. [21 journal citations from Social Science Citation Index, 9 additional journal citations from Google Scholar, and 23 additional citations from Google Books]
- [6] Mahoney, James M. and Joseph T. Mahoney (1993), "An Empirical Investigation of the Effect of Corporate Charter Antitakeover Amendments on Stockholder Wealth." Strategic Management Journal, 14 (1), pp. 17-31. [22 citations from Social Science Citation Index, 10 citations from Google Scholar and 13 additional citations from Google Books]
- [5] Mahoney, Joseph T. (1992), "Organizational Economics within the Conversation of Strategic Management." Advances in Strategic Management, 8, pp. 103-155. [29 journal citations from Google Scholar and 21 additional citations from Google Books\*]
- [4] Mahoney, Joseph T. (1992), "The Choice of Organizational Form: Vertical Financial Ownership versus Other Methods of Vertical Integration." Strategic Management Journal, 13 (8), pp. 559-584. [99 journal citations from Social Science Citation Index, 30 additional journal citations from Google Scholar, 50 citations from Google Books and 4 additional journal citations from EBSCO]

- [3] Mahoney, Joseph T. and J. R. Pandian (1992), "The Resource-Based View Within the Conversation of Strategic Management." Strategic Management Journal, 13 (5), pp. 363-380. [342 journal citations from Social Science Citation Index, 259 additional journal citations from Google Scholar, 239 additional citations from Google Books and 5 additional journal citations from Science Direct]
- [2] Mahoney, Joseph T. (1992), "The Adoption of the Multidivisional Form of Organization: A Contingency Model." Journal of Management Studies, 29 (1), pp. 49-72. [17 journal citations from Social Science Citation Index, 2 additional journal citations from Google Scholar and 12 additional citations from Google Books]
- [1] Phillips, Almarin and Joseph T. Mahoney (1985), "Unreasonable Rules and Rules of Reason: Economic Aspects of Vertical Price Fixing." Antitrust Bulletin, 30 (1), pp. 99-115. [8 journal citations from Hein Online, 1 additional journal citation from Google Scholar and 1 additional citation from Google Books]

**Note: \* = referee comments received but part of an edited yearly volume.**

## OTHER PUBLICATIONS:

Mahoney, Joseph T. (forthcoming), Opportunism. Essay contribution to Palgrave Dictionary of Strategic Management. Northampton, MA: Edward Elgar Publishing, Inc.

Mahoney, Joseph T. (forthcoming), Chester Barnard's (1938), *The Functions of the Executive*. Essay contribution to Elgar Companion on Transaction Costs Economics. London, UK: Macmillan.

Ordonez, de Pablos, Patricia, Margaret A. Peteraf, Eduardo Bueno, Joseph T. Mahoney and Alok Chakrabarti (2006), Foreword. International Journal of Strategic Change Management, 1 (1), pp. 1-2.

Sundaramurthy, Chamu, James M. Mahoney, and Joseph T. Mahoney (1996), "Board Structure, Antitakeover Provisions, and Stockholder Wealth," in the *Academy of Management Best Paper Proceedings*, Cincinnati, Ohio.

## BOOK REVIEWS:

Mahoney, Joseph T. (2008), "Engaged Scholarship: A Guide for Organizational and Social Research by Andrew H. Van de Ven." Academy of Management Review, 33 (October): 1015-1019.

Miller, Douglas and Joseph T. Mahoney (2008), "Strategizing, Disequilibrium and Profit by John A. Mathews." British Journal of Management, 19 (September): 294-297.

Banerjee, Preeta and Joseph T. Mahoney (2007), "Organizations at the Limit: Lessons from the Columbia Disaster, edited by William Starbuck and Moshe Farjoun." Academy of Management Perspectives, 21 (November): 87-90.

Mahoney, Joseph T. (2007), "Organizational Realities: Studies of Strategizing and Organizing, by William H. Starbuck." Academy of Management Review, 32 (April): 677-680.

Mahoney, Joseph T. and Charles Williams (2003), "Sticky Knowledge: Barriers to Knowing in the Firm, by Gabriel Szulanski." Academy of Management Review, 28 (October), pp. 679-681.

Kor, Yasemin Y. and Joseph T. Mahoney (2003), "The Growth of the Firm: The Legacy of Edith Penrose, edited by Christos Pitelis." Academy of Management Review, 28 (January), pp. 160-163.

Mahoney, Joseph T. (1998), "Pattern in Corporate Evolution by Neil M. Kay." Economic Journal, 108 (November), pp. 1905-1907.

Mahoney, Joseph T. (1998), "Information and Organization: A New Perspective on the Theory of the Firm by Mark Casson." Academy of Management Review, 23 (October), pp. 810-811.

Mahoney, Joseph T. (1997), "The Mechanisms of Governance by Oliver Williamson." Academy of Management Review, 22 (July), pp. 799-802.

- *Member of Terry Book Award Committee for Academy of Management, 2008:* This award is granted annually to the book judged to have made the most outstanding contribution to advancement of management knowledge (theory, conceptualization, research and/or practice).
- *Terry Book Award Committee Chair for Academy of Management, 2009.*

## EDITORIAL BOARDS

### **Associate Editor:**

INTERNATIONAL JOURNAL OF STRATEGIC CHANGE MANAGEMENT (*Associate Executive Editor*) 2006 – present

STRATEGIC MANAGEMENT JOURNAL (*Associate Editor*) 2006 - present

### **Editorial Board:**

JOURNAL OF MANAGEMENT STUDIES 2003 – present

JOURNAL OF BUSINESS RESEARCH 2007 – present

JOURNAL OF MANAGEMENT 2008 - present

STRATEGIC MANAGEMENT JOURNAL 1991 - 2006

ACADEMY OF MANAGEMENT REVIEW (Book Review Editor) 1999 - 2002

ACADEMY OF MANAGEMENT REVIEW 2002 – 2005

### **Ad hoc reviewer:**

*Academy of Management Journal* 1991 - present

*Academy of Management Review* 1990 - present

*Academy of Management Proceedings* 1990 - present

*British Journal of Management* 1993 - present

*Industrial and Corporate Change* 2002 - present

*Journal of Business Research* 2002 - present

*Journal of Institutional and Theoretical Economics* 1997 - present

*Journal of International Business Studies* 2002 - present

<i>Journal of Management</i>	1990 - present
<i>Journal of Management and Governance</i>	2008 - present
<i>Journal of Management Inquiry</i>	1992 - present
<i>Journal of Management Studies</i>	1991 - present
<i>Journal of Marketing</i>	1995 - present
<i>Management Science</i>	1991 - present
<i>Managerial and Decision Economics</i>	1993 - present
<i>Organization Science</i>	1992 - present
<i>Organization Studies</i>	2005 - present
<i>Quarterly Review of Economics and Finance</i>	1995 - present
<i>Strategic Entrepreneurship Journal</i>	2008 - present

- Appointed to the Program Advisory Committee of The Conference Board, 2004-2005.
- Member, Best Article Nominating Committee, Strategic Management Journal, 1993-2000; and 2007-2009.
- Member of Research Committee for the Business Policy and Strategy Division of the Academy of Management, 1996-1998.
- Member, Best Dissertation Committee, Academy of Management, BPS Division, 1996, 1997.
- Member, Best Paper Committee, Academy of Management, BPS Division, 1996, 1997

**Reviewer for Associate Professor tenure-cases at:**

- Washington University at St. Louis (1997)
- Louisiana State University (1998)
- University of Pittsburgh (2002)
- Brigham Young University (2003)
- Clarkson University (2003)
- Purdue University (2003)
- University of Pittsburgh (2004)
- University of Southern California (2005)
- Washington University at St. Louis (2005)
- University of Notre Dame (2006)
- Texas A&M University (2006)
- University of Southern California (2006)
- London Business School, UK (2006)
- University of Oklahoma (2006)
- City University of New York (2006)
- Arizona State University (2006)

- University of Missouri – Columbia (2006)
- York University, Canada (2006)
- University of Utah (2006)
- Brigham Young University (2006)
- Georgetown University (2006)
- The Ohio State University (2007)
- Washington University at St. Louis (2007)
- Syracuse University (2007)
- Temple University (2008)
- Rice University (2008)
- Hong Kong University of Science and Technology (2008)
- University of Colorado at Boulder (2009)
- Cornell (2009)
- University of Southern California (2009)
- Michigan State University (2009)
- Temple University (2009)
- Brigham Young University (2009)
- Georgia Institute of Science and Technology (2009)

**Reviewer for Full Professor Cases at:**

- University of Illinois at Chicago (2005)
- Hong Kong University of Science and Technology (HKUST) (2006)
- Kent State University (2006)
- University of Southern California (2006)
- University of Richmond (2006)
- Clarkson University (2006)
- University of North Carolina at Chapel Hill (2007)
- Rice University (2008)
- University of Nevada Las Vegas (2009)
- Brigham Young University (BYU) (2009)

**Reviewer for Full Chair Professor Case at:**

- University of Pittsburgh (2003)
- Rice University (2009)

## **FACULTY WORKING PAPERS AND CONFERENCE PRESENTATIONS**

### **FACULTY WORKING PAPERS:**

- [71] College of Business, Office of Research Working Paper 09-0106. “Toward a Theory of Political Entrepreneurship” by (Peter Klein, Joseph T. Mahoney, Anita McGahan and Christos Pitelis), (pp. 1-50).
- [70] College of Business, Office of Research Working Paper 09-0104. “Market Frictions, Governance and Economic Rents: Taking Stock and Looking Ahead” (by Joseph T. Mahoney and Lihong Qian), (pp. 1-35).
- [69] College of Business, Office of Research Working Paper 09-0101. “First We Try; Then We Trust! Real Options and the Cooperation-Competition Tension in Strategic Alliance Social Dilemmas” (by Matthew W. McCarter, Joseph T. Mahoney, and Gregory B. Northcraft), (pp. 1-35).
- [68] College of Business, Office of Research Working Paper 08-0110. “The Interdependence of Private and Public Interests” (by Joseph T. Mahoney, Anita M. McGahan, and Christos Pitelis), (pp. 1-39).
- [67] College of Business, Office of Research Working Paper 08-0109. “Enhancing Value via Cooperation: Firms’ Process Benefits from Participation in a Consortium” (by Mu Xia, Katherine Zhao, and Joseph T. Mahoney), (pp. 1-37).
- [66] College of Business, Office of Research Working Paper 08-0108. “A Strategic Theory of the Firm as a Nexus of Incomplete Contracts: A Property Rights Approach” (by Jongwook Kim and Joseph T. Mahoney), (pp. 1-32).
- [65] College of Business, Office of Research Working Paper 08-0107. “Resource Co-Specialization, Firm Growth and Organizational Performance: An Empirical Analysis of Organizational Restructuring and IT Implementations” (by Sung Min Kim and Joseph T. Mahoney), (pp. 1-49).
- [64] College of Business, Office of Research Working Paper 07-0111. “Chandler’s Living History: The *Visible Hand* of Vertical Integration in 19<sup>th</sup> Century America Seen Under a 21<sup>st</sup> Century Transaction Costs Economic Lens” (by Marcelo Bucheli, Joseph T. Mahoney, and Paul Vaaler), (pp. 1-35).
- [63] College of Business, Office of Research Working Paper 07-0110. “Why Firms Make Unilateral Investments Specific to Other Firms: The Case of OEM Suppliers” (by Min-Ping Kang, Joseph T. Mahoney, and Danchi Tan), (pp. 1-35).

- [62] College of Business, Office of Research Working Paper 07-0108. "Decision-Making in Strategic Alliances: An Experimental Investigation" (by Rajshree Agarwal, Rachel Croson, and Joseph T. Mahoney), (pp. 1-37).
- [61] College of Business, Office of Research Working Paper 07-0104. "Testing Organizational Economics Theories of Vertical Integration" (by Kaouthar Lajili, Marko Madunic, and Joseph T. Mahoney), (pp. 1-34).
- [60] College of Business, Office of Research, Working Paper 07-0103. "Firm-Specific Knowledge Resources and Competitive Advantage: The Role of Economic- and Relationship-Based Employee Governance Mechanisms" (by Heli Wang, Jinyu He, and Joseph T. Mahoney), (pp. 1-50).
- [59] College of Business, Office of Research, Working Paper 07-0101. "Organization at the Limits: Lessons from the Columbia Disaster" (by Preeta Banerjee and Joseph T. Mahoney), (pp. 1-36).
- [58] College of Business, Office of Research, Working Paper 07-0100. "A Theory of Change in Turbulent Environments: The Sequencing of Dynamic Capabilities Following Industry Deregulation" (by Michael L. Pettus, Yasemin Y. Kor, and Joseph T. Mahoney) (pp. 1-43).
- [57] College of Business, Office of Research, Working Paper 06-0121. "Entrepreneurship, Subjectivism, and the Resource-Based View: Towards a New Synthesis" (by Nicolai J. Foss, Peter G. Klein, Yasemin Y. Kor, and Joseph T. Mahoney), (pp. 1-39).
- [56] College of Business, Office of Research, Working Paper 06-0119. "The Field of Strategic Management within the Evolving Science of Strategic Organization" (by Joseph T. Mahoney and Anita M. McGahan), (pp. 1 – 35).
- [55] College of Business, Office of Research, Working Paper 06-0114. "Real Options: Taking Stock and Looking Ahead" (by Yong Li, Barclay James, Ravi Madhavan, and Joseph T. Mahoney), (pp. 1-47).
- [54] College of Business, Office of Research, Working Paper 06-0108. "A Real Options View of Corporate Venture Capital Investment Decisions: An Empirical Examination" (by Yong Li and Joseph T. Mahoney), (pp. 1-48).
- [53] College of Business, Office of Research, Working Paper 06-0103. "Firm Capability, Corporate Governance, and Firm Competitive Behavior: A Multidimensional Framework" (by Jinyu He and Joseph T. Mahoney), (pp. 1-52).
- [52] College of Business, Office of Research, Working Paper 06-0102. "Collaborative Planning, Forecasting and Replenishment (CPFR) as a Relational Contract: An Incomplete Contracting Perspective" (by Sung Min Kim and Joseph T. Mahoney) (pp. 1-42).

- [51] College of Business, Office of Research, Working Paper 06-0100. “How Property Rights Economics Furthers the Resource-Based View: Resources, Transaction Costs and *Entrepreneurial Discovery*” (by Jongwook Kim and Joseph T. Mahoney), (pp. 1 – 21).
- [50] College of Business, Office of Research: Working Paper 05-0124. “New Venture Valuation by Venture Capitalists: An Integrative Approach” (by Dingkun Ge, James M. Mahoney and Joseph T. Mahoney), (pp. 1 – 43).
- [49] College of Business, Office of Research: Working Paper 05-0123. “Appropriating Economic Rents from Resources: An Integrative Property Rights and Resource-Based Approach” (by Jongwook Kim and Joseph T. Mahoney), (pp. 1-30).
- [48] College of Business, Office of Research: Working Paper 05-0121. “The Dynamics of Japanese Firm Growth in U.S. Industries: The Penrose Effect” (by Danchi Tan and Joseph T. Mahoney), (pp. 1-32).
- [47] College of Business, Office of Research: Working Paper 05-0120. “Resources, Capabilities and Entrepreneurial Perceptions” (by Yasemin Kor, Joseph T. Mahoney, and Steven C. Michael), (pp. 1-41).
- [46] College of Business, Office of Research Working Paper 05-0106. “Revisiting Agency and Transaction Costs Theory Predictions on Vertical Financial Ownership and Contracting: Electronic Integration as an Organizational Form Choice” (by Kaouther Lajili and Joseph T. Mahoney), (pp. 1-35).
- [45] College of Business, Office of Research: Working Paper 04-0116. “Towards a Property Rights Foundation for a Stakeholder Theory of the Firm” (by Cheryl Carleton-Asher, James M. Mahoney, and Joseph T. Mahoney), (pp. 1-39).
- [44] College of Business, Office of Research Working Paper 04-0109. “Explaining and Predicting the Choice of Organizational Form: An Integrated Transaction Costs and Organization Theory Approach” (by Regina McNally and Joseph T. Mahoney), (pp. 1–28).
- [43] College of Business, Office of Research Working Paper 04-0108. “Industry Effects on the Use of Board and Institutional Investor Monitoring and Executive Incentive Compensation” (by Yasemin Y. Kor, Sharon Watson, and Joseph T. Mahoney) (pp. 1–43).
- [42] College of Business, Office of Research Working Paper 04-0104. “A Subjectivist Theory of Entrepreneurship” (by Joseph T. Mahoney, Steven C. Michael), (pp. 1- 32).
- [41] College of Business, Office of Research Working Paper 03-0113. “Examining the Penrose Effect in an International Business Context: The Dynamics of Japanese Firm Growth in U.S. Industries” (by Danchi Tan and Joseph T. Mahoney), (pp. 1-37).

- [40] College of Business, Office of Research Working Paper 02-0129. "An Empirical Investigation of Expatriate Utilization: Resource-Based, Agency, and Transaction Costs Perspectives" (by Danchi Tan and Joseph T. Mahoney), (pp. 1-34).
- [39] College of Business, Office of Research Working Paper 02-0116. "The Utilization of Expatriates: An Agency and Transaction Costs Theory of Managerial Transfer from a Multinational Parent Company to its Foreign Affiliate" (by Danchi Tan and Joseph T. Mahoney), (pp. 1-30).
- [38] College of Business, Office of Research Working Paper 02-0115. "Mutual Commitment to Support Exchange: Specific IT System as a Substitute for Managerial Hierarchy" (by Sung Min Kim and Joseph T. Mahoney), (pp. 1-40).
- [37] College of Business, Office of Research Working Paper 02-0107. "Property Rights Theory, Transaction Costs Theory, and Agency Theory: An Organizational Economics Approach to Strategic Management" (by Jongwook Kim and Joseph T. Mahoney), (pp.1-44).
- [36] College of Business, Office of Research Working Paper 01-0130. "Resource-Based and Property Rights Perspectives on Value Creation: The Case of Oil Field Unitization" (by Jongwook Kim and Joseph T. Mahoney), (pp. 1-45).
- [35] College of Business, Office of Research Working Paper 01-0129. "Performance Outcomes of Resource Deployment Strategies, Top Management Experience and Corporate Governance" (by Yasemin Y. Kor and Joseph T. Mahoney), (pp. 1-39).
- [34] College of Business, Office of Research Working Paper 01-0120. "A Resource-Based Theory of Sustainable Rents" (by Joseph T. Mahoney), (pp. 1-18).
- [33] College of Business, Office of Research Working Paper 01-0101. "The Relevance of Chester I Barnard's Teaching to Contemporary Management Education: Communicating the Aesthetics of Management" (by Joseph T. Mahoney), (pp.1-20).
- [32] College of Business, Office of Research Working Paper 98-0126. "Penrose's Resource-Based Approach: The Process and Product of Research Creativity" (by Yasemin Kor and Joseph T. Mahoney), (pp. 1-54).
- [31] College of Business, Office of Research Working Paper 97-0119. "Farmers' Preferences for Crop Contracts: A Principal-Agent Analysis" (by Kaouthar Lajili, Peter J. Barry, Steven T. Sonka, and Joseph T. Mahoney), (pp. 1-34).
- [30] Federal Reserve Bank of New York: Working Paper #9618, 1996. "The Effects of Corporate Antitakeover Provisions on Long-term Investment: Empirical Evidence" (by James M. Mahoney, Chamu Sundaramurthy, and Joseph T. Mahoney), (pp. 1-36).

- [29] College of Business, Office of Research Working Paper 96-0117. "Integrating Product and Process of Thought: Beyond Dissociative Theories of Strategy" (by Joseph T. Mahoney and Ron Sanchez), (pp. 1-44).
- [28] College of Business, Office of Research Working Paper 96-0108. "An Empirical Investigation of the Effects of Corporate Antitakeover Provisions on Long-term Investment" (by James M. Mahoney, Chamu Sundaramurthy, and Joseph T. Mahoney), (pp. 1-36).
- [27] College of Business, Office of Research Working Paper 95-0134. "Competence Theory as Integrating Product and Process of Thought: Beyond Dissociative Theories of Strategy" (by Joseph T. Mahoney and Ron Sanchez), (pp. 1-25).
- [26] College of Business, Office of Research Working Paper 95-0121. "Modularity, Flexibility, and Knowledge Management in Product and Organization Design" (by Ron Sanchez and Joseph T. Mahoney), (pp. 1-61).
- [25] Federal Reserve Bank of New York: Working Paper #9516, 1995. "Board Structure, Antitakeover Provisions, and Stockholder Wealth" (by Chamu Sundaramurthy, James M. Mahoney, and Joseph T. Mahoney), (pp. 1-22).
- [24] Federal Reserve Bank of New York: Working Paper #9512, 1995. "The Differential Impact on Stockholder Wealth of Various Antitakeover Provisions" (by James M. Mahoney, Chamu Sundaramurthy, and Joseph T. Mahoney), (pp. 1-37).
- [23] College of Business, Office of Research Working Paper 94-0162. "The Corporate Strategy of Vertical Integration: Empirical Evidence" (by Joseph T. Mahoney and Kaouthar Lajili), (pp. 1-52).
- [22] College of Business, Office of Research Working Paper 94-0157. "The Modularity Principle in Product and Organization Design," (by Ron Sanchez and Joseph T. Mahoney), (pp. 1-61).
- [21] College of Business, Office of Research Working Paper 94-0151. "Spot Markets, Vertical Contracting, and Vertical Financial Ownership: Competition among Organizational Forms" (by Joseph T. Mahoney, David A. Crank, and Kaouthar Lajili), (pp. 1-129).
- [20] College of Business, Office of Research Working Paper 94-0139R. "The Modularity Principle in Product and Organization Design: Achieving Flexibility in the Fusion of Intended and Emergent Strategies in Hypercompetitive Product Markets" (by Ron Sanchez and Joseph T. Mahoney), (pp. 1-44).
- [19] College of Business, Office of Research Working Paper 94-0138. "Board Structure, Antitakeover Provisions, and Stockholder Wealth" (by Chamu Sundaramurthy, James M. Mahoney, and Joseph T. Mahoney), (pp. 1-41).

- [18] College of Business, Bureau of Economic and Business Research [BEBR] Faculty Working Paper 93-0172. "Paradigm Shift: Parallels in the Origin, Evolution and Function of the Strategic Group Concept and the Resource-based Theory of the Firm" (by Bill Bogner, Joseph T. Mahoney, and Howard Thomas), (pp. 1-46).
- [17] College of Business: BEBR Faculty Working Paper 93-0169. "Vertical Coordination: The Choice of Organizational Form" (by Joseph T. Mahoney and David A. Crank), (pp. 1-24).
- [16] College of Business: BEBR Faculty Working Paper 93-0146. "Board Structure, Type of Antitakeover Provision, and Stock Price Effects" (by Chamu Sundaramurthy, James M. Mahoney, and Joseph T. Mahoney), (pp. 1-39).
- [15] College of Business: BEBR Faculty Working Paper 93-0144. "Managerial Models of Competitive Dynamics: Addressing the Relevance Issue in Game Theoretic Modeling" (by Rhonda Reger and Joseph T. Mahoney), (pp. 1-37).
- [14] College of Business: BEBR Faculty Working Paper 93-0136. "Toward a New Social Contract Theory in Organization Science" (by Joseph T. Mahoney, Anne Huff, and Jim Huff), (pp. 1-29).
- [13] College of Business: BEBR Faculty Working Paper 93-0131. "The Management of Resources and the Resource of Management" (by Joseph T. Mahoney), (pp. 1-29).
- [12] College of Business: BEBR Faculty Working Paper 93-0114. "Are Walsh and Seward's (1990) Dimensions for Classifying Antitakeover Defenses Critical From a Stockholder Wealth Perspective? An Empirical Examination" (by James M. Mahoney, Joseph T. Mahoney and Chamu Sundaramurthy), (pp. 1-22).
- [11] College of Business: BEBR Faculty Working Paper 92-0139. "Forward Integration in the United States, 1870-1920: An Organizational Economics Interpretation" (by Joseph T. Mahoney), (pp. 1-29).
- [10] College of Business: BEBR Faculty Working Paper 92-0132. "Can All Antitakeover Amendments Be Treated Equally? An Empirical Examination" (by James M. Mahoney, Joseph T. Mahoney, and Chamu Sundaramurthy). (pp. 1-36).
- [9] College of Business: BEBR Faculty Working Paper 92-0130. "Toward a New Social Contract Theory in Strategic Management" (by Joseph T. Mahoney, and Anne Huff), (pp. 1-24).
- [8] College of Business: Faculty Working Paper 91-0154. "An Empirical Investigation of the Effect of Antitakeover Amendments on Stockholder Wealth" (by James M. Mahoney and Joseph T. Mahoney), (pp. 1-25).

- [7] College of Business: BEBR Faculty Working Paper 91-0144. "Organizational Economics within the Conversation of Strategic Management" (by Joseph T. Mahoney), (pp. 1-84).
- [6] College of Business: BEBR Faculty Working Paper 90-1696. "The Choice of Organizational Form: Vertical Financial Ownership versus Other Methods of Vertical Integration" (by Joseph T. Mahoney), (pp. 1-51).
- [5] College of Business: BEBR Faculty Working Paper 90-1692. "The Resource-Based View within the Conversation of Strategic Management" (by Joseph T. Mahoney and J. R. Pandian), (pp. 1-44).
- [4] College of Business: BEBR Faculty Working Paper 90-1671. "The Adoption of the Multidivisional Form of Organization: A Contingency Model" (by Joseph T. Mahoney), (pp. 1-45).
- [3] College of Business: BEBR Faculty Working Paper 90-1669. "Strategic Management and Determinism: Sustaining the Conversation" (by Joseph T. Mahoney), (pp. 1-37).
- [2] College of Business: BEBR Faculty Working Paper 89-1622. "The Choice of Organizational Form: Vertical Integration versus Other Methods of Vertical Control" (by Joseph T. Mahoney), (pp. 1-40).
- [1] College of Business: BEBR Faculty Working Paper 89-1577. "A Contingency Model of the Adoption of the Multidivisional Organization" (by Joseph T. Mahoney), (pp. 1-36).

## **Research Grants:**

“The Relationship between Location-Bound Advantages and International Strategy: An Empirical Investigation” (with Fang-Yi Lo and Danchi Tan). CIBER research grant from the University of Illinois at Urbana-Champaign for 2009

“A Real Options View of Initiating Venture Capital Projects” (with Yong Li). Scholars in Creativity, Innovation and Research fund, Academy for Entrepreneurial Leadership, University of Illinois at Urbana-Champaign” for 2009.

“Towards a Stakeholder Theory of the Firm in Strategic Management” (with Kaouthar Lajili). Research Grant from Social Science Research Center (of Canada) for 2009.

“Resources, Capabilities and Entrepreneurial Perceptions” (with Steven C. Michael). Kaufmann Foundation Research Grant for 2005-2008.

“Incorporating Property Rights and Resource-Based Theory: An Experiment to Assess Potential and Realized Value Differentials for Common Pool Resources” (with Rajshree Agarwal). UIUC Campus Research Grant for 2002-2003.

“The Decision to Outsource Services: Strategic and Resource Implications” (with Ravi Madhavan). Center for Human Resource Management: UIUC Research Grant for 2000-2001.

“The Utilization of Expatriates: Agency and Transaction Cost Perspectives” (with Danchi Tan). CIBER Research Grant from University of Illinois at Urbana-Champaign for 1999-2000.

“R&D Investments, Innovative Capability and Performance of Entrepreneurial, Start-up Firms in the Medical Devices and Pharmaceutical Drug Industries” (with Yasemin Kor). UIUC Campus Research Grant for 1999-2000.

Northeast Regional Research Project NE-165, Research Grant for Study in Agribusiness, 1994.

Awarded a CIBER Research Grant from the University of Illinois at Urbana-Champaign, 1994.

Awarded a BEBR Research Summer Research Grant, from the University of Illinois at Urbana-Champaign for 1989, 1990, and 1993.

Received a Scholar's Travel Fund Grant, University of Illinois at Urbana-Champaign, 1989, 1992, 1995, and 1996.

## CURRENT WORK IN PROGRESS:

- [1] “Resource Co-specialization, Firm Growth, and Organizational Performance: An Empirical Analysis of Organizational Restructuring and IT Customization” (by Sung Min Kim and Joseph T. Mahoney). Revision invited to Organization Science. [WP #65]
- [2] “Enhancing Value via Cooperation: Firms’ Process Benefits from Participation in a Standard Consortium” (by Mu Xia, Katherine Zhao, and Joseph T. Mahoney). To be submitted to Journal of Management. [WP #67]
- [3] “First We Try; Then We Trust: Real Options and the Cooperative-Competition Tension in Strategic Alliance Social Dilemmas” (by Matthew McCarter, Joseph T. Mahoney and Gregory Northcraft). To be submitted to Academy of Management Review. [WP #69]
- [4] “Market Frictions, Organizational Boundary Choice, and Economic Rents: Taking Stock and Looking Ahead” (by Joseph T. Mahoney and Lihong Qian). Submitted to Strategic Management Journal [WP #70]
- [5] “Toward a Theory of Political Entrepreneurship” by (Peter Klein, Joseph T. Mahoney, Anita McGahan and Christos Pitelis). Submitted to European Management Review. [WP #71]
- [6] “The Effects of Director Experience on Firm Performance: Diversifying Entrants vs. Startups” (by Pao-Lien Chen, Joseph T. Mahoney and Danchi Tan). Submitted to Organization Science.
- [7] “Stakeholder Theory of the Firm: An Incomplete Contracting Approach” (by Joseph T. Mahoney). To be submitted to Strategic Organization.
- [8] “Choosing Teams over Star Players: Strategic Selection of Supplier Teams in Customized Projects” (by Marko Madunic, Glenn Hoetker and Joseph T. Mahoney). To be submitted to the Strategic Management Journal.
- [9] “Why do we Observe Heterogeneous Governance Choices from Identical Transactions? A Transaction Costs and Property Rights Approach” (by Asli Arikan and Joseph T. Mahoney). To be submitted to Organization Science.
- [10] “The Determinants of the Choice of Alternative Pricing Mechanisms in Strategic Factor Markets” (by Ilgaz Arikan, Jay Barney and Joseph T. Mahoney). To be submitted to Strategic Management Journal.
- [11] “The Relationship between Location-Bound Advantages and International Strategy: An Empirical Investigation” (by Fang-Yi Lo, Joseph T. Mahoney and Danchi Tan). To be submitted to Journal of International Business Studies.
- [12] “Joining Supply and Demand Conditions of Information Technology-Enabled Change: The Four Cornerstones of Product Modularization and Vertical De-Integration” (by Judith Gebauer and Joseph T. Mahoney). To be submitted to Journal of Management.

- [13] “Stepping Stones to Sustained Firm Growth: Evidence from the US Railroad Industry” (by Michael Pettus, Yasemin Kor, Joseph T. Mahoney and Steven Michael). To be submitted to Strategic Management Journal.
- [14] “A Balancing Mechanism Approach to the Theory of the Multinational Enterprise” (by Min-young Kim, Joseph T. Mahoney and Danchi Tan). To be submitted to Advances in International Business.
- [15] “Capability Building: Joining the Behavioral Theory of the Firm, Dynamic Resource-Based Theory and Transaction Costs Economics” (by Yuh-Yuan Tsai, Joseph T. Mahoney, and Danchi Tan). To be submitted to Industrial and Corporate Change.
- [16] “Inquiry into Modern Contractual Relations in Strategic Management: Theory and Applications” (by Seth Carnahan, Glenn Hoetker and Joseph T. Mahoney). To be submitted to Organization Science.
- [17] “Where Does Architectural Knowledge Come From? Key Processes under Bounded Rationality” (by Chih Liu, Joseph T. Mahoney and Douglas Miller). To be submitted to Strategic Management Journal.
- [18] “Concurrent Sourcing in the Face of Technological Change: A Real Options View” (by Mahka Moeen, Joseph T. Mahoney and Deepak Somaya). To be submitted to Strategic Management Journal.
- [19] “Human Capital Theory: Joining Dynamic Capabilities and Governance Perspectives” (by Kaouthar Lajili and Joseph T. Mahoney). To be submitted to Academy of Management Review.
- [20] “Firm-level Capabilities Development and its Influence on the Make-or-Buy Decision” (by I-Chen (Kim) Wang, Janet Bercovitz and Joseph T. Mahoney). To be submitted to Industrial and Corporate Change.

## CONFERENCE PRESENTATIONS:

- [72] “Market Frictions, Governance and Economic Rents: Taking Stock and Looking Ahead” (by Joseph T. Mahoney and Lihong Qian). Presented by Mahoney and Qian at the Strategic Management Society Meetings in October 2009 in Washington, D.C.
- [71] “Where does Architectural Knowledge Come From? Key Processes under Bounded Rationality and Uncertainty” (by Chih Liu, Joseph T. Mahoney and Douglas Miller). Presented by Liu and Miller at the Strategic Management Society Meetings in October 2009 in Washington, D.C.
- [70] “Penrose’s *Theory of the Growth of the Firm*: Now that’s Classic!” for the 50<sup>th</sup> Anniversary of Edith Tilton Penrose’s (1959) *The Theory of the Growth of the Firm* and her Contributions to Research in Strategy, Innovation and MNCs (by Joseph T. Mahoney). Presented by Mahoney at the Strategic Management Society Meetings in October 2009 in Washington, D.C.
- [69] “When Do Venture Capital Firms Make New Investments?” (by Yong Li and Joseph T. Mahoney). Presented by Li and Mahoney at the Strategic Management Society Meetings in October 2009 in Washington, D.C.
- [68] “Current Critical Issues in Strategic Management” (by Joseph T. Mahoney). Presented by Mahoney at the Strategic Management Society Meetings in October 2009 in Washington, D.C.).
- [67] “The Relationship between Location-Bound Advantages and International Strategy: An Empirical Investigation” (by Fang-Yi Lo, Joseph T. Mahoney and Danchi Tan). Presented by Lo and Mahoney at the Academy of Management at the August 2009 Meetings in Chicago, IL.
- [66] “The Effects of Director Industry and Firm Experience on Firm Performance: Startups vs. Diversifying Entrants” (by Pao-Lien Chen, Joseph T. Mahoney and Danchi Tan). Presented by Chen and Mahoney at the Academy of Management at the August 2009 Meetings in Chicago, IL.
- [65] “The Economic Organization of Political Entrepreneurship” by (Peter Klein, Joseph T. Mahoney, Anita McGahan and Christos Pitelis). Presented by Peter Klein at the DRUID Conference in Denmark, June 2009, and Academy of Management at the August 2009 Meetings in Chicago, IL.
- [64] “The Economic Organization of Political Entrepreneurship” by (Peter Klein, Joseph T. Mahoney, Anita McGahan and Christos Pitelis). Presented by Anita McGahan at the London Business School.
- [63] “A Balancing Mechanism Approach to the Theory of the Multinational Enterprise” (by Min-young Kim and Joseph T. Mahoney). Presented by Min-young Kim at the Advances in International Business Meetings in June 2009 in San Diego, CA.

- [62] “Choosing Teams over Star Players: Strategic Selection of Supplier Teams in Customized Projects” (by Marko Madunic, Glenn Hoetker and Joseph T. Mahoney). Presented by Marko Madunic at the Advances in International Business Meetings in June 2009 in San Diego, CA.
- [61] “The Economic Organization of Political Entrepreneurship” by (Peter Klein, Joseph T. Mahoney, Anita McGahan and Christos Pitelis). Presented by Klein and Mahoney at the Atlanta Competitive Advantage Conference in Atlanta, May 2009.
- [60] “Choosing Teams over Star Players: Strategic Selection of Supplier Teams in Customized Projects” (by Marko Madunic, Glenn Hoetker and Joseph T. Mahoney). Presented by Madunic and Mahoney at Atlanta Competitive Advantage Conference in Atlanta, May 2009.
- [59] “Towards a Stakeholder Theory of the Firm” (by Joseph T. Mahoney). Presented by Mahoney at the Utah Conference, March 2009, Solitude, Utah.
- [58] “Why Do We Observe Heterogeneous Governance Choices for the Same Transactions? Theoretical Issues in Corporate Strategy” (by Asli Arikan and Joseph T. Mahoney). Presented by Mahoney at the *Organization Science*, Winter Conference, February 2009 in Steamboat Springs, Colorado.
- [57] “Towards a Stakeholder Theory of the Firm” (by Joseph T. Mahoney). Presented by Mahoney at the Stakeholder Theory II Conference, November 2008 in Richmond, Virginia.
- [56] “Property Rights, Transaction Costs, Dynamic Capabilities and Resource-based Theory” (by Joseph T. Mahoney). Presented by Mahoney at the Strategic Management Society Meetings, October 2008 in Cologne, Germany.
- [55] “Why Do We Observe Heterogeneous Governance Choices for Similar Transactions? A Transaction Costs and Property Rights View” (by Asli Arikan and Joseph T. Mahoney). Presented by Arikan and Mahoney at the Strategic Management Society Meetings, October 2008 in Cologne, Germany.
- [54] “The Impact of Stakeholder Management on Organizational Learning and Innovation” (by Joseph T. Mahoney). Presented by Mahoney at the Strategic Management Society Meetings in October 2008 in Cologne Germany.
- [53] “The Functions of the Executive: A System’s View of the Organization” (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management at the August 2008 meetings in Anaheim, CA.
- [52] “Resource-Based and Property Rights Perspectives on Economic Value Creation” (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management at the August 2008 meetings in Anaheim, CA.

- [51] “Why Do We Observe Heterogeneous Governance Choices for Similar Transactions?” (by Asli Arikan and Joseph T. Mahoney). Presented by Arikan and Mahoney at the Academy of Management at the August 2008 meetings in Anaheim, CA.
- [50] “A Real Options View of Initiating Corporate Venture Capital Projects” (by Yong Li and Joseph T. Mahoney). Presented by Li and Mahoney at the Atlanta Competitive Advantage Conference, June 2008, Atlanta, GA.
- [49] “Resource Co-specialization, Firm Growth, and Organizational Performance: An Empirical Analysis of Organizational Restructuring and IT Implementation” (by Sung Min Kim and Joseph T. Mahoney). Presented by Kim and Mahoney at the Atlanta Competitive Advantage Conference, June 2008, Atlanta, GA.
- [48] “Vertical De-Integration Based on Product Modularization and Reconfiguration: An Organizational Economics Perspective” (by Judith Gebauer and Joseph T. Mahoney). Presented by Mahoney at the Strategic Management Society Annual Meeting, October, 2007 in San Diego, CA.
- [47] “Why Firms Make Unilateral Investments Specific to Other Firms: The Case of OEM Suppliers” (by Min-Ping Kang, Joseph T. Mahoney and Danchi Tan). Presented by Mahoney at the Strategic Management Society Annual Meeting, October, 2007 in San Diego, CA.
- [46] “The Austrian School of Economics: Applications to Organization, Strategy and Entrepreneurship” (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management at the August 2007 meetings in Philadelphia, PA.
- [45] “Resources, Capabilities and Entrepreneurial Perceptions” (by Yasemin Y. Kor, Joseph T. Mahoney and Steven C. Michael). Presented by Mahoney at the Agricultural Economics Association at the July 2007 Meeting in Portland, Oregon.
- [44] “Corporate Venture Capital Investment Decisions: Real Options and Absorptive Capacity” (by Yong Li, and Joseph T. Mahoney). Presented by Li and Mahoney at the Academy of Management at the August 2006 meetings in Atlanta, GA.
- [43] “Towards a Stakeholder Theory of the Firm in Strategic Management: An Incomplete Contracting Approach” (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management at the August 2006 meetings in Atlanta, GA.
- [42] “Firm Capability, Corporate Governance, and Firm Competitive Behavior: A Multi-Theoretic Framework” (by Jinyu He and Joseph T. Mahoney). Presented by He and Mahoney at the Academy of Management at the August 2006 meetings in Atlanta, GA.
- [41] “Towards a Stakeholder Theory of Strategic Management” (by Joseph T. Mahoney). Presented by Mahoney at a Professional Development Workshop at the Academy of Management at the August 2006 meetings in Atlanta, GA.

- [40] “Advances in Competitive Advantage: Firm Capability, Corporate Governance, and Firm Competitive Behavior” (by Joseph T. Mahoney). Presented by Mahoney at a Professional Development Workshop at the Academy of Management at the August 2006 Meeting in Atlanta, GA.
- [39] “Real Options: Taking Stock and Looking Ahead” (by Yong Li, Barclay James, Ravi Madhavan and Joseph T. Mahoney). Presented by Yong Li at the Real Options Conference held at University of North Carolina at Chapel Hill in June 2006.
- [38] “Towards a Property Rights Foundation for a Stakeholder Theory of the Firm in Strategic Management” (by Matt Kraatz, Joseph T. Mahoney and Edward Zajac). Presented by Edward Zajac at the Strategic Management Society (SMS) Conference at the October 2005 Meeting in San Diego, CA.
- [37] “Resource-Based Theory: Taking Stock and Looking Ahead” (by Joseph T. Mahoney and Asli Arikan). Presented by Asli Arikan at the Strategic Management Society Conference at the October 2005 meetings in San Diego, CA.
- [36] “Resources, Capabilities and Entrepreneurial Perceptions” (by Yasemin Kor, Joseph T. Mahoney and Steven C. Michael). Presented by Joseph T. Mahoney at the Academy of Management at the August 2005 meetings in Hawaii.
- [35] “The Dynamics of Japanese Firm Growth in U.S. Industries: The Penrose Effect.” (by Danchi Tan and Joseph T. Mahoney). Presented by Danchi Tan and Joseph T. Mahoney at the Academy of Management at the August 2005 meetings in Hawaii.
- [34] “New Venture Valuation by Venture Capitalists: An Integrative Strategic Management Approach” (by Dingkun Ge, James M. Mahoney and Joseph T. Mahoney). Presented by Dingkun Ge at the Strategic Management Society (SMS) Conference in Puerto Rico, November 2004.
- [33] “Towards a Property Rights Foundation for a Stakeholder Theory of the Firm” (by Cheryl Carleton Asher, James M. Mahoney and Joseph T. Mahoney). Presented by Joseph T. Mahoney at the Academy of Management Meeting in New Orleans in August 2004.
- [32] "Penrose's Resource-Based Approach: The Process and Product of Research Creativity" (by Yasemin Y. Kor and Joseph T. Mahoney). Presented by Kor and Mahoney at the Academy of Management Meeting in New Orleans in August 2004.
- [31] “Vertical De-Integration Based on Product Modularization and Reconfiguration: An Organizational Economics Perspective” (by Judith Gebauer and Joseph T. Mahoney). Presented by Mahoney at the Academy of Management Annual Meeting in New Orleans in August 2004.

- [30] “Industry Effects on the Choice and Effectiveness of Board Monitoring and Executive Incentive Compensation” (by Yasemin Kor, Joseph T. Mahoney and Sharon Watson). Presented by Kor at the Strategic Management Society (SMS) Conference in Baltimore, Maryland in November 2003.
- [29] “Investigating Learning Processes in Alliances: An Experimental Methodology” (by Rajshree Agarwal, Rachel Croson, and Joseph T. Mahoney). Presented by Agarwal at the Academy of Management Annual Meeting in Seattle in August 2003.
- [28] “Equilibrium and Disequilibrium in Resource-Based Theory” (by Joseph T. Mahoney). Presented by Mahoney at Academy of Management Annual Meeting in Seattle in August 2003.
- [27] “An Empirical Investigation of Expatriate Utilization: Resource-Based, Agency, and Transaction Costs Perspectives” (by Danchi Tan and Joseph T. Mahoney). Presented by Mahoney and Tan at Academy of Management Annual Meeting in Seattle in August 2003.
- [26] “Combining Transaction Costs Theory, Resource-Based Theory and Dynamic Capabilities Theory for Explaining (and Perhaps Predicting) Sustainable Competitive Advantage” (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management Annual Meeting in Denver in August 2002.
- [25] “Property Rights Theory, Transaction Costs Theory, and Agency Theory: An Organizational Economics Approach to Strategic Management” (by Jongwook Kim and Joseph T. Mahoney). Presented by Kim and Mahoney at the Academy of Management Annual Meeting in Denver in August 2002.
- [24] “An Empirical Investigation of the Utilization of Expatriates: Agency Theory and Transaction Costs Perspectives” (by Danchi Tan and Joseph T. Mahoney). Paper presented by Tan at the Annual Meeting of the Academy of International Business in Sidney, Australia, November 2001.
- [23] “Performance Outcomes of Resource Deployment Strategies, Top Management Experience, and Corporate Governance” (by Yasemin Kor and Joseph T. Mahoney). Paper presented by Kor and Mahoney at the Strategic Management Society (SMS) Conference in San Francisco, CA. October 2001.
- [22] “The Utilization of Expatriates: An Agency and Transaction Costs Theory of Managerial Transfer from a Multinational Parent Company to its Foreign Affiliates” (by Danchi Tan and Joseph T. Mahoney). Paper presented by Tan at International Business Division at annual Academy of Management Meetings in Toronto, Canada, August 2000.
- [21] “Integrating Process and Product of Thought: Towards a Pragmatic Theory of Strategy” (by Joseph T. Mahoney and Ron Sanchez). Paper presented by Mahoney at Business Policy and Strategy Division at Academy of Management Meetings in San Diego, CA, August 1998.

- [20] "The Resource-Based Theory of the Firm" (by Joseph T. Mahoney). Paper presented by Mahoney at Business Policy and Strategy, Research Methods, and Organization and Management Theory Divisions at annual Academy of Management Meetings in Boston, MA, August 1997.
- [19] "The Strategy and Governance of Vertical Integration: Empirical Evidence" (by Joseph T. Mahoney, and Kaouthar Lajili). Paper presented by Mahoney at the annual Agricultural and Economics Association Meetings in Toronto, Canada, July 1997.
- [18] "The Co-evolution of Firm Capabilities and Industry Dynamics" (by Gregory Winter, and Joseph T. Mahoney). Paper presented by Mahoney at the annual Strategic Management Society (SMS) Conference in Phoenix, Arizona, November 1996.
- [17] "An Empirical Investigation of the Effects of Corporate Antitakeover Provisions on Long-term Investment" (by James M. Mahoney, Chamu Sundaramurthy, and Joseph T. Mahoney). Paper presented by Mahoney, Sundaramurthy and Mahoney, at Business Policy and Strategy Division at annual Academy of Management Meetings, in Cincinnati, Ohio, August 1996.
- [16] "Competence Theory as Integrating Product and Process of Thought: Beyond Dissociative Theories of Strategy" (by Joseph T. Mahoney, and Ron Sanchez). Paper presented by Sanchez at "The Theory and Practice of Competence-Based Competition," Ghent (Belgium), November, 1995.
- [15] "The Modularity Principle in Product and Organization Design," (by Ron Sanchez, and Joseph T. Mahoney). Paper presented by Sanchez at the Rotterdam School of Management, Rotterdam, Netherlands on December, 1994.
- [14] "The Modularity Principle in Product and Organization Design: Achieving Flexibility in the Fusion of Intended and Emergent Strategies in Hypercompetitive Product Markets" (by Ron Sanchez, and Joseph T. Mahoney). Paper presented by Sanchez at the Whittemore Conference on Hypercompetition at the Amos Tuck School, Dartmouth College, September, 1994.
- [13] "Spot Markets, Vertical Contracting and Vertical Financial Ownership" (by Joseph T. Mahoney, David A. Crank, and Kaouthar Lajili) (pp. 1-55). Paper presented by Mahoney, Crank, and Lajili at a research conference on "Interactions between Public Policies and Private Strategies in the Food Industries," in Montreal, Quebec, June 1994.
- [12] "Paradigm Shift: Parallels in the Origin, Evolution and Function of the Strategic Group Concept and the Resource-based Theory of the Firm" (by Bill Bogner, Joseph T. Mahoney, and Howard Thomas). Paper presented by Bogner at the Business Policy and Strategy Division for the Academy of Management Meetings in Atlanta, August 1993.
- [11] "Vertical Coordination: The Choice of Organizational Form" (by Joseph T. Mahoney, and David A. Crank). Paper presented by Mahoney at Agribusiness Alliance Conference in Chicago, November 1993.

- [10] "Board Structure, Type of Antitakeover Provision, and Stock Price Effects" (by Chamu Sundaramurthy, James M. Mahoney, and Joseph T. Mahoney). Results presented by James Mahoney at a finance seminar at Wharton, November 1993.
- [9] "Are Walsh and Seward's (1990) Dimensions for Classifying Antitakeover Defenses Critical From a Stockholder Wealth Perspective? An Empirical Examination" (by James M. Mahoney, Joseph T. Mahoney, and Chamu Sundaramurthy). Paper presented by Joseph Mahoney and Chamu Sundaramurthy at the Business Policy and Strategy Division for the annual Academy of Management Meetings in Las Vegas, August 1992.
- [8] "Forward Integration in the United States, 1870-1920: An Organizational Economics Interpretation" (by Joseph T. Mahoney). Paper presented by Mahoney at the Management History Division for the Academy of Management Meetings in Las Vegas, August 1992.
- [7] "Can All Antitakeover Amendments Be Treated Equally? An Empirical Examination" (by James M. Mahoney, Joseph T. Mahoney, and Chamu Sundaramurthy). Paper presented by Mahoney and Mahoney at the Strategic Management Society (SMS) Conference in Toronto, October 1991.
- [6] "Toward a New Social Contract Theory in Strategic Management" (by Joseph T. Mahoney, and Anne Huff). Paper presented by Mahoney at the Strategic Management Society (SMS) Conference in Toronto, October 1991.
- [5] "An Empirical Investigation of the Effect of Antitakeover Amendments on Stockholder Wealth" (by James M. Mahoney, and Joseph T. Mahoney). Paper presented by Mahoney and Mahoney to the Business Policy and Strategy Division at the Academy of Management Meetings in Miami, August 1991.
- [4] "Strategic Management and Determinism: Sustaining the Conversation" (by Joseph T. Mahoney). Paper presented by Mahoney at a Strategy Conference held at the University of Illinois at Urbana-Champaign, May 1991.
- [3] "A Contingency Model of the Adoption of the Multidivisional Organization" (by Joseph T. Mahoney). Paper presented by Mahoney at the Business Policy and Strategy Division for the 1990 National Academy of Management Meetings in San Francisco, August 1990.
- [2] "Technology Strategy, Manufacturing Strategy, and Interfunctional Linkages" (by Joseph T. Mahoney). Paper presented by Mahoney at the ninth annual Strategic Management Society (SMS) Conference in San Francisco, October 12, 1989.
- [1] "Prospectus for Theory Building in Competitive Strategies," (by Joseph T. Mahoney, Howard Thomas and Ming-Je Tang). Presented by Mahoney in a Symposium on "Theory Building in Strategic Management" at the Academy of Management Meeting in Washington, D.C., August 13, 1989.

## FORMAL DEVELOPMENT AND RENEWAL

### COURSES ATTENDED

Business Administration 490: "The Behavioral Foundations of Strategic Management" (taught by Professor Anne S. Huff)

### PLANTS VISITED

Visited Nucor's Crawfordsville, Indiana plant for a three-hour personal tour and interview with plant manager, Ron Dickerson, June 1998, February 1999, March 2000-2004; and April 2005.

### OTHER CONFERENCES ATTENDED

Invited Discussant for Stakeholder Session within the Business Policy and Strategy Division of the Academy of Management, Chicago, IL, August 2009.

Invited to Entrepreneurship Research Exemplars Conference, University of Connecticut, School of Business, University of Connecticut, May 2009.

Invited Plenary Speaker for session on Financial Valuation at the Atlanta Competitive Advantage Conference (ACAC), Emory University, May 2009.

Co-Chair Doctoral Workshop at the Strategic Management Society (SMS) Conference, Cologne, Germany, October 2008.

Invited participant for Professional Development Workshop on "Dynamic Capabilities: Building a Process-Based Research Agenda," Academy of Management, Anaheim, CA, August 2008.

Invited participant for New Doctoral Student Consortium (NDSC), Academy of Management, Anaheim, CA, August 2008.

Invited participant for Professional Development Workshop for Business Policy and Strategy (BPS) and Technology and Information Management (TIM) Divisions on Property Rights and Firm Resources: Revisiting the Origins of Competitive Advantage, Academy of Management, Anaheim, CA, August 2008.

Invited participant for *Showcase Symposium* by Business Policy and Strategy (BPS), Organization and Management Theory (OMT) and Social Issues Management (SIM) Divisions on Stakeholder Theory of Strategy, Academy of Management, Anaheim, CA, August 2008.

Invited participant for *Showcase Symposium* by Business Policy and Strategy (BPS), Entrepreneurship (ENT) and Technology and Information Management (TIM) Divisions on Property Rights Theory, RBV, Implicit Contracts, and Corporate Strategy, Academy of Management, Anaheim, CA, August 2008.

Invited participant for Symposium by Business Policy and Strategy (BPS) Division and the Management History (MH) Division on Continuing the Conversation with Chester Barnard, Academy of Management, Anaheim, CA, August 2008.

Invited discussant for Duke Strategy Conference, Durham, NC, April 2008.

Invited discussant on corporate strategy research in the doctoral student workshop at Strategic Management Society (SMS) Conference, San Diego, CA, October 2007.

Invited discussant on dynamic capabilities research in the new faculty workshop at Strategic Management Society (SMS) Conference, San Diego, CA, October 2007.

Invited discussant on corporate social responsibility at the Strategic Management Society Conference, San Diego, CA, October 2007.

Facilitator for a session on “Theories of the Firm” at the Strategic Management Society (SMS) Conference, San Diego, CA, October 2007.

Invited discussant on Entrepreneurship at The Ohio State University Conference, August 2007.

Invited discussant on Economic Theory and Entrepreneurship at the American Agricultural Economics Association Meeting, in Portland, Oregon, July 2007.

Invited discussant on Evidence-Based Management Conference at Carnegie Mellon University, June 2007 and January 2008.

Invited discussant for the Fourth Annual Competitive Advantage Conference, held at Emory University, June 2007.

Invited discussant for the International Society for New Institutional Economics (ISNIE) held in Boulder, Colorado, September 2006 for a session on “Transaction Cost Economics: Anomalies, Extensions, Variations on a Theme” (papers given by George John, Witold Henisz, Scott Masten, Jackson Nickerson and Oliver Williamson).

Invited discussant for National Academy of Management Meeting Conference session on “Future of the Field of Strategic Management,” August 2005.

Invited discussant for National Academy of Management Meeting Pre-Conference session on “The Next Generation of Entrepreneurship Theory,” August 2005.

Invited discussant for National Academy of Management Meeting Pre-Conference session on “Different Types of Capabilities and their Effects on Market Positioning,” August 2005.

Invited discussant for National Academy of Management Meeting Pre-Conference session on “Strategic Competencies and Environmental Management,” August 2005.

Invited discussant for the Second Annual Competitive Advantage Conference, held at Emory University, June 2005.

Distinguished Research Mentor for the National Science Council, Taiwan, June 2005.

Participant at SMS Workshop on “Fundamental Issues in Strategy” at the Silverado Resort in Napa, CA, March 2005.

Invited discussant at First Annual Competitive Advantage Conference, Emory University, June 2004.

Co-Chair of the New Faculty Consortium for the Business Policy and Strategy Division of the Academy of Management, August 2003 and August 2004.

Presented and participated at New Faculty Consortium for the Business Policy and Strategy Division of the Academy of Management, August, 1999.

Discussant at the Academy of Management Annual Meeting in San Diego: August 1998.

Facilitator for Shared Interest Track on vertical integration at annual Academy of Management Meetings in Boston, MA: August 1997.

Presented and participated at Doctoral Consortium for the Business Policy and Strategy Division of the Academy of Management, August, 1997.

Presented keynote address on vertical integration at the American Agricultural Economics Association meeting, July 1997.

Participant in the Executive MBA business trip to Germany: March 1997.

Presented at New Faculty Consortium for the Business Policy and Strategy Division of the Academy of Management, August 1996.

Discussant at a session at the International Conference on Global Competition at the Beckman Institute, University of Illinois at Urbana-Champaign, April, 1996.

Participant in the Executive MBA business trip to Belgium: March 1995.

Chaired a session at the International Conference on Global Competition at the Beckman Institute, University of Illinois at Urbana-Champaign, October 1994.

Presented my work on vertical integration at the New Industries in Agriculture Symposium, "Strategic Alliances in Agriculture" in Chicago, November 1993.

Chaired a session at the Strategic Management Society Conference in Chicago, September 1993.

Discussant at the Academy of Management Annual Meetings in Atlanta, August 1993.

Reviewer for SMS Conference at Northwestern University, March 1993.

Participated in the "Coase Conference" held at the University of Chicago Law School in June 1990.

Participated in the Business Policy and Strategy new faculty consortium (as a new faculty member), Annual Academy of Management meeting in Washington, D.C., August 1989.

#### OTHER PRESENTATIONS

“Resources, Capabilities and Entrepreneurial Perceptions”

(By Yasemin Kor, Joseph T. Mahoney and Steven C. Michael)

- Presented by Mahoney at Copenhagen Business School, Denmark June 2006
- Presented by Mahoney at Nankai University in Mainland China, June 2006
- Presented by Michael at Ohio State Conference in Columbus, Ohio, October 2005

“Economic Foundations of Strategy”

(By Joseph T. Mahoney)

- Presented at Copenhagen Business School, Denmark June 2006
- Presented at the Hong Kong University of Science and Technology, June 2006
- Presented at National Taiwan University, June 2005
- Presented at Boston University, April 2004
- Presented at University of Southern California, October 2003
- Presented at Georgia State University, October 2003
- Presented at University of Pittsburgh, October 2003
- Presented at Ohio State University, May 2003
- Presented at Cornell University, May 2003
- Presented at University of Ottawa, Canada April 2003
- Presented at University of Michigan, February 2003
- Presented at Washington University at St. Louis, September 2002
- Presented at Purdue University, October 2001

“Towards a Property Rights Foundation for a Stakeholder Theory of the Firm”  
(By Joseph T. Mahoney)

- Presented at INSEAD, France, June 2009
- Presented at IESE Business School, University of Navarra, Spain, June 2009
- Presented at University of Oregon, April 2009
- Presented at Loyola University Chicago, April 2009
- Presented at University of Illinois at Urbana-Champaign, March 2009
- Presented at University of Richmond, November 2008
- Presented at University of Pennsylvania, October 2008
- Presented at University of Kansas, September 2008
- Presented at HEC – Paris, May 2008
- Presented at Ecole Polytechnique Federale de Lausanne, Switzerland, May 2008
- Presented at University of Zurich, Switzerland, May 2008
- Presented at University of South Carolina, April 2008
- Presented at Georgia State University, March 2008
- Presented at Southern Methodist University, February 2008
- Presented at University of Texas at Dallas, February 2008
- Presented at University of Minnesota, October 2007
- Presented at SUNY – Buffalo, September, 2007
- Presented at University of North Carolina at Chapel Hill, April 2007
- Presented at York University, Canada April 2007
- Presented at Michigan State University, April 2007
- Presented at University of Colorado at Boulder, September 2006
- Presented at Copenhagen Business School, Denmark June 2006
- Presented at Beijing University, China June 2006
- Presented at Hong Kong University of Science and Technology, June 2006
- Presented at Purdue University, January 2006
- Presented at National Chengchi University, Taiwan, June 2005
- Presented at National Cheng Kang University, Taiwan, June 2005
- Presented at National Taiwan University, June 2005
- Presented at Northwestern University, April 2005

“The Corporate Strategy of Vertical Integration: Empirical Evidence” (by Joseph T. Mahoney and Kaouther Lajili). Paper presented by Mahoney at University of Kentucky, November 1997.

"The Choice of Organizational Form: Vertical Integration versus Other Methods of Vertical Control" (by Joseph T. Mahoney) (pp. 1-40). Paper presented by Mahoney at a strategy seminar at the Wharton School of Business, University of Pennsylvania in February 1991.

## DOCTORAL DISSERTATION COMMITTEES

<u>Name</u> [Placement]	<u>Area</u>	<u>Year</u>	<u>Supervisor</u>
50. Elahe Javadi [Proposal to be defended]	Information Systems	current	Joe Mahoney
49. San Lai [Proposal to be defended]	Strategic Management	current	Joe Mahoney
48. Lihong Qian [Proposal to be defended]	Strategic Management	current	Rajshree Agarwal
47. Tae Jun Cho [Proposal defended]	Education [Human Resources]	current	Russell Korte
46. Eric Micheels [Proposal defended]	Agricultural Economics	current	Hamish Gow
45. Prasanna Karhade [Proposal defended]	Information Systems	current	Mike Shaw
44. Ugur Uygur [Loyola University Chicago]	Strategic Management	2009	Steve Michael
43. Matt McCarter [Chapman University]	Organization Behavior	2009	Greg Northcraft
42. Marko Madunic [Western Washington University]	Strategic Management	2008	Joseph Mahoney
41. Denisa Mindruta [HEC-Paris]	Strategic Management	2008	Rajshree Agarwal
40. Barclay James [Louisiana State University]	Strategic Management	2008	Joseph Mahoney
39. Jason Franken [University of Missouri]	Agricultural Economics	2008	Joost Pennings
38. Katherine Zhao [UNC-Charlotte]	Information Systems	2007	Mike Shaw

37. Pao-Lien Chen [National Chengchi University]	Strategic Management	2007	Rajshree Agarwal
36. Candace Martinez [Saint Louis University]	Strategic Management	2006	Joseph Mahoney
35. Yong Li [SUNY – Buffalo]	Strategic Management	2006	Joseph Mahoney
34. Jinyu He [Hong Kong University of Science & Technology]	Strategic Management	2005	Joseph Mahoney
33. Nina Shah [SUNY -- Fredonia]	Organization Behavior	2005	Matt Kraatz
32. Jeet Dutta [Consulting]	Economics	2004	Larry Neal
31. Jongwook Kim [Western Washington University]	Strategic Management	2004	Joseph Mahoney
30. Yuri Mishina [Michigan State University]	Organization Behavior	2004	Joseph Porac
29. Dingkun Ge [CEIBS]	Strategic Management	2003	Joseph Mahoney
28. Jim Moore [Louisiana State University]	Organization Behavior	2003	Matt Kraatz
27. Chandrasekar Subramanian [UNC – Charlotte]	Information Systems	2003	Mike Shaw
26. Monica Yang [Adelphi University]	Organization Behavior	2003	Huseyin Leblebici
25. Sung-min Kim [Loyola University Chicago]	Strategic Management	2003	Joseph Mahoney
24. Gina McNally [Michigan State University]	Marketing	2002	Abbie Griffin

23. Martin Nunlee [Syracuse University]	Marketing	2002	William Qualls
22. Ayse Olcay [Eastern Illinois University]	Strategic Management	2002	Anju Seth
21. Tyas Soekarsono [University of Indonesia]	Agricultural Economics	2001	Mike Mazzaco
20. Yasemin Kor [University of South Carolina]	Strategic Management	2001	Joseph Mahoney
19. Danchi Tan [National Chengchi University]	International Business	2000	Jean-Francois Hennart
18. Lucy Ojode [Indiana University, Kokomo]	Strategic Management	2000	Joseph Mahoney
17. Stephen Bowden [University of Waikato, New Zealand]	Strategic Management	1999	Anju Seth
16. Kannan Ramanathan [General Electric Research Unit]	Strategic Management	1999	Anju Seth
15. Greg Winter [Oklahoma City University]	Strategic Management	1999	D. Sudharshan
14. Ming Zeng [INSEAD]	International Business	1998	Jean-Francois Hennart
13. Mike Pettus [Millikin University]	Strategic Management	1997	D. Sudharshan
12. Kaouthar Lajili [University of Ottawa, CA]	Agricultural Economics	1996	Peter Barry
11. Vonda Powell [University of Virginia]	Marketing	1995	Kent Monroe
10. Don O'Neal [University of Illinois, Springfield]	Strategic Management	1995	Howard Thomas
9. Ji-ren Lee [National Taiwan University]	Strategic Management	1994	Ming-je Tang
8. Deborah Windes [University of Illinois, Program Director]	Organization Behavior	1993	Huseyin Leblebici

7. Tom Nine [Consulting]	Marketing	1993	Richard Hill
6. Young Ryeol Park [Yonsei University, South Korea]	International Business	1993	Jean-Francois Hennart
5. Jung Taik Oh [Hong Kong University of Science and Technology]	Strategic Management	1992	Anne Huff
4. Chamu Sundaramurthy [University of Kentucky]	Strategic Management	1991	Anne Huff
3. Larry Stimpert [Michigan State University]	Strategic Management	1990	Irene Duhaime
2. Dennis Patterson [University of Notre Dame]	Strategic Management	1990	Howard Thomas
1. Bill Bogner [Georgia State University]	Strategic Management	1989	Howard Thomas

## TEACHING SCHEDULE

[Complete listing, 1995-present]

<u>Semester</u>	<u>Course number</u>	<u>Enrollment</u>	<u>Teaching Effectiveness</u>	
			(ICES #1)*	(ICES #2) **
Spring 2009	544PMBA	30	4.6	4.6
Fall 2008	504	10	5.0	4.9
Fall 2008	549	11	5.0	4.9
Fall 2008	590	45	4.5	4.4
Spring 2008	544PMBA	30	4.9	4.9
Spring 2008	545	15	4.9	4.9
Fall 2007	449	13	4.9	4.6
Fall 2007	504	08	4.9	4.8
Spring 2007	449	30	4.6	4.6
Spring 2007	449	42	4.8	4.7
Spring 2007	449	41	4.7	4.6
Spring 2006	449	32	4.8	4.8
Spring 2006	449	41	4.7	4.5
Fall 2005	544EMBA	31	3.5	3.5
Fall 2005	590MS	28	4.3	4.3
Spring 2005	544IM	26	4.3	4.5
Spring 2005	546	09	4.6	4.3
Fall 2004	544EMBA	25	4.6	4.5
Fall 2004	590MS	23	4.8	4.6
Spring 2004	444IM	45	4.7	4.8
Spring 2004	389	30	4.9	4.6
Fall 2003	444EMBA	23	4.1	4.4
Fall 2003	490MS	24	4.4	4.4
Spring 2003	444EMBA	30	4.3	4.3
Spring 2003	444IM	40	4.3	4.4
Fall 2002	446	06	4.5	4.5
Fall 2002	389	40	4.9	4.6
Spring 2002	444IM	35	4.7	4.5
Spring 2002	444EMBA	35	4.8	4.7
Spring 2001	444IM	30	4.9	4.9
Spring 2001	444EMBA	30	4.7	4.6
Fall 2000	389	45	4.1	4.1
Fall 2000	490	11	4.8	4.8
Spring 2000	444EMBA	35	4.7	4.7
Spring 2000	444IM	35	4.7	4.8
Fall 1999	389	42	4.3	4.1
Fall 1999	389	47	4.5	4.1
Spring 1999	444EMBA	37	4.8	4.7

Spring 1999	389	48	4.8	4.6
Fall 1998	490Q	14	4.6	4.8
Fall 1998	389	41	4.7	4.5
Spring 1998	444EMBA	31	4.6	4.5
Fall 1997	401	75	4.1	4.2
Spring 1997	389	41	4.7	4.6
Fall 1996	389	42	4.3	4.3
Fall 1996	490	13	4.5	4.6
Spring 1995	444EMBA	39	4.5	4.5
Spring 1995	490	07	4.1	4.3

Note: The number of evaluators in all almost all cases was within 5 of the enrollment.

BA 401 =	Strategy (MBA requirement)
BA 449/389 =	Business Policy (Senior-level undergraduate requirement)
BA 490(Ph.D.) =	Economic Foundations of Strategy (Doctoral requirement/elective)
BA 504(Ph.D.) =	Scholarship in Business Administration (Doctoral requirement)
BA 544/444EMBA =	Business Policy and Strategy (Executive MBA second-year requirement)
BA 544/444IM=	Business Policy and Strategy (International MBA second-year requirement)
BA 544(PMBA) =	Strategic Management (Professional MBA second-year requirement)
BA 545 =	Foundations of Strategy Research (Ph.D. course elective)
BA 546/446 =	Strategy Content and Formulation Research (Doctoral requirement)
BA 549 =	Strategy Ph.D. Seminar (Organizational Economics seminar)
BA 590/490MS =	The Economics of Organization (MSA elective course)

\* = Rate the Instructor's overall Teaching-Effectiveness on a 5-point scale

\*\* = Rate the Overall Quality of this Course on a 5-point scale (5 = maximum)

### Teaching Awards:

Received *Honorable Mention* in the selection process for the Campus Award for Excellence in Graduate and Professional Education, 2005.

Received the Graduate Studies Teaching Award for the College of Business, 2000.

Executive MBA Outstanding Teaching Award (as voted by executives): 1995, 1996, 1998, 1999 and 2002.

Included in List of Excellent Instructors: 1992-2008.

### *Executive Development Center*

June 1998: One-half day discussion on topics in strategic management with four executives from Executive Development Center (EDC).

January 1999: One-hour seminar on investment decision-making under uncertainty: A real options perspective.

October 2001: Six-hour seminar on Industry Analysis to Transwitch.

March 2004: Six-hour seminar at Archer Daniel Midland (ADM) given to the Chairperson, the CEO, and 22 other top-level managers at Decatur, Illinois.

March 2005: Six-hour seminar at Archer Daniel Midland (ADM) given to top-level managers at their Executive Development Center in Decatur, Illinois.

### *Independent Study Students:*

Spring, 2009	Sindhura Anantharaju (James Scholar Program)
Spring, 2007	Shawn Riley (Ph.D. student)
Spring, 2001	Jaime Coakley (Masters Thesis)
Summer, 1998	Byeongjo Kim (MBA student)
Summer, 1998	Summer Research Opportunity Program — Rosa Torres
Summer, 1998	Summer Research Opportunity Program — Ingrid Jones

## **SERVICE**

### **Department**

Director of Graduate Studies 2008-2009

Advisory Committee, 2007-2008; 2009-2010

Participated in information session for those interested in Ph.D. in Business, October 2005

Undergraduate Studies Committee, 2004-2005

Undergraduate Advisor, 2004-2005

Technology and Entrepreneurship Committee, 2004-2005

Promotion and Tenure Committee 2004-2005

Undergraduate Studies Committee, 1999-2000

James F. Towey Search Committee for the James F. Towey Chair, 1999-2001

Search Committee for Hoeft Chair of Information Systems/Information Technology, 1999-2001

Committee on the Use of Human Subjects in Research, 1997-1998, 1998-1999

Strategic Planning Committee, 1996-1997, 1997-1998, 1998-1999

MSBA Committee, 1997-1998

Ethics Review Committee, 1996-1997

Strategy Coordinator, 1993-1996, 1999-2000  
Advisory Committee 1994-1995, 1995-1996, 1997-1998, 1998-1999, 2002-2003, 2006-2007  
Area Coordinators Committee 1994-1995  
Department Head Search Committee 1992-1993, 1993-1994  
Advisor to Faculty Search Committee for Senior Position in Strategy, 1993-1994  
Member of Strategic Planning Committee, 1992-1993

## **College**

Library Committee 2007-2008, 2008-2009  
College Executive Committee, 2005-2006  
Strategic Planning Committee 2005-2006  
Undergraduate Core Curriculum Sub-Committee on Compute Skills, 2004-2005  
Limited Status Admissions Committee, 2004-2005  
College Executive Committee, 2003-2004  
Undergraduate Studies Committee, 2003-2004  
CCBA Learning Advisory Board, 2002-2003, 2003-2004  
Limited Status Admissions Committee, 2002-03, 2003-04, 2004-05, 2005-06  
Educational Policy Committee, 2002-2003, 2003-2004  
Assisted with PEP Case Competition for MBA Program, 2003  
Library Committee, 1999-2000  
Executive Education Committee, 1996-1997, 1997-1998  
Director of Executive MBA Program, Search Committee, 1996  
Committee for Director of MBA Communications Program, 1995  
Member of MBA Course Revision and MS Committee, 1992-1993, 1993-1994  
Chair of Affirmative Action Committee 1991-1993

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Provost Committee on Faculty Retention, 2002-2006  
Library Committee 2002-2003  
Search Committee for Associate Dean, 1998  
Summer Research Opportunities Program, 1994, 1995, 1998

### Papers with Ten or More Citations: \*

•	Mahoney and Pandian (1992), SMJ	845 citations
•	Sanchez and Mahoney (1996), SMJ	561 citations
•	Mahoney (1995) JBR	251 citations
•	Mahoney (1992) SMJ	183 citations
•	Kor and Mahoney (2000), JMS	76 citations
•	Mahoney (2001) JOM	68 citations
•	Mahoney (1993) JMS	53 citations
•	Kor and Mahoney (2004) JMS	51 citations
•	Sundaramurthy, Mahoney, & Mahoney (1997) SMJ	51 citations
•	Mahoney (1992) ASM	50 citations
•	Mahoney and Mahoney (1993) SMJ	45 citations
•	Mahoney (2005) <i>Economic Foundations of Strategy</i>	42 citations
•	Kor and Mahoney (2005) SMJ	38 citations
•	Mahoney (1992) JMS	31 citations
•	Kim and Mahoney (2005) MDE	27 citations
•	Kim and Mahoney (2002) MDE	23 citations
•	Tan and Mahoney (2005) MDE	22 citations
•	Mahoney, Huff and Huff ((1994) JMI	19 citations
•	Tan and Mahoney (2005) MDE	19 citations
•	Asher, Mahoney and Mahoney (2005) JMG	17 citations
•	Lajili, Barry, Sonka and Mahoney (1997) JARE	17 citations
•	Bogner, Mahoney and Thomas (1998) ASM	15 citations
•	Mahoney, Sundaramurthy and Mahoney (1996) MDE	14 citations
•	Kor, Mahoney and Michael (2007) JMS	13 citations
•	Mahoney, Sundaramurthy and Mahoney (1997) MDE	13 citations
•	Kim and Mahoney (2006) SMJ	11 citations
•	Kor, Mahoney and Michael (2007) JMS	11 citations
•	Mahoney and Sanchez (2004) JMI	11 citations
•	Li, James, Madhavan, Mahoney (2007) ASM	10 citations
•	Tan and Mahoney (2006) JMS	10 citations
•	Phillips and Mahoney (1985) AB	10 citations

Top Paper Citations (with 10 or more each) TOTAL: 2,577 citations

Total Paper Citations: **2,674 citations**

\* Note: These numbers include only citations in research journals and edited book chapters. Great care was put into making sure there is no double counting of a citation across the sources of Social Science Citation Index (SSCI), Google Scholar, Google Books, EBSCO, Science Direct, and Hein Online. Note the SSCI will under-estimate while the Google Scholar number will over-estimate the number of published citations. *Thus, the 2,674 citations is the more precise number.*



- Total Citations on SSCI = 1,117 citations;
- Total Citations (see above) = 2,674 citations;
- Total Citations from Google Scholar = 4,457 citations;
- H-Index = 19 from SSCI (i.e., 19 publications with at least 19 citations);
- H-Index = 22 from Google Scholar.

**Listed in “Most-Cited Authors” in Management for 1981-2004:**

Podsakoff, P. M., *et al.* (2008). “Scholarly Influence in the Field of Management: A Bibliometric Analysis of the Determinants of University and Author Impact in the Management Literature in the Past Quarter Century.” *Journal of Management*, 34 (August): 641-720.

*Data listing the 2,674 citations individually are available upon request.*

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**Countries Represented in Reference List Above:**

01. Australia
02. Austria
03. Bangladesh
04. Belgium
05. Brazil
06. Canada
07. Chile
08. China
09. Columbia
10. Czech Republic
11. Denmark
12. Egypt
13. England
14. Finland
15. France
16. Germany
17. Greece
18. Hong Kong
19. Hungary
20. Iceland
21. India
22. Ireland
23. Israel
24. Italy
25. Japan
26. Kuwait
27. Lebanon
28. Malaysia
29. Mexico
30. Netherlands
31. New Zealand
32. Nigeria
33. Norway
34. Pakistan
35. Peru
36. Poland
37. Portugal
38. Puerto Rico
39. Romania
40. Russia
41. Scotland
42. Singapore
43. Slovenia
44. South Africa
45. South Korea
46. Spain
47. Sweden
48. Switzerland
49. Taiwan
50. Thailand
51. Turkey
52. United Arab Emirates
53. United States
54. Uruguay
55. Wales

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**Joseph T. Mahoney** earned a BA, MA, and Ph.D. from the University of Pennsylvania, with a doctorate in Business Economics from the Wharton School of Business. Joe joined the College of Business of the University of Illinois at Urbana-Champaign in 1988, and is currently the Investors in Business Education Professor of Strategy, and Director of Graduates Studies for the Department of Business Administration.

Joe's research interest is **organizational economics**, which includes: dynamic capabilities and resource-based theory, transaction costs theory, real-options theory, agency theory, property rights theory, stakeholder theory, and the behavioral theory of the firm. He has published over 50 articles in journal outlets such as *Journal of Business Research*, *Journal of Business Venturing*, *Journal of Management*, *Journal of Management Inquiry*, *Journal of Management Studies*, *Managerial & Decision Economics*, *Organization Science*, *Strategic Entrepreneurship Journal*, *Strategic Management Journal* and *Strategic Organization*. His publications have been cited over 2,600 times *in print* from scholars in 55 countries. In 2005, he published his Sage book intended for first-year doctoral students in the Strategy field: Economic Foundations of Strategy. This research book has been adopted by over 30 doctoral programs including: Michigan State, Pennsylvania (Wharton), Purdue, and Wisconsin-Madison; and internationally at Copenhagen Business School, HEC-Paris, Hong Kong University of Science & Technology (HKUST), IE Business School, Barcelona, Spain, and National Taiwan University.

Joe is an Associate Executive Editor of the newly launched *International Journal of Strategic Change Management*, and is an Associate Editor of the *Strategic Management Journal*. He also currently serves on the editorial boards of *Journal of Business Research*, *Journal of Management* and *Journal of Management Studies* and has served on the editorial board of *Academy of Management Review*. For the academic-year, 2008-2009, he served as Chair of the Business Policy and Strategy (BPS) Division of the Academy of Management.

Joe has taught courses at the University of Illinois at Urbana-Champaign in the following programs: undergraduate, Master of Science in Accounting (MSA), Master of Science in Business Administration (MSBA), MBA, Executive MBA (EMBA), Professional MBA (PMBA) and Ph.D. and he has received the outstanding teaching award (as voted by the executives) five times in the Executive MBA program. He has served on 44 completed doctoral dissertation committees, and he is currently serving on committees for 6 dissertations in progress.