

Curriculum Vita
Theodore Sougiannis
January, 2001

EDUCATION:

- Ph.D. Business Administration (Accounting) - University of California at Berkeley, 1990.
- Masters in Business Administration (Finance) - York University, Toronto, 1986.
- Master of Arts (Economics) - York University, Toronto, 1984.
- Bachelor of Business Administration (Accounting) - University of Pireaus, Greece, 1977.

DISSERTATION:

- "The Valuation of R&D Firms and the Accounting Rules for R&D Costs."

PUBLICATIONS:

- "The Stock Market Valuation of Research and Development Expenditures," NBER Working Paper 7223. *Journal of Finance* (Forthcoming), (with Louis Chan and Josef Lakonishok).
- "Analysts' Interpretation and Investors' Valuation of Tax Carryforwards," [Spring 1999] *Contemporary Accounting Research*, 16; 1-33, (with Eli Amir).
- "Penetrating the Book-to-Market Black Box: The R&D Effect," [April/May 1999] *Journal of Business Finance and Accounting*, 26; 419-449, (with Baruch Lev).
- "A comparison of Dividend, Cash Flow, and Earnings Approaches to Equity Valuation," [Fall 1998] *Contemporary Accounting Research*, 15; 343-383, (with Stephen Penman). One of the "Top Ten Hits" in <http://papers.ssrn.com/>
- "The Cyclical Valuation of Catastrophic Losses in the Insurance Industry", [1997] *Journal of Financial Statement Analysis*, 3; 32-43.
- "The Dividend Displacement Property and the Substitution of Anticipated Earnings for Dividends in Equity Valuation", [1997] *The Accounting Review*, 72; 1-21, (with Stephen Penman).

- "Recent Advances in Inflation Accounting and their Implications for the Multinational Corporation", *Corporate Finance Review*, [September/October 1997], 2; 12-19.
- "The Capitalization, Amortization, and Value Relevance of R&D", [1996] *Journal of Accounting and Economics* 21; 107-138, (with Baruch Lev). Best Paper Award in 1997 from the Financial Reporting Section of the American Accounting Association.
- "The Accounting Based Valuation of Corporate R&D", [1994] *The Accounting Review*, 69; 44-68.
- "Causality Between Money and the Index of Industrial Production in the Greek Economy", [1985] *Spoudai: Quarterly Economic Journal (Greece)* 35; 94-103.

WORKING PAPERS:

- "The Accuracy and Bias of Equity Values Inferred from Analysts' Earnings Forecasts," (with Takashi Yaekura). Presented at the 2000 *Journal of Accounting, Auditing and Finance* conference. Revised and resubmitted.
- "The Incremental Value of Analysts' Earnings Forecasts in Explaining Stock Returns," (with Eli Amir and Baruch Lev). Revised and resubmitted to the *Journal of Accounting Research* (Second round).
- "Liability/Equity Classification Decisions and Shareholder Valuation," (with Tom Linsmeier and Cathy Shakespeare). Under revision for resubmission to the *Review of Accounting Studies* (Second round).
- "R&D Reporting Biases and their Consequences," (with Baruch Lev and Bharat Sarath). Presented at the 2000 *Contemporary Accounting Research* Conference. Under revision for resubmission.
- "Estimating the Cost of Capital Using Forecasts of Profitability," (with Peter Easton, Gary Taylor, and Pervin Shroff). Revised and resubmitted to the *Journal of Accounting Research* (Second round).
- "The Accrual Effect on Future Earnings," (with Konan Chan and Narasimhan Jegadeesh).
- "Institutional Trading and Future Firm Performance," (with Jong-Hag Choi and Tony Kang).

WORK IN PROGRESS:

- "Do Stock Market Prices Revert to Intrinsic Prices?" (with Jong-Hag Choi and Takashi Yaekura).
- "Clean Versus Dirty Surplus Accounting: Does it Matter in Equity Valuation?" (with Dennis Chambers, Tom Linsmeier and Cathy Shakespeare).
- "Are Analysts' Buy, Hold, or Sell Recommendations Consistent with the Values Implied by their Forecasts?" (with Pervin Shroff).
- "Does the Brazilian Full Correction Method Represent an Advance in Inflation Accounting?"
- "Does Maximum Entropy Aggregation Lead to Superior Consensus Analysts' Earnings Forecasts?"
- "Estimating the Growth in the Value of American and Japanese Firms: Free Cash Flow versus Accounting earnings," (with James Gentry and David Whitford).
- "The Purchase Method vs. the Pooling-of-Interests Method of Accounting for Corporate Acquisitions: Does it Matter to Management and Investors?" (with Robert Halperin).

CASE STUDIES:

- "Titan Cement Company S.A." (with Elisabeth Oltheten).

REFEREED CONFERENCE PRESENTATIONS:

- "The Accuracy and Bias of Equity Values Inferred from Analysts' Earnings Forecasts." *Journal of Accounting, Auditing and Finance* conference, New Jersey, August 2000. Sixteenth Annual International Symposium on Forecasting, Istanbul, Turkey, June 1996.
- "Estimating the Cost of Capital Using Forecasts of Profitability," *European Financial Management Association (EFMA)* annual meetings, Athens, Greece, June 2000.
- "What Value Analysts?" (now titled "The Incremental Value of Analysts' Earnings Forecasts in Explaining Stock Returns"), American Accounting Association annual meetings, San Diego, California, 1999. Canadian Academic Accounting Association annual meetings, Halifax, Nova Scotia, 2000.

- "R&D Reporting Biases and their Consequences". Second Intangibles Conference, NYU, New York, May 1999.
- "The Stock Market Valuation of Research and Development Expenditures". National Bureau of Economic Research (NBER), Behavioral Finance Meetings, University of Chicago, October 1998. Accounting Association of Australia and New Zealand annual conference, Cairns, Australia, July 1999. American Accounting Association annual meetings, San Diego, California, 1999. Third Annual Conference on Contemporary Issues in Capital Markets, University of Cyprus, September 2000.
- "Analysts' Interpretation and Investors' Valuation of Tax Carryforwards". *Contemporary Accounting Research* conference, Toronto, Canada, November 1997. Hong Kong University of Science and technology, 1999 Summer Symposium On Accounting Research. Hong Kong, June 1999.
- "Penetrating the Book-to-Market Black Box: The R&D Effect". Third International Conference on Contemporary Accounting Issues, Taipei, Taiwan, July 1996.
- "A Comparison of Dividend, Cash Flow, and Earnings Approaches to Equity Valuation". American Accounting Association annual meetings, Orlando, Florida, August 1995. Midwest Finance Association annual meetings, Cincinnati, Ohio, March 1995. The 37th annual conference of the Western Social Science Association (Finance & Business), Oakland, California, April 1995. The European Finance Association meetings, Milan, Italy, August 1995.
- "The Substitution of Anticipated Earnings for Dividends in Equity Valuation". American Accounting Association annual meetings, San Francisco, California 1993.
- "The Capitalization, Amortization, and Value Relevance of R&D". American Accounting Association annual meetings, Washington, D.C., 1992.
- "The Accounting Based Valuation of Corporate R&D", Third Annual Conference on Financial Economics and Accounting, New York, 1992.

OTHER CONFERENCE PARTICIPATION:

- Member of the scientific committee, *European Accounting Association (EAA)* annual meetings, Athens, Greece, April 2001.

- Invited Participant, *Burton Workshop*, Columbia University, October 2000. Presented "The Incremental Value of Analysts' Earnings Forecasts in Explaining Stock Returns."
- Panelist, *Third Annual Conference On Contemporary Issues in Capital Markets*, University of Cyprus, September 2000.
- Session Chair, *Third Annual Conference On Contemporary Issues in Capital Markets*, University of Cyprus, September 2000.
- Session Chair, *European Financial Management Association (EFMA)* annual meetings, Athens, Greece, June 2000.
- Discussant, *European Financial Management Association (EFMA)* annual meetings, Athens, Greece, June 2000.
- Member of the organizing committee, *European Financial Management Association (EFMA)* annual meetings, Athens, Greece, June 2000.
- Discussant, *Accounting Association of Australia and New Zealand* annual conference, Cairns, Australia, July 1999.
- Journal of Accounting Research Conference, University of Chicago, May 1998.
- AAA\FASB Financial Reporting Research Conference, University of Michigan, December 1995.
- AAA\FASB Financial Reporting Research Conference, Northwestern University, December 1994.
- BIG-10 Doctoral Consortium, Minneapolis, MN., May 1994.
- AAA/Deloitte & Touche Trueblood Seminar for Professors, Scottsdale, AZ., January 1994.
- AAA\FASB Financial Reporting Research Conference, Harvard University, December 1992.
- AAA New Faculty Consortium, St. Charles, IL., February 1991.
- PAC-10 Doctoral Consortium, Tempe, AZ., February 1990.
- AAA Doctoral Consortium, Lake Tahoe, CA., June 1988.

RESEARCH AND TEACHING AWARDS:

- Weldon Powell Fellow, University of Illinois, 1998 - present.
- University of Illinois-1999 St. Louis Accountancy Committee Excellence in Teaching Award.
- University of Illinois-Incomplete List of Teachers Ranked as Excellent by their Students: Spring 1997, Fall 1997, Spring 1998, and Spring 1999.
- University of Illinois Research Board Awards in 1991, 1992, 1998 and 1999.
- University of Illinois Center for International Education and Research in Accounting Award, 1998.
- University of Illinois Center for International Business Education and Research Awards in 1996 and 1999.
- University of Illinois Bureau of Economic and Business Research Award, 1994.
- Ernst & Young Doctoral Dissertation Fellowship, 1989 - 1990.
- Social Sciences and Humanities Research Council of Canada Doctoral Fellowship, 1987 - 1989.
- Drum Scholarship and Flood Fellowship, University of California at Berkeley, 1986 - 1987.
- Graduate Scholarship, York University, 1982-1986.

TEACHING AND PROFESSIONAL EXPERIENCE:

- University of Illinois at Urbana-Champaign. Associate Professor of Accountancy (with tenure), College of Business. 1998 -
- Athens Laboratory of Business Administration (ALBA). Visiting Professor of Accounting. 2000-2001. Course taught: Core MBA course in Financial Reporting and Taxation.
- University of Warsaw. International Management Center. Visiting Professor of Accounting. October 1999 and 2000. Course taught: Core MBA course in Financial Accounting.

- University of Illinois at Urbana-Champaign. Assistant Professor of Accountancy, College of Business. 1990 -1998.
Courses taught: Intermediate Financial Accounting, Ph.D. Seminar in Financial Economics Applied to Accounting, Methods and Practices in Professional Accounting Research (Masters in Accountancy Course).
- University of California at Berkeley, Haas School of Business. Visiting Assistant Professor, Spring 1996.
Courses taught: Managerial Accounting.
- University of California at Berkeley. Instructor, Haas School of Business. 1989 - 1990.
Courses taught: Introduction to Managerial Accounting.
- University of California at Berkeley. Research Assistant. 1987-1989.
- York University, Toronto. Instructor, Department of Economics. 1984 - 1986.
Courses taught: Introduction to Statistics, Microeconomic Principles, Macroeconomic Principles.
- York University, Toronto. Teaching/Research Assistant. 1982-1984.
- Texaco, Athens, Greece. Accountant. 1979 - 1981. Internal Auditing, inventory accounting, and inter-company accounting.

CONSULTING EXPERIENCE:

- Law & Economics Consulting Group, Inc., 1993.

BUSINESS PRESS CITATIONS:

Research results from various studies have been cited in business press publications such as *The Economist*, *Fortune*, *Business Week*, *Smart Money Magazine*, *CFO Magazine*, and *The New York Times*.

SERVICE:

EDITORIAL:

- Board Member, *Contemporary Accounting Research,*
Journal of Accounting, Auditing and Finance

- Ad Hoc Reviewer, *The Accounting Review,*
Accounting Horizons,
Journal of Accounting Research,
Journal of Accounting Literature,
Contemporary Accounting Research,
Journal of Accounting, Auditing and Finance,
Journal of Accounting and Public Policy,
Journal of Financial Research,
American Accounting Association annual and regional meetings,
International Journal of Accounting,
Management Science,
Pacific Accounting Review,
Review of Accounting Studies,
Social Sciences and Humanities Research Council of Canada,
University of Illinois Research Board,
University of Illinois Auditing Symposium,
University of Illinois Tax Symposium,
University of Southern California -AAA/KPMG International
Research Conference

DISSERTATION COMMITTEES:

- Konan Chan (UIUC - Department of Finance)
- Jong-Hag Choi
- Joe Comprix (Director of Research)
- Adel Ibrahim (Chairman)
- Tony Kang (Chairman)
- Moonchul Kim
- Taehee Lee
- Deanna Lee (Director of Research)
- Karl Muller
- Michael Oleson
- Gyung Paik (Chairman)
- Cathy Shakespeare
- Vernon Richardson

- Dean Smith (External member - University of Waterloo, Canada)
- Takashi Yaekura (Director of Research)

DEPARTMENTAL COMMITTEES

- Ph.D. Program Committee
- Interim Ph.D. Program Director
- Office of Accounting Research Committee
- Strategic planning - People Task Force
- Professional Programs Committee
- Bylaws Committee
- Recruiting Committee

PROFESSIONAL AFFILIATIONS:

- American Accounting Association
- American Finance Association
- Canadian Academic Accounting Association

PRESENTATIONS AT ACADEMIC INSTITUTIONS:

- Columbia University, 1994.
- George Washington University, 1997.
- Harvard University, 1990, 1997.
- Indiana University, 1994.
- INSEAD, 2000.
- London Business School 2000.
- MIT, 1990.
- Michigan State University, 1998.
- New York University, 1990.
- Northwestern University, 1997.
- Ohio State University, 1995, 1998.
- Penn State University, 1995.
- Purdue University, 1999.
- SUNY at Buffalo, 1993, 1995.
- Tel Aviv University, 2000.
- Tulane University, 1990.
- University of Alberta, 1999.
- University of Arizona, 1990.
- University of British Columbia, 1990.

- University of California at Berkeley, 1990, 1993, 1996.
- University of California at Davis, 1990.
- University of Florida, 1990.
- University of Illinois, 1990.
- University of Maryland, 1990.
- University of Michigan, 1995, 1999.
- University of Notre Dame, 1996.
- University of Pennsylvania, 1990.
- University of Waterloo, 1993.
- Washington University, 1991, 1995.

PERSONAL:

Born: Athens, Greece, September 27, 1954.
United States permanent resident.

WORK ADDRESS:

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