

**Entrepreneurship & the Entrepreneurial Environment:
List of Recent Scholarship in Entrepreneurship
at the University of Illinois at Urbana-Champaign**

Entrepreneurship, small business management and the entrepreneurial environment have been the focus of research at the University of Illinois for many years. The following list includes publications from authors affiliated with many different UIUC departments, and ranging from 1938 to the present. Among these 295 publications are master's theses, doctoral dissertations, books and book chapters, working papers and journal articles, from scholars in economics, urban and regional planning, history, anthropology, human resource education, and numerous other disciplines.

2007

Bayus, Barry L., Wooseong Kang, and Rajshree Agarwal (Business Administration). "Creating Growth in New Markets: A Simultaneous Model of Firm Entry and Price." *Journal of Product Innovation Management* 24, no. 2 (2007): 139-55.

Bercovitz, Janet; Mitchell, Will. When is more better? The impact of business scale and scope on long-term business survival, while controlling for profitability. *Strategic Management Journal*, 28 (1): 61-79, Jan 2007.

Michael, Steven C. Transaction cost entrepreneurship. *Journal of Business Venturing*, 22 (3): 412-426, May 2007.

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Fajnzylber, Pablo, William Maloney, and Gabriel Montes Rojas (Economics). "Microenterprise Dynamics in Developing Countries: How Similar Are They to Those in the Industrialized World? Evidence from Mexico." *World Bank Economic Review* 20, no. 3 (2006): 389-419.

Franco, April M., M. B. Sarkar, Rajshree Agarwal (Business Administration), and Raj Echambadi. "The Moderating Effects of Technological Capabilities on the Market Pioneering-Firm Survival Relationship." *Academy of Management Proceedings* (2006): 11.

Hauser, John, Gerard J. Tellis, and Abbie Griffin (Business Administration). "Research on Innovation: A Review and Agenda for Marketing Science." *Marketing Science* 25, no. 6 (2006): 687.

Henderson, Brian J., Narasimhan Jegadeesh, and Michael S. Weisbach (Finance). "World Markets for Raising New Capital." *Journal of Financial Economics* 82, no. 1 (2006): 63.

Kesan, Jay P. (Law), and Andres A. Gallo. "Why "Bad" Patents Survive in the Market and How Should We Change?--the Private and Social Costs of Patents." *Emory Law Journal* 55, no. 1 (2006): 61-140.

Klick, Jonathan, Bruce H. Kobayashi, and Larry E. Ribstein (Law). "Incomplete Contracts and Opportunism in Franchising Arrangements." *American Law & Economics Association Papers*, no. 39 (2006): 1.

Min, Zhan (Social Work). "Savings for Development: Intended Uses and Savings in Individual Development Accounts." *Social Development Issues* 28, no. 2 (2006): 23-40.

Pearce, John A., and Steven C. Michael (Business Administration). "Strategies to Prevent Economic Recessions from Causing Business Failure." *Business Horizons* 49, no. 3 (2006): 201-10.

Rojas, Gabriel V. Montes (Economics), William F. Maloney, and Pablo Fajnzylber. "Releasing Constraints to Growth or Pushing on a String? The Impact of Credit, Training, Business Associations, and Taxes on the Performance of Mexican Micro-Firms." In *World Bank, Policy Research Working Paper Series: 3807*: The World Bank, 2006.

Sarkar, M. B., R. Echambadi, Rajshree Agarwal (Business Administration), and B. Sen. "The Effect of the Innovative Environment on Exit of Entrepreneurial Firms." *Strategic Management Journal* 27, no. 6 (2006): 519-39.

Shah, Sonali K. (Business Administration). "Motivation, Governance, and the Viability of Hybrid Forms in Open Source Software Development." *Management Science* 52, no. 7 (2006): 1000-14.

Stevo, John S. (Agricultural & Consumer Economics). "Analysis of Post-IPO Stock Price Movements for the Chicago Mercantile Exchange Holdings Inc." University of Illinois at Urbana-Champaign, 2006.

Vojak, Bruce A. (Electrical & Computer Engineering), Abbie Griffin (Business Administration), Raymond L. Price (General Engineering), and Konstantin Perlov (General Engineering). "Characteristics of Technical Visionaries as Perceived by American and British Industrial Physicists." *R&D Management* 36, no. 1 (2006): 17-26.

2005

Alvarez, Sharon A., Agarwal, Rajshree (Business Administration), and Olav Sorenson. *Handbook of Entrepreneurship Research: Interdisciplinary Perspectives, International Handbook Series on Entrepreneurship, Vol. 1*. New York: Springer, 2005.

Ardichvili, Alexandre, and Khalil Dirani (Human Resource Education). "Human Capital Practices of Russian Enterprises." *Human Resource Development International* 8, no. 4 (2005): 403-18.

Brickley, James A., Frederick H. Dark, and Michael S. Weisbach (Finance). "The Economic Effects of Franchise Termination Laws." In *Franchise Contracting and Organization*, edited by Francine Lafontaine, 244-. Northampton, Mass.: Elgar, 2005.

Cotler, Angelina (Anthropology). "Investing in Women: Myths and Realities of Micro-Credit Programs in Peru." University of Illinois at Urbana-Champaign, 2005.

Feldman, Maryann P., Johanna Francis, and Janet Bercovitz (Business Administration). "Creating a Cluster While Building a Firm: Entrepreneurs and the Formation of Industrial Clusters." *Regional Studies* 39, no. 1 (2005): 129.

Feser, Edward (Urban & Regional Planning), Stuart Sweeney, and Henry Renski. "A Descriptive Analysis of Discrete U.S. Industrial Complexes." *Journal of Regional Science* 45, no. 2 (2005): 395.

Feser, Edward (Urban & Regional Planning), Gunther Maier, and Sabine Sedlacek. "Industry Cluster Concepts in Innovation Policy: A Comparison of U.S. And Latin American Experience." In *Spillovers and Innovations: Space, Environment, and the Economy*, 135. New York: Springer, 2005.

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Kim, Woojin, and Michael S. Weisbach (Finance). "Motivations for Public Equity Offers: An International Perspective." In *NBER Working Papers: 11797*: National Bureau of Economic Research, Inc, 2005.

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Loughran, Tim (Finance). "NASD Rule 2110 and the VA Linux IPO." *Journal of Business Ethics* 62, no. 2 (2005): 141-46.

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Compiled March 2007 by Cynthia A. Kehoe

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